## In The Matter Of:

Central Florida Tourism Oversight District

Board of Supervisors Meeting September 27, 2023

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Min-U-Script® with Word Index

## 1 PRESENT: 2 BOARD MEMBERS: Martin Garcia, Chairman; Charbel Barakat, 3 Vice Chairman; Brian Aungst, Jr., Ron Peri and Bridget Ziegler 4 5 SPEAKERS: Pastor Jim Book, Kissimmee Christian Church; Eddie Fernandez, CFTOD Operational Safety Consultant; Debbie McDonald, Eric Ferrari, Fire Chief; Mike Rickabaugh; Wendell 6 B. Gaertner, Senior Managing Director of PRAG; Thierry 7 Boveri, V.P. of Raftelis; Chris Ferraro, Director of RCES; Susan Higgenbotham, Chief Financial Officer; Tanya Naylor, 8 Director of Security and Emergency Management 9 CFTOD EMPLOYEES PRESENT: Glenton Gilzean, Jr., District Administrator; Paula Hoisington, Chief of Staff; Kurt 10 Ardaman, Acting Counsel for CFTOD; Susan Higginbotham, Chief Financial Officer; Rocky Haag, Executive Assistant to the 11 District Administrator; Tanya Naylor, Director of Security 12 and Emergency Management; Yenni Hernandez, Chief Information Officer; Katherine Luetzow, Planning and Engineering 13 Manager; Jason Middleton, Chief Human Resources Officer; Eric Ferrari, Acting Fire Chief; Sherri DeSorcy, Executive Assistant to Paula Hoisington; Brandy Brown, External 14 Affairs; Erin O'Donnell, Public Records Administrator; Ron 15 Zupa, IT Service Delivery Manager; Samantha Thomas, Systems Administrator; Mike Crikis, Director Environmental Sciences; 16 Associate; Michele Dicus, Director Human Resources; Joel Edwards; Eryka Washington Perry 17 18 19 20 21 22 23 24 25

## PROCEEDINGS

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CHAIR GARCIA: So it's 5:05. I am going to call the meeting to order.

Welcome to everyone. Thank you for being here. Thank you for your interest in the work of this Board, and thank you for your interest in the District. Let's begin with the invocation, Mr. Gilzean.

MR. GILZEAN: At this time, I would like to introduce Pastor Jim Book, the lead minister of Kissimmee Christian Church. Pastor Book has served in his role for 12 years, and is also the president of Advanced Center For Ministry Training. He is married to his lovely wife Janet for over 32 years. Together they have three lovely daughters, Emily, Macy and Mandy.

Pastor, will you lead us in prayer?

PASTOR BOOK: Thank you so much for this opportunity to ask God's blessing on our meeting tonight. Would you bow with me in prayer.

Father in Heaven, as the Board here discusses tourism and providing the quality infrastructure for those who visit, I am

reminded of the words in Jeremiah, 29th
Chapter where you encouraged and commanded
Israel as they were in exile in Babylon to
build their houses, to plant gardens, take
their wives, have grandkids, and you said that
they may increase and not diminish, and you
asked your people even in exile to seek the
peace of the City.

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This Board, Father, has a huge responsibility to provide so much for so many people coming in, into the hotels and tourist areas, and then providing the quality infrastructure to make sure those who live here are cared for, so I am asking for wisdom on behalf of this Board, and the number of organizations that are represented in this room this afternoon. And I ask simply this, in our efforts to provide the best experience we can for folks as they make their way into Central Florida, that we too will, as you commanded your people, even in exile to seek the peace of the City. That's what we want to do. We want people coming here to experience that. order to do that, we speak for wisdom and guidance, and you concluded those words by

saying you will be carried away, pray to the Lord for its peace for if the city has peace, then we will have peace, and may that be our desire, even now in Jesus's name we pray, amen.

CHAIR GARCIA: Pastor, thank you so much for the blessing and for those wise words.

Next let's honor this great nation with the pledge of allegiance. Please stand.

ATTENDEES: I pledge allegiance to the flag of the United States of America and to the republic for which it stands, one nation, under God, indivisible with liberty and justice for all.

CHAIR GARCIA: Okay. Our safety procedures, please.

MR. FERNANDEZ: Good afternoon. Thank you, Mr. Chairman.

To our guests and visitors, this meeting is in the afternoon, different from our morning meetings, so I would like to start by saying in the event of evacuation, we would normally have employees in the District that would don a safety vest and meet you at the ends of the parking lots. There are no employees this afternoon. They have all gone home for the

day, but please follow that same procedure. we do need to evacuate, make your way out the nearest exit. There is an exit in the front of the building where you entered. There is also one through these two doors that will talk you and lead you out through the back of the building. Make your way to the ends of the parking lot so that we can take attendance. Make sure everyone is exited, and then we can wait for emergency responders to tell us when it's safe to come back in. If we do need an AED or a First Aid kit, we have those available at the security desk, and we will get those and bring them in to provide care for whoever needs it.

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Thank you very much, and enjoy the meeting.

CHAIR GARCIA: Thank you. And next up, public comments. We have one public comment from Ms. Debbie McDonald.

Welcome back, Ms. McDonald. And just for the record, indicate whether you are here in a representative capacity.

MS. McDONALD: Just me, thank you.

CHAIR GARCIA: Thank you.

MS. McDONALD: I am here today to remind the Board to please focus on their job and stop stiring up controversy and chaos.

Dissimilating political news the Board is

making are generating negative publicity, costing taxpayers millions in legal fees.

The employee turnover that this unnecessary chaos has caused is alarming. The chief of public works, the chief of facilities, and the fire chief have all resigned to retire early, along with countless employees.

Mr. Classe, the previous administrator, was escorted out of the building after he was dismissed.

And, Mr. Gilzean, your assistant also has resigned after being here for many, many years.

If this chaos continues, there will be many more essential employees who leave because they feel silenced and intimidated.

Ultimately your primary job is to run a special district, in which there are hundreds in Florida. I live in a special district, as well. Also down the road are seniors that live in the Villages up the road. These districts have many needs, including infrastructure,

disaster preparedness, and long term planning for growth. Everyday District needs should be the focus on this Board. Instead it appears this Board was assembled to create chaos through contorversial news that don't benefit anyone. The only beneficiary of this manufactured chaos is Ron DeSantis and apparently the Republican Party of Florida, and I am not sure how that is going.

I want to remind the Board and this audience that legal fees are piling up in the millions, and they are eating away at the budget that could be helping build infrastructure and employees in a time of high inflation and much more.

In the end, people often voted for
Republicans because they want the government
out of the way. Instead, we see a government
that is being recognized as creating a
political revenge at all of our expense,
especially the employees who work for this
District. These are nice people. They have
families, and they are very, very loyal.

People who move to Florida for freedom want to live in a place where public

1	institutions are enriched by a small
2	well-connected group of people to carry out an
3	agenda. I urge the Board to engage longterm
4	thinking, and challenge them to stay out of the
5	process and actually govern this District.
6	Again, please consider a compromise, Mr.
7	Eisner. Thank you.
8	MR. AUNGST: Mr. Iger.
9	MS. McDONALD: Iger, sorry. Thank you
10	very much.
11	CHAIR GARCIA: Thank you for your
12	comments.
13	And now we will go to the consent agenda.
14	Is there anyone that wants to pull any items
15	from the consent agenda?
16	MR. AUNGST: Mr. Chairman, I would like to
17	have a discussion on item 6.3, please.
18	CHAIR GARCIA: Okay. Will we have
19	discussion now?
20	MR. GILZEAN: Yes, sir, at this time, I
21	would like to bring up our acting fire chief to
22	give a presentation on 6.3.
23	MR. FERRARI: Good afternoon, Mr. Gilzean,
24	and Members of the Board. I am Eric Ferrari,
25	the acting fire chief here to present to you

the proposal for the purchase of two class a pumpers, the fire engines we use in our fleet.

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So we are proposing a purchase from
Sutphen, extreme-duty trucks. We currently own
one Sutphen. It's the first in our fleet. We
took the liberty of Sutphen just a few months
ago, along with a competitor just behind it
from Pierce, and these are the two competing
bids for this purchase.

We operate four Frontline engines in our jurisdiction, one in each fire station. Frontline fire engines have approximately a ten year service life, but typically not more than 15 years, and there are a lot of factors that affect the refresh cycle, wear and tear, hours on the pump, maintenance issues. And then if there is a significant change to the standard that the engines are built to, a safety change, might prompt an earlier change-out of an So for us, our Frontline engines after engine. approximately ten years go into reserve status, and we will keep them in reserve status for up-staffing purposes, and also while the Frontline engines are being serviced, we can put a reserve engine in that is beyond that

ten-year life cycle and still continue to be maintained. We typically will not run a piece of apparatus beyond 20 years, that is a good benchmark to retire it. And then this purchase that we are proposing would replace Frontline units Engine 31 and Engine 11, so these Sutphens would be expected to be delivered sometime in FY2027. We are targeting February '27 due to production delays and resource availability. That's the latest they will deliver the unit. There is a potential they could deliver a few months earlier, which, of course, we would welcome.

So as I mentioned before, we previously purchased from Sutphen and Pierce. They are two competing companies and manufacturers.

When you place them side by side in the bid cycle, Sutphen came back a little bit higher.

However, that really was an apples-to-oranges comparison. And fortunate for us, we took delivery of these two units brand new and were able to physically put them side by side and compare them. And just to take you back a little bit, we purchased these two units during -- coming out of Covid based on availability.

They had very limited availability in fire apparatus, and there was not much choice, we needed to get apparatus here, and these two manufacturers could have them delivered on time, and that's how we ended up with them. But when you put them side by side, the Sutphen has increased water capacity. All fire engines carry water onboard. So you have a 750-gallon versus 500-gallon tank onboard, and then significant storage space on the Sutphen, enhanced storage capability. In fire service, we like to pack a lot of equipment on the engine, get as much as we can on the scene, and the Sutphen is definitely more accommodating to that need.

And when you look at the build of both units, both acceptable. We are happy with both units. However, the Sutphen by far is in a league of its own.

And the last, when working with fleet, they have a local representative that can be onsite here quickly for Sutphen. Pierce they are up in Sanford, not a huge difficulty, but definitely more convenient to have a local representative onsite should we need them.

So this purchase will be funded through FY2025, the operating account 5609506, and will pay half \$902,040, and the remainder in FY2026, \$902,040. So we are asking your approval for this purchase.

And I will entertain any questions.

CHAIR GARCIA: Any questions?

MR. AUNGST: Thank you, Mr. Chair.

I just wanted to point out that when I first met with the men and women of our fire department, in particular, the fire unit, the first thing I heard wasn't about compensation. It was about life safety and the age of the vehicles, and particularly the Frontline vehicles.

And, Chief, I just wanted to confirm, is it my understanding when this Board was appointed, that we had several Frontline vehicles that were over 15 years, and maybe even one or two that were over 20 years old?

MR. FERRARI: That's correct. We definitely had an aging fleet, and then coming out of Covid, we were really, really in a bind. Now with the two new engines that we took delivery on with this year make and model, and

then the other one I mentioned around the 2015 mark, so our fleet has definitely now taken a leap forward.

MR. AUNGST: I just wanted to thank this Board and Mr. Gilzean, and thank you for your leadership and the fire unit and all the men and women, our first responders for bringing this issue up and getting us back on that 10-year Frontline, 15 to 20-year reserve and replacing those vehicles as they should be replaced in the best practices. So I appreciate it. Thank you.

MR. FERRARI: Yes, sir, we are in much better shape today than we were two years ago, without a doubt, both on the Frontline engine and also on the rescue ambulances that we order and maintain.

CHAIR GARCIA: Any other questions or comments from fellow Board members?

Chief, thank you very much for that very informative report. We appreciate that.

MR. FERRARI: Yes, sir.

MS. ZIEGLER: No, I just wanted to highlight because I think I heard in the public comments, and I have heard this before, again

this Board being a very unique setup, we had to start from ground zero almost to put it in place for best practices, one being the procurement policy we just put in place, I think it's really important with a lot of people watching the intent is to be transparent and have good systems in place to have this run as an efficient government operation, so I just wanted to highlight that.

Thank you Mr. Garcia and Mr. Gilzean.

CHAIR GARCIA: Thank you for those comments.

Any other questions or comments from the Board? No? Hearing none.

Thank you again, Chief, for that very informative report.

Let me ask Mr. Ardaman, so this has been pulled from the consent agenda. Do we vote on that separately?

MR. ARDAMAN: You can go ahead and consider the entire consent agenda in its total. It was just a discussion about all the items. You are fine approving the consent agenda in toto.

CHAIR GARCIA: Okay. Perfect. With that

explanation, is there a motion we approve the consent agenda?

MR. AUNGST: So moved.

CHAIR GARCIA: Is there a second?

MR. BARAKAT: Second.

CHAIR GARCIA: All in favor indicate by saying aye.

THE BOARD: Aye.

CHAIR GARCIA: Any opposed? Let the record reflect, the vote passed unanimously.

Okay. Next reports, management reports, Mr. Gilzean.

MR. GILZEAN: Thank you, Mr. Chair, Members of the Board.

During our meeting today, we have several acknowledgments, including our first employee excellence award. Along with the celebration of my good friend, retired Mr. Mike Rickabaugh, we are grateful for all of our employees, and we want to publicly acknowledge their dedication and sacrifice. Simultaneously the District will be implementing new programs to increase transparency operations, including the new procurement processes we just alluded to a second ago by our Board member, which allowed

for the adoption of contracts on today's agenda. We have also started union negotiations with B unit, and lastly we finalized our fiscal year '24 budget and addressed the annual pass program that's been in the news.

I want to take a moment to discuss each of these in detail, beginning with our beloved, good friend Mike Rickabaugh. I would like to acknowledge the retirement of the legendary Mike Rickabaugh. Mike retired from our building and safety department after 20 years of service. Although Mike did retire at the beginning of this month, he was so gracious to return here today with his beautiful bride, so that way we can honor him and recognize him.

For those who don't know Mike, he is an institution in the District. He has brought so much joy to capitalist families across the world. I know he had a lot to do with the Expedition Everest rollercoaster ride in Animal Kingdom and many other beloved favorites for generations of families. His contributions to hotels and attractions across the District are an incredible testament to his abilities. He's

always emphasized pride in ownership, which is reflected in the quality of his work. than that, Mike is just an overall good guy. He supports his team and always goes the extra mile to get the job done. In fact, I have a piece of correspondence from Mr. Rob Wagner, the senior VP of construction for the Drury Development that highlights Mike's remarkable character. Mr. Wagner writes, "It has been great working with you, Mike, over the last few As many have told you, my first years. impressions of you were one of a hardline, no compassion, no flexibility government building official. Boy was I wrong. The evening you turned around for me while sitting in traffic was one that I will never forget. I think I teared up when you agreed to do so. The simple act of human kindness showed me that you were invested as much as I was to get our project open for business. I would have done anything you asked after that point. It really had a big impact on me. Every time I pull up to our hotel, I think about the evening and the guests is that when I was no longer a Drury employee, I will always think about the gesture as I pull

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up to this hotel. Please note that our last hotel project you helped us complete was a difficult one, but wonderful, and you have made our hotel much better, and you have made our hotel process much better, and for that I am forever grateful."

Mike has set the example not just for our team but for our taxpayers. We appreciate his dedication. Although I know Kenny and Ryan are holding down the effort, Mike, we will miss you.

At this time, I would like to call Mike up to the front so we can do a photo and celebration further.

I don't know if you have a couple remarks, do you? Of course you do. If you have a couple remarks, come up and say them, and then we will take a photo.

MR. RICKABAUGH: Well, thank you, Mr. Gilzean, for the amazing comments, and thank you for having me back.

I have a kind of a history of saying something that after I say it, I think about I shouldn't have said that. What I wanted to say was since April -- yeah, September 8th this

is the first time I have had long pants on. It feels a little different.

But really the first thing I really want to say is I miss you. I can't tell you how much I miss you, and that's the toughest part in this whole thing is missing everybody every day, and the interaction that we have had, the impact we had on this District.

But I want to thank Mr. Gilzean again,
Paula, for the nice retirement party that I
had, but it was all made great by the employees
and all the effort that was put forth. Since I
left, since I had that party, I watched the
video. I look at all the gifts, and I live it
over and over and over, and it's just -- it
will never stop, and I can't tell you how much
that means to me.

But I will quickly say that in August of 1979, I accepted my first building official position in an energy boomtown in Wyoming. I took that job from an architect who had it prior to me. I didn't know what was going to be ahead of me in my career. I could never have imagined it. But to end up here after 20 years of providing safe environment, a built

environment for the tens of millions of people that come here is incredible.

I became the building official here after an architect also. I started that way, and I ended that way. And for some reason, in my mind it's like, well, that's amazing. In the building department, in the professional team that we have in the building department, I always said we are the silent defenders. We are the people that are behind the scenes making sure all the life safety elements of the building are there for the workers and guests for us, and I can't ever be able to quantify the respect that I have for the Department and those that work there. They are highly professional.

And what comes to mind is the first six months of this year, at least 182 times the inspection team modified their daily work schedule to come in early and work over a weekend to accommodate safe inspections for the user and the guests. We were successful because we had a common goal with the taxpayers and owners within the District, and that was safety, safety in the building environment, so

I am proud of that, and I thank you for all this. Thank you.

(Applause.)

(Photograph taken.)

MR. RICKABAUGH: I'm sorry, I forgot to mention that my granddaughter flew in today just for this. No, no, she came here to have a vacation at Disney World.

MR. GILZEAN: Mike, you have to acknowledge your wife. Come on.

MR. RICKABAUGH: Well, you already acknowledged her. It is one of those things.

MRS. RICKABAUGH: Only 53 years of that.

MR. RICKABAUGH: So forget what she just said. We have been married 53 years this month.

(Applause.)

MR. GILZEAN: Over the last several months, I have been listening to and addressing employee concerns via my outreach and open-door policy. I have taken these concerns to heart, and I am very grateful for the team and will do everything possible, and take a little moment of today's meeting to show it. With that in mind, we have a few more promotions to announce

and awards to grant.

We will start with the promotions. For those who are unaware, Ms. Tanya Naylor was recently promoted to director of security and emergency management. Tanya has worked within the bounds of the fire department. But given our new emphasis on public safety in the District, she's been recently elevated to director, and reports directly to me.

For those who -- for those who know -- for those who missed the last Board meeting, Tanya has led the charge for hurricane response, and did so with precision and excellence.

Tanya's career started at Walt Disney

World in 1996 and was on the opening task force
for Hong Kong Disneyland. She joined the
security team in 2007 as a frontline leader in
the parks resorts and communications center
before joining management in 2010. As an area
security manager, Tanya was responsible for
background department, labor and scheduling.
She ultimately took over the area management
position at the communication and emergency
operations center in 2011. Tanya joined the
District in 2014 as the first emergency

manager. She served with us for almost ten years. Tanya works around the clock to ensure all taxpayers, guests and employees stay safe. She jokingly calls herself the doom and gloom because if it can go wrong, she has already considered it, and has an action plan to either prevent disaster or respond to mitigate and minimize any issues.

Thank you, Tanya, for worrying so we don't have to. We appreciate everything you do to keep us safe.

The second promotion announcement is that of Michele Dicus. Michele was recently promoted to director of human resources earlier this summer, but has yet to be properly acknowledged, which is why we are doing this today.

Michele's career started in the District in 2006. In fact, she was recently celebrating her 17-year anniversary on Monday.

Congratulations, Michele.

Although, many know Michele for her working the benefits area, she has a much larger impact on the entire District. She has always been involved and volunteered for

events, recently becoming the chairperson for
the employee engagement committee. She also is
a member of the national and local HR benefits
and compensation organizations locally.
Michele is an exceedingly pleasant person who
sets the tone for her department and the
District as a whole. We truly appreciate
Michele's commitment to our employees while
being in public service.

Michele, you are already thriving in your position, and we wish you the best as you continue in your new role.

Let's congratulate both Tanya and Michele. We appreciate you both.

(Applause.)

MR. GILZEAN: All right. So the next segment of business, which is one of my favorite, I am excited about bringing this effort forward, it has been a function that went defunct for the past couple years, and we are re-enhancing it, brought it back and enhanced it and made sure we can analyze, but more importantly recognize our colleagues, and we are always going to do that at Board meetings going forward. So here we are.

Let's see, earlier this month everyone in the District should have received a correspondence announcing a new employee incentive program, the excellence awards, which recognize the exceptional work our employees undertake each and every day. The award program consists of four levels, bronze, silver, gold and platinum, which allow employees to earn up to \$2,000 for their outstanding contributions for the District.

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I would like to, once again, acknowledge Michele, our director of human resources. Michele is the first recipient of the employee excellence award. For those who are unaware, Michele was a strategic leader who stepped outside her duties to collaborate and launch the first ever summer youth internship program in conjunction with Neo City Career Source. know there were other colleagues that supported her, but she allowed this program and allowed the local students to learn more about the District and how it functions while providing real world experience to high school students in fields such as accounting, science, construction and emergency management. While

she worked collaboratively with other departments to establish this program,
Michele's leadership and followthrough allowed these students to thrive. She went above and beyond her role by undertaking the responsibilities in lieu of her supervisor.

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Her contribution included attending job fairs to help interview the students for her program, establishing a new student orientation, and became an instrumental mentor for the students during their time here. also ensured students had transportation to and from their individual assignments. Michele helped periodically with feedback sessions from the students, which provided suggestions for future classes in the internship program. Michele's effort helped create and support a new facet of our workplace culture. building on our positive respectful working environment, Michele also created opportunities which offered valuable life lessons that will shape the leaders of tomorrow.

Ultimately her efforts outside the scope of her standard work directly tie into the contribution of our strategic goals as a

District. For that, we commend her. Thank you Michele for going the extra mile.

At this time, I would like to call Michele to the front to receive her award.

(Applause.)

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MR. GILZEAN: All right. Now we will move on to the financial discussions of the day. First to the contract. As I previously mentioned, we are moving forward with efforts to bolster transparency across the District. The Board publicly examined the contract for the District as a direct result of our new procurement policy. This public examination allowed for everyone to review the business of the District in the sunshine. Under our guidelines, the contracts authorize a single dollar amount that I can approve as administrator. As such, we brought them before the Board for an approval. I want to thank the Board and our procurement staff for diligently completing these contracts.

We are also in the process of advancing our bi-local agenda opening new opportunities to local vendors and veteran-owned vendors, and encouraging them to apply. I hope to have more

robust update of the progress of these projects in our October Board.

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The second element of extensive financial discussion. I want to alert the Board and the public that the second union contract negotiation is underway. Our chief of staff always intended the CFO, Susan Higginbotham, have begun contract negotiation for the B unit. They have met on September 19th and 20th. Negotiations are progressing smoothly. With temporary agreements reached on roughly 25 articles, we will resume talks on October 6th, the B unit current contract expires on December the 31st. I am confident that we will be able to complete this negotiation before the deadline. I appreciate everyone's diligence to ensure we achieve this goal.

And last -- we have a couple more things.

So now moving on to our reports from our

partners PRAG. At this time, I would like to

call up Wendell Gaertner, the senior management

director of PRAG to provide an overview of this

project. Following Mr. Gaertner's

presentation, Mr. Thierry Boveri, the vice

president of Raftelis will come up and share a report on the utility rates.

Mr. Gaertner, you are recognized.

MR. GAERTNER: Thank you.

Later this evening the Board will be presented with the and has to approve the utility budget for fiscal year 2024 that will include the setting of rates. And I know you understand this or know this, but I just thought it would be helpful to highlight a couple points to consider.

First the District owns and operates a complicated utility that provides multiple utility services. After the next guest service payment next week, the District will have \$139 million of debt outstanding secured by the net revenues of the utility system.

The Board has an obligation under that trust indenture to set rates that are sufficient to operate and maintain the system, fund all reserves, and pay that service. The Board also has an obligation under the trust indenture to adopt a budget annually by the end of the fiscal year for the ending fiscal year, which is what you will be doing this evening.

Under the trust indenture, the utility is a closed system. We said that before. It means all the revenues of the utility system have to remain in the benefit of the system. They can't be used for any other general fund purpose.

And finally, pursuant to the labor services agreement, the operations of the utility, including budgeting, is the responsibility of Reedy Creek Energy Services, or RCES, a wholly owned affiliate of the Walt Disney World Company.

Because of this unique structure, early in our engagement we recommended that the District engage a utility rate consultant to review RCES's procedures and policies as they develop a budget for you. We made this recommendation to provide you, the Board and staff, a level of comfort that it was meeting its legal obligations under the trust indenture, and we are also to provide comfort to the users of the utility.

Under the terms of the trust indenture,
the District is requiring to engage a
consulting engineer to produce an annual report

at the end of the fiscal year, reviewing the operations, maintenance and performance of the District. Those reports prepared by the engineering firm, Leidos, are a historical review. Leidos's reports can be consider a report card.

For fiscal year 2022, the most recent, the report stated, nothing has come to our attention during the period the District has failed in any material way to perform or comply with the covenants and agreements contained in the indenture clause.

Raftelis's focus is really in the practices and procedures used to develop the upcoming budget. You will hear the report next, and I want to stress again that their analysis really focuses on reasonableness.

There is no perfect budget, especially for a utility. A significant amount of fixed cost and variable costs will be impacted by demand and consumption throughout the year. Last month you heard Raftelis's report on the reasonableness of the labor service agreement, which is a significant component of the budget, and today's presentation will take that

analysis a step further.

After Raftelis's report, you will have the details proposed in the budget by RCES.

And some final thoughts to keep in mind; first you have flexibility. Unlike the millage setting what you do for your general fund budget, you have the opportunity to amend the utility budget during the year as conditions change, and that has happened frequently in the past.

Second, you do have to consider the future as part of this year's budget. Part of your obligation to bond holders is to maintain the system so that it can continue to generate revenues to provide high quality service and pay debt service. Utilities are capital intensive, and historically utilities borrow money every few years, three to five years on average, most recently in 2018 and 2021.

The budget that you will be presented does contemplate a bond issue later this year.

Given the age of the utilities assets, the potential need for debt doesn't appear unreasonable, but you are not being asked at this time to approve any borrowing. Any

borrowing would happen later in the year, and it would be presented once staff has reviewed it, we reviewed it, and the project cost and that structure finalized and presented for you. Approving this budget does not obligate you to approve the debt.

And finally, I want to stress that PRAG participated in Raftelis's review. We reviewed the major documentation. We participated in the meetings with Raftelis staff and RCES, and we discussed the findings with Raftelis and staff. We agree with Raftelis's findings and their recommendations for future enhancements, and recommended an option proposed budget.

I will be available to address any questions.

MR. GILZEAN: Thierry.

MR. BOVERI: Good evening. Thank you, Members of the Board.

For the record, my name is Thierry Boveri from Raftelis. Here with me this evening is Amanda Gucci who provided work on the Electric and Natural Gas Foundations & System.

I have a bridge presentation that touches on the key findings of the evaluation, details

of our analysis and report, which is included in your package.

Just a little bit about our firm, we are about 160 consultants around the country, and we pride ourselves on being one of the largest firms that practice in the specialized area of utility financial management and consultation.

So the key objectives included six elements that fall under overall general element, which was to provide utility rate consulting services, value reasonableness of utility operations and finances. I will talk a little bit about our approach in the next slide how we approach that.

The second objective and the third objective combined together, overview of the rates and financial planning for RCES as relates to the District, followed by the review of the power purchase agreement, which is still currently ongoing, as we mentioned. And finally the labor services agreement, which our findings on that were previously presented last month as Mr. Gaertner mentioned.

So our approach in the evaluation of this study was to do a desktop review of all

relevant documentation. Mr. Gaertner touched on several of those elements, including the trust indenture, labor services agreement. worked with District staff, RCES staff to identify any relevant policies as they relate to business operations. We reviewed the engineering reports as mentioned, the Leidos report that is done annually with an onsite review every three years. I believe the last onsite review was performed in 2021, and we also examined continued disclosure, files reported to the rating agencies and disclosure for the bond holders, as well as financial statements, and we performed some desktop evaluations of the financial conditions. will mention in a moment, but as Mr. Gaertner said, there is a pretty substantial amount of need for capital reinvestment identified in the capital improvement plan over the next years, probably going to require some issuance of debt. Everything generally seemed reasonable from our perspective. And one of the elements in our report that we highlighted in the systems overview was that the current investment in utility infrastructure,

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70 percent is accumulated appreciation at this point. So a significant amount of utility infrastructure is approaching or reaching its service life and will require reinvestment, so the capital improvement plan has been identified to be able to support that. Mandy touched on it a little bit in the budget process. That was just one element of some of the work that we did and kind of more detailed to kind of validate and look at the reasonableness of the budget and what was being proposed.

Another element to our valuation beyond the desktop valuation documentation was to do some benchmarking. That benchmarking included a review of rates, the comparability of those rates. We performed our own benchmarking in addition to the benchmarking that RCES does through Leidos and engineering consultants, and while we generally surveyed similar entities, the end result was comparable, that generally was reasonable.

Finally, the last aspect of our valuation were staff interviews. Several multiple staff reviews going over the annual AOP model, annual

planning model and longterm planning model to assess its reasonableness and approach, which I will touch on in a second.

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So one of the things we talked about when we developed this report with staff was trying to provide an overview of the differences between some terminology in our industry, cost of service, revenue sufficiency, what is sort of the difference between those things? think that the easiest way to think about this is revenue sufficiency is more like your budget process. Do we have enough money coming in to balance against money going out? Do we have enough cash in the bank? And the utility operations, as Mr. Gaertner mentioned, are complex, and there are over eight different utility services, which on the next slide will present an overview of the revenues. And so it's operated as one funding. The biggest element we need to make sure is do we have enough funds to continue operation, and have we balanced our rate revenues against our operating cost or debt service and our plan worked in capital reinvestment.

The other element once we figured out the

overall rate review system needs for the utility operations is cost of service valuation. This is where we are allocating the cost of the different utility operations. In most cases, when RCES staff puts together their strategic plans on this, annual strategic plans, they have already identified what those costs are and have separate accounting, and the District has separate accounting for each of the utility operations, and then that forms the foundation for the individual system rate revenue adjustments.

And the cost of service aspect takes that a little bit of a step further and then allocates those costs to the various rate components and customer classes within the system. That is an analysis that is typically performed less frequently. So whereas the revenue sufficiency to evaluate whether we have sufficient revenues to cover cost and adjusting our rates wholesale in that regard would be done annually. Cost of service may be done less frequently, three to five years, sometimes ten years. Usually there is a trigger mechanism for why you would want to look at

that, if you have a significant change in your operations, your debt, things of that nature.

So RCES and the District have in the past performed their revenue sufficiency task on an annual basis. Currently process service is being done on the solid waste system, and I believe in talking with RCES staff, there are intentions or plans over the next several years to attack cost of service and other aspects of the utility operations to maintain the reasonableness of the rates.

So as I mentioned before, the District operates eight utility services as an enterprises fund, and similar in concept to the close fund, the utilities must generate all the revenue to fund operations from the service fees themselves. Hence why we need to adjust the rates annually to ensure sufficient revenues to cover cost of service.

I apologize, the font is a bit small with the table, but this was just to demonstrate over the past couple years from the continuing disclosure report the annual amounts of revenue generated for each one the systems in operation under the purview of the District. As you can see, the electric system represents about 55, 56 percent of the total revenue. It is the majority followed by wastewater system and the chilled water system.

The customer base for the utility, unlike many of the other studies, we tend to do studies which is predominantly commercial.

Many times we would perform these studies, the residential mix is a greater representation.

But in this particular case, this is effectively a commercial business operation.

And the other point to mention is that of the services provided, the chilled and hot water services are primarily for the Walt Disney

Company and its affiliates. As a consequence of that -- and I think as mentioned before -
82 percent of the revenues that are generated for the utility services are derived from Walt Disney and its affiliates.

As far as objective one, as I mentioned before, this is a general overview, you know, and I touched a little bit about the capital reinvestment, looking at the audited financial statements, and gleaning some details of this consulting engineer's report, as well. This

was where we determined that generally it seemed like the utility is being operated in an economic and efficient manner and reasonable.

That was one of the main findings of the consulting engineer's report from 2022.

The other key finding for us was that the utility continues to operate or maintain a high investment great credit rating with the major credit rating agencies, Moody's, Francesca's and (inaudible.)

I have already touched on point three, given the age of the infrastructure, recent trends that the CFE appears reasonable. And as mentioned, the rates of service are very competitive within the region based on our benchmarking comparisons.

And then the last point, and I just wanted to kind of touch on this that we really appreciate RCES and their staff and the District staff and their assistance that they provided us through the engagement. They were very professional, and you know, it demonstrates their skill and capability. And in our report, we document some of the years of experience of the key leaders of the RCES

utility staff responsible for the utility operations. And at least half of them are 30 years or more. And many of them are at 20 years in their first year leading their respective managerial roles within those utility functions, so very strong management team.

And in addition to that, as we presented during the labor services discussion, that many of the staff that is hired at the frontline work level are also experienced staff members. They don't hire brand new folks that don't have a lot of experience. Everybody is generally very experienced at all levels of the operation.

So objectives two and three you can see they are written out, relate to the value of the reasonableness of the financial planning and the rates. And as I mentioned before, the way that we did a desktop review of all the relevant documentation, but we also had an opportunity, as I mentioned before, to sit down with staff and review their financial models they used to develop. And the process they go through is generally consistent with procedures

that we see employed through the development of financial planning for other utilities. There are going to be differences because of the unique characteristics of this utility operation, as I mentioned before the commercial aspect of that with the electric rates being the No. 1 element, you can sometimes see fluctuations and the need to adjust rates because fuel costs are fairly volatile, so we need to adjust the rates.

But if you look over the last several years since 2019, the utility rate increases have generally been inflationary in nature. There was a need to bump them up a little bit higher in the few years during Covid when there was a pullback in demand in the system when we evaluated, and then there was, of course, reduction more recently in those rates. And I believe for fiscal year 2024, the rates are being on average generally held constant. Now, within the individual systems themselves there are some adjustments being made notably within the solid waste system rates, as it will be presented in the budget, and some of the drivers for those cost increases, but overall

revenues are generally consistent from 2023 to 2024.

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So the other element of our analysis, you know, now that we touched on sort of our review and what we have done is one of the key findings was that it's recommended that the District evaluate the feasibility of either establishing a separate fund by utility service or performing true-ups at the close of each fiscal year. Because it was a one-point system, if you don't do these true-ups at the end of the year, you can build up some differences among the different utility systems. You know, I don't know if it's very feasible to set up separate funds, and the District already has separate accounting for the utility, so probably a true-up would be sufficient performed at the end of the year to ensure the reasonableness of the rates, and it is factored year after year. But generally speaking, we didn't find anything that was a major concern. This was just a recommendation.

The other element kind of in a similar vein to that, item three under recommendations for objective two and three is to recommend the

District do a true-up to the debt service allocation after debt proceeds are spent for each debt issue. Based on our discussions with RCES staff, debt is always an issue. refinance debt, but new debt isn't always issued every year. When it does happen, there is an assumption how we will spend that money for the capital needs of the system, and you know, they are estimates at that point. we are funding multiple projects from different utility systems, basically our recommendation is just go back and review that at the close of the construction of the project maybe two or three years after all the proceeds are spent and the projects are done, and ensure that the allocation of that debt service among the systems was consistent with how proceeds were spent.

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And then the final recommendation, as I mentioned, before it is fairly customary to look at the cost service for each one of the utility systems periodically. There is no science behind a three- to five-year recommendation, or even a five- to ten-year recommendation. I think that the most

important thing is to evaluate on an as-needed Once you set the cost of service, you basis. set the rate components, the cost recovery among the systems. Evaluating it periodically is always a good thing, but the main trigger should be do we have a change in operations? Has there been material changes and our cost structure, things of those nature you can think of trigger mechanisms for the need to do that. I think that RCES recognizes that. mentioned earlier, the rates overall are not going up that much across the board. will find that the solid waste system needs to adjust base on the cost of service there fairly substantially. And I think that that is something where that sort of was a trigger mechanism to, one, have RCES look at cost of service. Hence why they are looking at that now as an example.

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So the next objective that we touched on was examining the power purchase agreement, and that included a review of all of the different power generating infrastructure and agreements, and that evaluation is still currently under review. We are fairly far along near

completion on that, and we expect to be complete by next month and can provide a report on that. But nothing has come to our attention at this time that would cause any concern related to that objective and analysis.

And finally, objectives five and six I have already been before the Board to present on these at the August 23rd meeting, and it was in response to the discussion about the labor services agreement, which we effectively concluded was generally reasonable, and the key elements of that, and I already touched on these points earlier, that RCES hires experienced staff. There was a need to do some adjustments based on some of the benchmarking for the electric frontline professionals, the proposed increase was generally reasonable, and market and economic trends support the salary actions that were proposed and subsequently approved by the Board.

And with that, I would like to open up to any questions you may have at this time.

CHAIR GARCIA: Any questions from my fellow Board members?

MR. BARAKAT: I guess -- one question I

guess I might ask, obviously the last few years we have seen some unprecedented, or at least in the last several decades unprecedented cost increases, rates of inflation. I mean, to what extent when you talk about reassessing our agreements every five to ten years, you know, do we think about these things in these unprecedented times?

MR. BOVERI: Well, I think based on our discussions with the staff and review of financial planning, what happened was a pretty significant drop in demand, and that's what drove the need to adjust the rates. I believe that the inflation and the cost that has been observed has been perhaps somewhat acute in certain areas of the operation. When we think about the electric, you have the fuel costs, that increase and decrease, and those were adjusted accordingly. So I think that through the annual planning process, that can capture a lot of that, the overall cost.

I think the issue would be is if the relationship of the underlying cost changed overall. And I think that when you looked at the -- when you think about the solid waste

operations as a key area where you need to look at the cost services, and RCES is already doing that.

MR. BARAKAT: Thank you.

CHAIR GARCIA: Any other questions?

I have some questions. So if I understand your presentation, we have got some capital expense requirements that are coming up. Give me a perspective of what the timeline is for that and the process that is followed for the Board to evaluate, and any capex proposals, and then the funding of them, what the alternatives and options are.

MR. BOVERI: Well, I have given that opportunity for Mr. Gaertner to touch on that, as well. However, I think that through the budgetary process, and through the planning process that we were privy to, the annual process looks at the budgetary, more of the operating needs. The long term plan that's developed looks at the five-year capital needs of the system, and that gets baked into that financial planning. It really is more of a function of on an as-needed basis. Utilities are very capital intensive, and their life

cycles are sporadic in terms of when you need to replace that.

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So you know, as I mentioned before, you know, the District and RCES, in particular, employs a lot of planning studies and monitoring condition assessments of the infrastructure on an annual and regular basis. And I believe through those, and they can --Mr. Ferrari can probably speak to it better than I can too, and will probably do so in the budget presentation, but that work effort by professionals that serve to evaluate the infrastructure help guide the needs for the capital reinvestment in the system that then feed into the long term planning model and the capital plan needs over the next five years. Once that has been identified, then there is the funding with that, and I believe that's where Mr. Gaertner steps in and assists in identifying the best and most fiscally efficient way to do that with the cost of capital and needs of the system.

And typically speaking, the decision about whether you issue debt from our experience in doing these studies is a function of is this an

asset that is really long lived? How much cash reserves do we have? We want to maximize and spend down the use of cash reserves before we issue debt. And then we look to debt.

In this particular operation, it's pretty tight in terms of the cash reserves that we maintain. We are maintaining just what is required for working capital and unexpected allowances for reinvestment needs, maintenance, unplanned work perhaps. And so these major capital needs, as they arise, and as they've been identified through these plan processes are incorporated into this five-year plan, and financing is identified from there.

I don't know, Mr. Gaertner, if you want to add anything to that?

CHAIR GARCIA: My question is more direct towards the process, and I understand that there is a capex budget. There is an operating budget. But I am more interested from the Board's perspective of what the process that's followed, and what timeline that we are dealing with?

MR. GAERTNER: We are just starting that process now. As part of the budgeting process,

RECS said we are identifying some capital They have estimated a \$20 million needs. potential need, but they have not presented exactly what that is. So what we have done in the budget is you will see a \$500,000 increase in debt service, which equates to six months of \$20 million, assuming five percent tax exempt interest rate. So that gives the cushion in there that if the need for debt is needed at that level, it's within the budget. process would be for them to then come and really show what they need, why they need it. Does it add value? Which part of the utility does it benefit? And then us, as your advisor staff, Raftelis, would look at that, and would bring forward a recommendation as to whether or not it should be financed, or it should be done, how should it be financed, should it be financed shorter term, longer term, should we use debt, cash on hand? We are expecting that you are not going to hear much about the need for debt for another five to six months.

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CHAIR GARCIA: Okay. So the RCES
generates their own internal budget, and then
PRAG is going to evaluate the budget and make a

recommendation to the Board. And then so there is the approval of the budget process with PRAG's recommendation or blessing, and then the next question is what are the options how to pay for it? And will we also get an independent third-party recommendation from PRAG on that issue, as well?

MR. GAERTNER: Yes, we then make recommendations on the issuance of debt, or not to issue debt as part of our fiduciary duty to you.

CHAIR GARCIA: Okay. Good. Thank you.

Any other questions?

MR. PERI: I am wondering if it was within the purview of PRAG to look at the hardening of our facilities?

MR. GAERTNER: That is something that we look at the financial aspects of that. It is something that a lot of utilities obviously look at for obvious reasons. Typically when every utility is investing new capital, they are very cognizant of hardening. They are looking at everything that is necessary, whether it be elevation, whether it be strengthening, whether it be location, whether

it be redundancy for that, that will automatically happen at this level. What hasn't been done is what would it cost to retrofit and go back, and we haven't done that.

MR. PERI: One other question, and that relates to technology. We are seeing now that we are on the cusp of significant advances with battery technology, companies like Elas (phonetic) and so on, and that should change, I would think, some of the financial considerations, particularly if we are looking at plans more than a couple years. Is that something that you have examined at this point? Is that something you see beyond the horizon? How do you see that?

MR. GAERTNER: That is something right now that is something we would be aware of.

Obviously that would have a major impact on your utility system. Right now, as the report indicated, a lot of your utility comes from power purchase agreements if not generating our own utility directly, and the generating assets you have right now you are kind of keeping in reserve. I think before there would be any moving forward of capital regarding generation

facilities we would want to look at battery options and others. One of the things we would expect to see in the near future, Raftelis had talked about a cost of an observed study. The electric system is probably one we would want to do in the next couple years because of that shift that is happening from the generation through solar, and that is changing some of the cost basis, and that would be a trigger that we would look at. I think to look at new technology would be involved if we were looking at new generation facilities, which really isn't something the District looking at at this point.

CHAIR GARCIA: Supervisor Peri's question raises an issue with me too. You know, we, as a District, are not really operating the utility operations. They are being done by an independent party. We brought in PRAG in the right setting to come in and advise the Board because we are not experts on the utility business today. And so typically in the business when you have technology, like Supervisor Peri indicated, there is a strategic plan in terms of what the longterm objectives

are, and is that something that PRAG is evaluating as to whether RCES has the appropriate strategic plan in place, and whether they are implementing the appropriate technology so if we are allocating capital to something, it's not something that will become obsolete, and those kinds of things?

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MR. GAERTNER: That's part of what we are doing right now as part of our overarching analysis into the utilities. Obviously our initial focus is how is it operating? operating reasonably? What is the reasonable budget going forward, and then as more of a strategic analysis of what is it going to look like? What changes might be necessary? of the things Raftelis recommended we do think make sense. I think part of the analysis would also be, as Raftelis said, even though it's a combined system, how would each stand the financing on its own? And to make sure that the rate payers of one system are really paying for what they are using, and there is not a lot of bleed over. That's obviously a very complicated analysis that will take some time to do, and something we are starting.

CHAIR GARCIA: So I am just curious, do
you have other situations similar to ours where
you have a Board that has oversight
responsibility over an independent operating
utility operation that's really separate and
independent from the oversight Board?

MR. GAERTNER: We have some, and Raftelis will probably add a little bit more, that has some aspects that are more privatized and work through that, and some of that is in the solid waste. There are a number of our clients that have waste energy facilities that are privately operated, and the Board has oversight, but not operations. And a lot of our clients in the solid waste area contract for hauling, so they will accept the contracts, but then the haulers are doing it themselves. The magnitude which you have here, your entire system is a little bit different.

CHAIR GARCIA: And so we have the utmost confidence in PRAG, but I just want to make sure that we, as a Board, are following best practices on how we evaluate this budget that's going to be presented to us and our various options, and as Supervisor Peri says, make sure

that there is a strategic plan in place for the utility that is in best practices, and I don't know what that process is because this is all new to us, and so we are going to rely upon PRAG to tell us that process. And if the appropriate process requires a separate workshop on this issue, then we would want to have a separate workshop and make sure we cover all the bases, and ask all the questions. This is not something that we want to rubber stamp. We want to be educated on it.

MR. AUNGST: Thank you, Mr. Chairman.

This is one of those pieces of the onion that when you unravel, this one was going to take a little longer, so I think we are just starting on that process, and you guys are doing an excellent job and giving us great information. But I definitely think perhaps a work session in the October/November time frame to talk strategic planning going forward on a going-forward basis.

One of the things that I am interested in is enterprise funds. Planning cities have those. Many counties have those. Gas companies, for example, that provide services

outside their own jurisdiction. I have no idea if that's feasible here. I have no idea if that is something that we could do, but I want to be holistic in our approach to this and our understanding of it, so I don't expect you to have some kind of response to that, but you know, add it to your list of things to think about, please, and look at what other jurisdictions are doing processing; I am sure you are all experts on that. Thank you.

CHAIR GARCIA: Just to follow up, I don't want to be a dead horse, but we want to be spoonfed. We want to make sure that we look at everything, follow the most appropriate process, and are very transparent and have all the information. And if we have to spend a half day or workshop doing this, we are willing to do that.

MR. GAERTNER: I think that would be helpful, and I think understanding kind of the history of what -- because it is your utility, but you are also impacted by the agreements you have with all the surrounding areas.

I do want to point out that when we were engaged, and almost as soon as we saw the

structured labor service agreement, we thought that this is something that is so detailed we wanted to bring Raftelis in, or somebody like them, and I appreciate that the Board followed that direction. Thank you.

CHAIR GARCIA: And it might be helpful, can you present to Mr. Gilzean a timeline in terms of when we have to make what decisions so that we are not rushed on this?

MR. GAERTNER: Definitely.

CHAIR GARCIA: Thank you.

Any further questions or comment on this subject?

MR. GILZEAN: Next, I would like to call up Chris Ferraro, director of RCES, who will provide a presentation from our utilities division about their annual budgets and rates.

Chris, come forward.

MS. FERRARO: Thank you, Mr. Gilzean.

Good evening, Mr. Gilzean again and Members of the Board. I am Christine Ferraro. I am the director of Reedy Creek Energy Services, and I really appreciate Thierry calling out my 30-plus years of utility experience.

Thank you so much, Thierry for providing

that information to the team. It's a pleasure having the opportunity to share FY2024 Central Tourism Oversight District utility rate budget, and utility rate recommendations.

So our first slide, as Thierry described, the first part of our process is to identify cost in the upcoming fiscal year. For fiscal year '24 utility costs are expected to be \$192 million, which is a decrease of 1.3 million or .7 percent from the fiscal year '23 budget. In the piechart, you will see that there are five major components of utility costs. We will start with the largest component of those costs. I think Wendell, as did Thierry, our purchase power and fuel represents 41 percent of our budget. It is represented by the darker blue color on the piechart. Wonderful news in this area of the budget.

Through the District's Enterprise Risk

Management Program that provides for hedging

agreements for purchases of natural gas going

forward, the District is 84 percent hedged for

the required volumes of natural gas for fiscal

year '24, and the weighted cost of that gas is

\$3.39 for M and BT for fiscal year '24, so it is a pretty significant savings that creates the opportunity to provide some inflationary uplifts in the utility budget.

Labor support has two sources. Labor support is the next largest component in purple on the piechart at 18.7 percent of the utility budget. In fiscal year '24, labor support is increasing \$2.5 million or 7.6 percent. Two pieces of that labor support, the first is the RCES labor services agreement previously approved by the Board for \$34.5 million. That \$34.5 million was a \$1.9 million increase for fiscal year '23, and it was a 5.7 increase.

Another key component of the utility budget is support from the beautiful and lovely and capable District admin team where we have support on finance, facilities, contract and procurement. That amount is \$1.5 million.

Operating expenses, as we talked about inflationary cost increases are increasing at an unprecedented rate for fiscal year '24 in the utility business. There is a \$6.2 million increase, and it's a 21 percent increase for this year. \$5.1 million of that increase is

1 related to routine operating expenses.

Primarily driven by inflationary costs in contract increases for fleet, labor and parts, hauling disposal costs and chemical cost increases. The other \$1.6 million of that operating expense increase is for planned work expense projects. Planned work expense projects support overhauls of equipment and also unplanned emergencies. It is an increase in cost in a planned work category. We looked at the historical trends and found that we needed similar space in that and more headroom in that budget and included in the annual rates.

As Wendell mentioned, debt service reserve increases half a million dollars in fiscal year '24 related to a partial year payment of debt service for a proposed \$50 million in borrowing. Again, that is at the District's consideration and discretion included in the budget here just so we have rate adequacy to cover that when the Board approves of that decision to move forward.

For clarity, we have identified nine separate projects and uses for that

\$50 million, and it is a number of items across utilities, and we will continue to partner with PRAG on what that looks like for your information.

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Capital reserve requirements are increasing \$1.1 million or 8.7 percent. category is a combination of two things. It is our planned work capital budget, so there are two ways utility spends capital dollars. of those are through financing, and some of them are recovered through rates included in the annual budget. Of that 13.9, 13 million is capital for refurbishment of District assets, including District facilities, buildings, fleet, and then it is also specific projects that renew operating assets of the utility There is a half million dollar system. increase in fiscal year '24 for our reserve requirements, and we will talk a little bit more about that as we get to the income statement.

There is a note here that mentions items that are excluded from this list. There are net new budget items that are not included in this list that we will go through in the income

statement. They include two things. It includes uses of pre-collective or utility reserve funds. They would be withdrawn from reserves, and then they don't impact the current utility rate. We will talk more about that on the income statement.

And we also have neutral costs where we have sales between utilities. The district does operate separate utilities. An example of a sale between them would be the use of electricity at the wastewater treatment plant. You have a large pump systems that utilizes electricity heavily, and the electric utility effectively sells to the wastewater utility, and so it kind of nets out, so we pull that out of the budget.

Did I get that right, Susan?

MS. HIGGINBOTHAM: Yes.

MS. FERRARO: After we talk about utility costs, as Wendell and Thierry alluded, then we start talking about revenue adequacy, right, because the utilities need to come to zero, and we need to cover all our costs through revenue. So there is a breakdown of the revenue that is expected in fiscal year '24 by utility provided

in the piechart. In fiscal year '24, the electric utility is still bringing in utility dollars at 49 percent. This warms my heart. I am an electrical engineer by trade, and this just makes me so happy, that's our largest utility.

Sorry about that, Thierry.

I would like to draw your attention to the table on the left to the two new utilities that have dollar percent decrease in fiscal year '24, particularly electric and gas, that's really the result of those lower economy prices, and the District's very effective risk catching program for purchases.

Finally our rate recommendation, as it's been previously described, decrease overall for all utilities of .8 percent recommended from fiscal year '23 to '24, a little bit of a decrease. And there are separate rate adjustments for each utility that are described on the bottom of the page. When you think about utility rates, we also think about sales, and we do have some forecast sales increases in utilities that benefit utility rates. We are looking for increased consumption in the

electric utility, the chilled water utility, and our reclaimed water system, so the rates also benefit from additional sales.

The next six slides talk specifically a little bit more about each utility and variation of rates, the contribution of that utility to the overall revenue of the system, and then there is a cost comparison provided on the right-hand side from a rate comparison for our neighboring utilities, so we will begin with electric. The electric utility is proposing 8.1 percent reduction in costs primarily by those lower commodity prices and the increased consumption in sales. Again, the electric utility is 49 percent of the revenue base.

Just orienting this a little bit to the graphic on the right. This is a cost comparison starting from left to right. The blue bar is the fiscal year '23 utility rates, and the green bar is the proposed rate in fiscal year '24. The two bars on the far right are neighboring utilities, and that's a cost comparison of January 2023 performed by the District's external yendor Leidos. That kind

of puts us on an apples-to-apples basis with our surrounding utility neighbors. So as you can see, we are anchoring that back to fiscal year '23 because that information is about a year old now. So when you look at that comparison, that's where we are at.

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From an electric utility perspective, our rates are very competitive and below our neighbors. And I really would like to just emphasize as we look at these rates, we talked about, there were some questions about hardening and system redundancy, the electric utility here is about 98 percent underground. We are a source of comfort as we have impacts on both of our coasts. A lot of people come to the District from across Florida, and we pride ourselves in keeping those lights on, and keeping people safe during a hurricane. So our system is very robust, very resilient, and with the underground nature, and the forward thinking of the construction, some of that hardening is baked in. So I am very happy to say we do have a very cost effective price.

Natural gas system, also rates expected to lower in fiscal year '24 due to commodity cost

decreases. Natural gas system is seven percent of the overall utility revenue base. You can see the cost comparisons for fiscal year '23 and '24 to some of our surrounding neighbors there, a favorable rate structure at the District.

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Solid waste, I appreciate Thierry kind of laying the ground for this conversation. waste in the last probably since Covid has been very impacted by inflationary uplift. very connected to hauling and disposal costs. It is very heavily linked to fuel and labor. We collect everything on capital District that needs to be transported to the disposal locations. So as uplift comes in and labor and the CDL driver charge, the disposal costs have increased significantly in solid waste, such that we began -- I have two of my colleagues here today, Brian Lamoud (phonetic) and Ms. Mears, and they started a study of our solid waste costs as we are anticipating a 43 percent increase this year, and that revenue right now is attributed to our Class I and Class III waste collection. The District also has a robust recycling collection program and is very environmentally minded, and we need to look at what those costs are, and how we allocate those costs among those classes, yet still encourage the environmental benefit where it makes sense as a physical use as possible.

The solid waste revenues are nine percent of the utility revenue base. As you can see, the fiscal year '23 rates in solid waste were favorable compared to our neighbors.

Definitely you can see the big cost increase coming in fiscal year '24. In power stations with Thierry and others, it looks like this is an impact to the entirety of the industry, but we will look for how we benchmark in fiscal year '24. We will also complete our cost of service study and make sure that we are aligning that revenue to where the expenses are coming in.

Water and sewer is bundled together, and they are together having a 13 percent rate increase, really driven by those higher chemical costs. We also have a beneficial reuse of all the biosolids from our wastewater treatment plant. It sounds really fancy. It is not that fancy of an experience in-person if

you would like to see it. We do have a beneficial reuse, and they go to a composting facility. It does a great job that actually can be applied as fertilizer. But those costs have been increasing, and the chemical costs are increasing significantly, as well.

Water sales are four percent of the overall revenue, and the sewer sales are 15 percent of the overall revenue. Rate comparisons again even with that uplift in rates still compare to our neighbors.

For the next three utilities, we do not have a benchmark for our neighboring utilities. It was not presented historically in the Leidos comparison. We did contact them and asked them if they could do something to speak to the Board, but they were not prepared to meet that timeline because it's quite a structured process to do this comparison. We will make sure the District has that information in the next fiscal year. So you will see just a comparison of fiscal year of '23 to '24 for the next three utilities.

Reclaimed water is a very small part of the utility revenue structure. It accounts for

one percent of all utility sales. There was the expected increase in use for reclaimed water, which rises up a little bit in the decrease in the current rate. It's so sensitive -- it's so small it is sensitive to those additional sales. Across the District reclaimed water is used for irrigation, for cooling tower makeup in our chiller plants, and it also has limited restroom usage, just specifically toilet flushing. All uses are within the Epcot Building Code.

Chilled water and hot water rates, so our chilled water rate is going up 1.3 percent, and our hot water rate is decreasing 6.9 percent.

Our chilled water rates are impacted and driven higher based on some significant overhauls we are doing in the energy plants, so the chillers in our energy plants are 2,000 tons. So if you think of a typical unit in your house, probably five tons. We are at 2,000 tons, and those overhauls are a part of required maintenance within the life cycle of the unit, and they are very costly, so there is an increase in rates driven by those projects. Hot water is derived from natural gas, and that's a lower commodity

cost with that heat generation. There is an increase in chilled water sales expected also in fiscal year '24.

statement have already been discussed, so I will kind of just go quickly by line item and welcome any questions about further details. But this is our overall income statement comparing fiscal year '23 to the proposal for fiscal year '24. As we said before, we are aligning our expenses and our revenue both at \$192 million netting us to zero on the utility budget.

Lines three and four net neutral items to the budget. Inter department utility sales are significant. You can see it is expected to be \$16.5 million.

Among other uses of electricity, the chilled water service here has electric-driven chillers that are also energy consumptive, so there are multiple sales across utilities, and a lot of processes use water, and we have a lot of uses across our systems.

There is a proposal to withdraw \$6.9 million from the utility reserve or

pre-collected funds. A couple of primary uses for that funding is proposed. We are proposing \$1.7 million as a one-time payment to our disposer of food waste collected from around the property. Food waste is a tremendous commodity to collect. It also becomes fertilizer. But when people dispose of food, they also sometimes throw in forks, knives, spoons, and other things like that, so our vendor needs to install some equipment to make sure that contamination doesn't become part of those compost throws.

We have some other utility equipment to be decommissioned, that is proposed for uses.

Typically uses in our pre-collected funds are one-time expenses that we don't expect to continue. We want to make sure anything that continues as a utility expense is provided for in base rates and not from a reserve.

There is 2.5 million of that 6.9 million also as a to-be-determined in case there is a significant utility event or emergency that needs to be supported and funded.

The expense items on lines five, six and seven have already been discussed. That's to

purchase power and fuel and an 11.7 million decrease, the 2.5 million increase in labor, and the routine expense is going up \$5.1 million.

Landfill fees are flat from fiscal year '23/'24. I expect that next month you will see a contract for a rebidding of those landfill fees and services. We had a significant uplift request from our vendors on a CPI clause and partnered with the District procurement team and had a successful rebid of that contract that enabled us to manage those costs to keep that line item flat.

Gross receipts tax just follows revenue, and there is a little decrease of \$.3 million.

Our planned work expense we spoke about is \$3.1, a \$1.6 million increase accounting for the line for historical spending.

Insurance, I am very proud of this.

Currently we are going down \$100,000 in our insurance cost for fiscal '24.

Line 12 nets against line three. And that is our inter-departmental utility use. We show it as revenue, and we subtracted it as an expense across the individual utility systems.

Moving into fund requirements, debt service has been discussed. That is the increase for potential additional financing of half a million dollars in fiscal year '24, again at the Board's additional approval and discretion.

Renewal and replacement capital, that is recovered for rates is about \$13 million per year. If we will require additional funds, that incremental capital spending could be financed, but we will look forward -- we will look for guidance on how we would pay for those additional projects.

Cash flow increases slightly, I want to make sure the utility has a sufficient cash flow for operating reserves and a little bit above that.

Use of pre-collected funds, \$6.9 million that we spoke about under line item No. 4, net income to zero.

The final line item in No. 17 in our income statement it talks about the debt services coverage. I think Wendell talked about this a little bit. One of the key metrics that we look for is we make sure the

adjusted revenue and expense as a ratio to our debt service is at least 1.2, but right now we are sitting at a little bit of increase, 1.51 for fiscal year '24 indicating the reserves increasing, and that helps the utility division keep a strong current rating and borrowing aspect.

So that concludes the presentation. A lot of information. I welcome any questions.

CHAIR GARCIA: Any questions from my fellow directors?

MR. AUNGST: Yes, Mr. Chairman.

Thank you so much for that detailed presentation. As I said earlier, I am just starting to get into this in detail, and so I really look forward to learning more about it and understanding it better going forward, and hopefully perhaps there is a work session coming up, so I appreciate this information.

Do our rates have to be approved by the Public Service Commission?

MS. FERRARO: No, sir, the rates are approved by the Board of Supervisors.

MR. AUNGST: That's under the active legislation; is that right?

1 MS. FERRARO: I will step over. MR. GAERTNER: I believe that's correct. 2 I don't have the language here, though. 3 MR. AUNGST: So there is no regulation of 4 5 the Public Service Commission over the District? 6 7 MR. GAERTNER: They have no regulation 8 over the municipal utility authorities. 9 are considered a municipal utility authority. 10 MR. AUNGST: Do we provide any services to customers that are not active taxpayers of the 11 District? 12 13 MS. FERRARO: So at the current time, we have some wholesale agreements with the 14 15 neighboring utilities that were provided as 16 interim agreements until Orange County could provide facilities to an area. They have 17 Sunset, and they end at Triggers. When our 18 adjacent utilities have their facilities 19 constructed, they will take back service from 20 the District at that time, but that's the 21 22 exception right now. 23 MR. AUNGST: And are those all included in the projected sales in the budget? 24 25 MS. FERRARO: Correct. They are designed

at kind of a wholesale rate, and that rate covers all the fixed and variable costs of the utility.

MR. AUNGST: Do we have the capacity to provide services to customers outside the District?

MS. FERRARO: I can speak from the operations of the systems. As to capacity in the systems, I would have to partner to understand what all the rules and regulations would be that would apply to that.

MR. AUNGST: Okay. That's something I would like to have on the list, particularly in the enterprise fund discussion.

Then recycling, I know some jurisdictions have struggled mightily with actually recycling their recycle materials, do we recycle 100 percent of the material collected in the District at a proper facility, or is any of that mixed in with landfill, sanitation or regular trash?

MS. FERRARO: So great question. As a District, we really like to keep track of where that product is disposed of. I have visited personally the facilities that we contract with

that sort and dispose of those recycled materials. There have been issues in some of the plastic, commodities in particular, three through eight, where there hasn't generally been a market. I am happy to report that that market is returning, and we got a check last month from our vendor that the District came into money last month with a check from our recycler for the commodity, so it is a commodity market, and it kind of comes and goes, but right now we are on an upswing.

MR. AUNGST: And finally just to kind of understand the relationship between RCES and the District, and I will probably understand it better after the work session, but does RCES provide services for anybody other than the District, any other entities or any other customers, or any other utilities, do they operate anything outside of what they are doing for us?

MS. FERRARO: No, sir.

MR. AUNGST: Thank you, that's all I have.

CHAIR GARCIA: Any other questions or

comments from fellow directors?

MR. BARAKAT: Mr. Chair, couple questions.

First of all, ma'am, congratulations on 30 years of service. I assume that means you were a child prodigy?

MS. FERRARO: Yes.

MR. BARAKAT: I wanted to ask you, and really compliment you about what seems like a very extraordinarily successful fuel cost hedging program, and it seems like probably some other utilities and maybe some airlines could learn from what you all do. I wonder if you might shine a little bit of light on that success.

MS. FERRARO: Certainly. First I would like to tip my hat to my peer in the business, Ray Cox, who is not here today, but he leads that side of the utility business for the District.

So it's effectively a five-year program where we forecast the needs of the natural gas for the utility, and it's a -- we have partners that are into the market, and are focused into the market watching daily, and we also have forecasting out into the future, and it is a dollar cost averaging in approach to natural gas purchases. So we are not trying to go into

the market at one time. We know the market is volatile. If you fill your gas tank, you know some days you are up and some days you are down. So our approach really takes that monitoring, and we go in in small tranches. We will purchase five percent or ten percent in the next five fiscal years so we get that really great blended cost. And in the market, sometimes you win when the commodity cost is trading up, and then sometimes that stability -- you need to ride out the market, but it definitely takes that volatility and exposure from the District.

I am also happy to announce the District has entered into a third power purchase agreement with a 75-megawatt solar facility in Gilchrist County, a partnership with a subsidiary of NextEra Energy. It is the third District solar array, and it is -- I think we are up to about 25 percent of the energy supplied portfolio from that renewable resource, and really need to honor my peer that the price that they negotiated in that power purchase agreement is very favorable. It is probably more favorable than some of the other

fossil fuel resources.

MR. BARAKAT: One question about rates, it sounds like our rates are pretty well in line, reasonable sort of within the industry, but it seemed like somewhat below the neighboring utilities, and I guess I wonder if you could sort of talk about that rationale a little bit more to the extent you can, and whether that is sort of in line with sort of the historic rates within by the utility?

MS. FERRARO: Thierry, do you want to take that, or I can take my shot at it?

So some of that comes from the fact the District's customers are primarily commercial. A lot of that has to do with the investments and the infrastructure early on. A lot of the expansions have been within the capacity of the utility, so we don't have to spend District capital funds to recognize those additional sales and revenue.

Anything you would add, Thierry?

MR. BOVERI: I would just add too that the process that we observed through the annual planning process to adjust the rates as needed, that has been done historically. That's not

something that utilities always necessarily do because sometimes the political nature of adjusting rates, specifically as it relates to the residential services, as you can imagine, and therefore adjusting the rates as needed can keep you at a lower cost overall if you are not deferring maintenance and things of that nature.

MR. BARAKAT: Thank you.

Last question, it seems like the solid waste costs were moving up significantly, and I have heard -- and again, I am learning here, so feel free to educate me -- it seems like there is a lot of innovative uses of solid waste, particularly in the converting into natural gas. Is there any kind of -- what would that look like? Is that something considered within the District?

MS. FERRARO: So the District has considered that before. We have a partnership with an external entity, Harvest Power Orlando, LLC, very effective partnership while in place. Unfortunately they became financially insolvent in 2020. They were up to that time handling the disposal of District food waste and

biosolids, but the facility did not turn out to be cost effective, and now the District is managing those waste streams independently, but we are open to additional partnerships.

MR. BARAKAT: Great, thank you.

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CHAIR GARCIA: Any other comments or questions from the Board?

I have some questions that is process related.

So in understanding Thierry and Wendell's presentation, you are recommending to the Board that we approve this budget, and of course, we are relying on you all because we don't have any expertise in this area, but just for future purposes from a Board governance policy perspective, I think it really would be appropriate when we get something that is this comprehensive, that it be provided to the Board in advance, and this was not part of our material. And of course, we brought in Thierry and Wendell's firm because you all are experts in this, and we are going to be deferential to you all, but I find it a little disrespectful that something this comprehensive gets presented to us at a meeting through a Power

Point presentation. So in the future, please make sure that these types of budgets and something this comprehensive is provided to the Board in advance, okay?

MS. FERRARO: Yes, sir.

CHAIR GARCIA: I have no further questions.

MR. GILZEAN: Now we will move on to the Board's budget -- District's budget. I am very proud of the budget product that we have been able to deliver on behalf of our taxpayers, guests and even voters. I would like to, once again, thank our CFO Susan and her team's diligence over the budget season. The finance team is the real MVP.

I would also like to thank our Board members for their care and concern for our team members, and working diligently to ensure we can get this budget over the finish line.

As I mentioned in prior meetings, our budget emphasized public safety, fiscal stewardship and a pathway to sustainable growth. We successfully achieved these goals with our final product. From our new emergency equipment to fully funding our new union fire

contract, to reducing our millage rate for all District taxpayers, and making massive investments into water quality and drainage, we continue to make strategic investment towards the future of the District.

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While we have several highlights, including investments and public safety, which I previously discussed, I would like to address the immediate narrative that recently popped up in the headlines that indicates our budget is cutting 3.1 million into roadway repairs and maintenance around Walt Disney World Resort. Our budget spent 13 million this fiscal year -this upcoming fiscal year on roads around the District, including our investment of 2.7 million in Phase I of our guardrail project to bring our guardrail up to Florida Department of Transportation standards. Any budget adjustments warrant cuts. Instead these are elements due to the construction and maintenance projects that we tangibly cannot fill due to lingering effects of the pandemic and global supply chain. We intend to continue to regulate the maintenance schedule for fiscal year '25 when those tools we need to undertake

these projects will become available. In the meantime, we returned 3.1 million of those dollars back to our taxpayers, and worked to resume in the next fiscal year our continued supply change disruption.

Additionally, our budget also resolved some of the ongoing concerns related to annual passes to Disney parks for our employees.

Over the last two months, we have reached -- over the last two months, we received a lot of construction -- constructive criticism and worked diligently to enhance the employee benefits. While we have more extensive discussion surrounding annual passes later in this meeting, I am pleased to announce that our budget will include a \$3,000 stipend per employee and retirees under certain circumstances. Our collective intention is to hold employees harmless during this continued transition from Reedy Creek to Central Florida Tourism Oversight District.

As the District leadership team, we have made every effort to consider the concerns of our teammates regarding the annual pass program. Since the announcement of our program

adjustment in early August, we have met with nearly all of you personally, the staff, to discuss this topic ultimately directing concerns with more than half of the District staff. Our Board members have followed suit, undertaking listening sessions with multiple departments. Supervisor Aungst and Supervisor Barakat was out today gathering employee feedback following this announcement. Our team shared that these passes were extremely valuable, and in some cases, provided an opportunity for our staff to do their job duties here. With that in mind, we are doing everything possible to enhance the annual pass program, and this stipend is part of that process. District leadership ultimately determined that \$3,000 was the actual cost of purchasing the equivalent pass benefits currently held by most employees. Employees have received correspondence from our chief of staff, Paul Wizington, outlining the benefits policy. These details of the stipend program have been posted online along with the rest of the board packet on page 85. The packet is available on the District website, and the

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program outline is as follows: For new employees, including full-time hourly, salary and non-exempt will receive an annual stipend after 90 days of hire. For current employees, the stipends will be issued annually per the District fiscal year, and are subject to applicable tax withholding requirements. We are working with our union employees to ensure that they -- that any employee covered under the collective bargaining agreement that the District has, they also have the same benefit. With regard to retirees, there are additional stipulations required to the stipend. Ι encourage them to read the full program document, which, again, is outlined online, and you can contact our HR department. provision will sunset after two years unless renewed and reviewed by the Board. working with our finance teams to get this distribution out and in place as soon as possible. While at this time, we are unable to disclose the details of the ongoing discussion that Central Florida Tourism Oversight staff is having with our taxpayers, I am seemingly optimistic that a solution is coming soon. I

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will provide an update as soon as possible. In the meantime, we are providing the resources to meet our budgetary obligation. We will have a larger discussion on the topic later in the meeting.

For now, I would like to call up CFO Susan to present our final budget for fiscal year 2024, Susan.

MS. HIGGINBOTHAM: This is our fourth public meeting and presentation on the ad valorem budget providing the general fund and debt service fund. In July, we discussed and voted on a proposed millage rate that went on our trends. In August, we had a detailed budget workshop. Two weeks ago we voted on our tentative budget, and today we are presenting our final budget and millage for your approval.

A lot of these slides will be familiar, and most have not even changed since the two-week ago presentation.

So starting with our assessed values, \$15.3 billion for fiscal year '24. This is the basis that we apply our millage rate to. Our debt millage rate, 3.96, a decrease from 4.64 mils for the prior year, and our operating millage rate of 8.99 mils, which is a decrease of 9.26 mils.

Because we participate in the State of
Florida truth and millage process, I am
required to inform you about the rollback rate.
The rollback rate is the rate that would
generate the same taxes as the prior year,
taking into consideration the new assessed
values and the new construction of
\$265 million. The rollback rate calculated is
8.2610, and our millage rate of 8.99 is
8.82 percent above the rollback rate.

This slide is representative of our total revenues. There is no change from our tentative budget. With ad valorem, we have \$188.4 million, which is the majority of our total revenue.

We discussed before our permits and fees.

We are currently doing a rate study to make

sure that our building safety is collecting

revenue to covering the cost of their

department, and we will bring those rates to

you at our October meeting for you to vote on.

For our expenditures, we do have an increase in our total expenditures of

\$2 million over the \$191 million from our tentative. The increase is due to the new pass stipend program and the District's community outreach initiatives that begin in fiscal year '24.

Our fund balance previously was presented at 36.7 million, is now being presented at 34.7 million, and the decrease is due to the increased expenditures that we just discussed. We do have a new fund balance policy, and our fiscal year '24 ending fund balance will meet the policy. We have 2 million set aside for emergency repairs and replacement. 6 million committed to property appraisers, and this is a number we increase each year just trying to put money aside in anticipation of the pending lawsuits with the property appraiser.

23.5 million is our requirements of our two months ending fund balance.

So that is the summary of the final balance -- final budget. We will have a public hearing soon -- well, an initial public hearing where we will vote on the millage and the budget.

CHAIR GARCIA: Any questions or comments

from the Board?

MR. AUNGST: I do have one question, Mr. Chair. Thank you.

Susan, thank you again so much for your work on this budget. I very much appreciate it, Mr. Gilzean and all the Board members.

Specific on public safety, traffic engineering, infrastructure improvements for roadways, I think there has been some misunderstanding online specifically about what this budget does for roadway improvements and for public safety.

First, you know, we are -- we prioritized early on in this administration back in April to bring all of our guardrails on our roadways up to DOT standards, whereas, I think it was something like two-thirds of them were substandard. Don't quote me on it. It was a significant percentage of the guardrails on the roadways were not up to the state standards, so this budget does that; is that correct?

MS. HIGGINBOTHAM: This is a base-in approach, so we have 2.7 million budgeted for fiscal year '24. Catherine can tell me if it is either a three or five-year project, but we

will be assigning funds each year until that is completed.

MR. AUNGST: So I think the line item that I saw reported that was allegedly cutting back roadway improvements or infrastructure improvements was about a voluntary paving program, and as I believe Director Gilzean said, that's the only reason that's being delayed is because supply chain issues are entirely out of our control. There is no way in any manner an attempt to reduce the budget or decrease spending in much needed infrastructure; is that right, or can you shed a little bit more light on that?

MS. HIGGINBOTHAM: Yes, that's correct.

We still have paving in our budget. I talked about we have planned paving for some patchwork on Hartzog Road North, as well as paving by Riviera. And yes, this is what we think we can do next year taking care of supply chain issues, and it is within our budget and our millage.

MR. AUNGST: Thank you.

CHAIR GARCIA: Any other comments, questions from fellow Board members?

Hearing none. Thank you very much, Susan, for your thorough presentation.

And we will move -- does that conclude your report, Mr. Gilzean?

MR. GILZEAN: That does, sir, yes.

CHAIR GARCIA: We will move to item 8.1, and I will turn it over to Mr. Gilzean.

MR. GILZEAN: So this particular item, specifically Board member -- Supervisor Peri has been working diligently, and I think he has a report he would like to share.

MR. PERI: Sure. Thank you Administrator Gilzean, and thank you, Mr. Chairman.

I know that I speak for the entire Board when I say I am grateful for the exceptional quality of the employees of our District.

Level of professionalism, the hard work, the commitment is pretty impressive.

Over the past two months, members of the Board and myself have dedicated a very substantial amount of time to meeting employees and finding a good solution to providing passes and benefits that are at least the equivalent of what they have been used to receiving.

Now, let me first speak to the employees

that are here today. I really enjoyed getting to know you all. I mean really it's fantastic, and I am hopeful that we are able to convey that this Board genuinely cares about you and your families as people, not just as employees. We heard you, and we have worked to respond accordingly. I know that these passes mean the world to you, and that they are much more than a ticket to a theme park. I know you and your families will carry the visits that you make there probably for the rest of your lives. know that I have photos from our family visiting back in the early '70s, and it's a joy just to look at them and bring back memories. Some of the people in those photos aren't here anymore. And what a wonderful thing to be able to share a little bit of your work with your family. The passes allow you to share that with the people you love in a way that may, in fact, outlive you and me.

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The work you are doing in the parks is part of your legacy, and so we are committed to ensuring that our employees are compensated fairly for that exceptional work.

And now I would like to speak to everyone

and say to you that our employees are an elite group with commitment and skill sets well beyond what is typically the case for a public service organization. They have to be, given the millions of tourists and the advanced nature of the iconic rides and complex infrastructure that exists within the District, which, by the way, is amongst the most technologically advanced in the world.

And so I would like to make certain to clarify that the Board never intended to do away with the passes, but the change in our relationship with Disney meant that we had to secure them for our employees in a different way. And also knowing that 70 percent of the passes were unused last year, we thought it also made sense to provide our employees and retirees who did not use the passes with a new benefit, and that is the freedom to receive the cash value of the passes instead of the passes themselves.

We, like most of our employees, initially understood that the passes were standard third-party passes, and we set the value accordingly. We have since discovered that the

passes and their features were much more than that, and were, in fact, designed for people who are committed to servicing and supporting the parks, not merely for attendees. Having said that, we very much want to encourage our people who can, who are able, to use the passes at every opportunity. This has a very significant benefit to all stakeholders.

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To help in understanding the nature of this stakeholder benefit, let me share from my personal experience. For 25 years, I was CEO of a technology company that provided airline reservation systems to airlines around the Those airlines understood that it world. benefited them to provide flight passes to our employees. Since the airline saw the very real benefit to the airline, if our employees flew their airlines and became familiar with their offerings on a personal level, support for the airlines was enhanced significantly. Likewise in terms of delivering an elite level of support, the Disney passes have a benefit that goes far beyond benefiting our employees. is particularly true with regards to enhancing safety. For example, if a 911 dispatcher

receives a call about someone having a heart attack or heat exhaustion or other issue, if that person knows the park because they are a frequent visitor themselves, they will more rapidly be able to know what immediate help is close by, and they will know the best nearby alternatives for assisting the person that is in distress and those precious seconds immediately after the call. Or consider the benefits if a first responder who has been frequenting the parks knows from personal experience the quickest way to get to a person in need, if a call comes in regarding one of the iconic rides, someone who knows the ride will likely provide better support than someone who does not. Seconds saved often equate to lives saved and better outcomes for everyone.

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We, therefore, want to encourage the people to use the passes on every possible occasion. It's good for them, and it's good for all stakeholders.

Now, I know the administrator is diligently working and making every effort to rapidly implement these adjustments, and I am confident that we will be able to give you the

details very soon. As we continue to work through these details, we, once again, want to thank you all for your extraordinary efforts and your hard work. Thank you.

CHAIR GARCIA: Any other comments or questions from the Board?

MS. ZIEGLER: I have a couple comments. I know a motion has not been made, but I want to thank Supervisor Peri for working, and for that overview for those who may not be aware of what has taken place behind the scenes.

I also want to thank the employees for taking the time and having a very honest conversation with myself, and so it seems the other Board members -- as I said before, it's a very unusual place to be, but it's not lost on us. We are human beings, and know lives are impacted by that, and it is not taken lightly. Nor is it something that is being overlooked in any way.

I think, again, Supervisor Peri, the way you explained it about the ongoing negotiations in order for this Board to try to find a resolution, but also find that medium between our fiscal responsibility and the balance of

what we are putting in place, along with the consistent -- or continued attempt to provide rich benefits to anyone who works here, but to continue to have the high caliber that we see around here. And so I hope that all of you can understand that is certainly a priority in continuing on, but wanting to -- hopefully -- again, the details not being provided yet, but hopefully that is being seen by all members and all stakeholders inside the District.

But I want to reiterate something that was said last time by Supervisor Peri, and I said it then and I will say it now, having worked in the private sector and working in another -- from the Board's standpoint, another public entity, the caliber of professionals here is truly unmatched. And it's understood because of the -- we are on the world stage here, and it's not just the stage, but it's the safety component, and that is the experiential standpoint, so it's an honor to work with you all, and that is why I want to make very clear that it is a commitment to see that we continue to try to meet benefits to get the elite class of staff and professionals that has been since

the beginning of this District, so I thank you.

CHAIR GARCIA: Thank you for those comments.

And any other comments or questions from the Board?

MR. AUNGST: Thank you, Mr. Chair.

I just wanted to weigh in and first thank
Mr. Peri for his elegant words, and also
Supervisor Ziegler for all of her work on this
issue and all of the Board, Mr. Gilzean and
Susan and Paula and everyone that has worked on
this. Chief Ferrari has been working on this,
as well.

One of the things I said in our August meeting is that I don't want our employees to feel left out of this budget, and I am hopeful that after tonight, you will see that this Board was responsive and available to you. We were accessible. We were responsive, and we are being accountable. And good government should be transparent and accountable and responsive. We have to be transparent in the fact that the old way this program was structured could no longer legally continue, and so we needed your help, your expertise,

your voices to be heard so that we could work together collaboratively to find a better way to move forward that gave you as close to the same experience as you had before. I want you all to know that we sincerely value you. We cherish your expertise. We value your commitment to the District. We thank you for sticking with us on this, and for also participating in your government, and I want you to continue to do that.

I also want to thank our taxpayer partners for collaborating so far on this issue and for working with Mr. Gilzean. I look forward to many, many more collaborations to come, so thank you.

CHAIR GARCIA: Thank you for those comments.

Any other comments or questions from the Board?

I couldn't say it any better than my

fellow Board members, and I very much

appreciate all the hard work that my fellow

Board members have put into this and their time

and commitment and sensitivity to the issue.

And with that, is there a motion that we

1	adopt the policy of 8.1?
2	MR. PERI: So moved.
3	CHAIR GARCIA: Is there a second?
4	MR. BARAKAT: Second.
5	CHAIR GARCIA: All in favor indicate by
6	saying aye.
7	THE BOARD: Aye.
8	CHAIR GARCIA: Any opposed?
9	Let the record reflect, the motion passes
10	unanimously.
11	Let's move to public hearings, Resolution
12	650. Mr. Ardaman.
13	MR. ARDAMAN: Yes, sir, Resolution No.
14	650, a resolution amending Resolution No. 396,
15	deleting privilege fees and reaffirming permit
16	requirements for telecommunications companies'
17	usage of District property, and providing
18	severability, conflicts and an effective date.
19	CHAIR GARCIA: Do we ask for public
20	comments?
21	MR. ARDAMAN: Yes, Mr. Chairman, that's
22	fine. It's not a public hearing, but it's
23	appropriate for public comment.
24	CHAIR GARCIA: Are there any public
25	comments with respect to Resolution 650?

Yes, ma'am, one of the privileged fees.

MS. ZIEGLER: Chair, would it be more appropriate --

CHAIR GARCIA: Please address from the podium.

For the record because it's being transcribed, please tell us your name again.

MS. McDONALD: Debbie McDonald. I just had a question, what are the privilege fees being planned? I just didn't know if there was a resolution.

CHAIR GARCIA: Mr. Ardaman, could you please explain.

MR. ARDAMAN: Certainly. The legislation that existed previously allowed for the District to charge the fee for telecommunication providers located in District rights of way. That legislation changed. It no longer allows that, and therefore, we are changing the resolution that exists in the District, which allowed the District to charge that fee, to not allowing the District to charge that fee, at the same time reaffirming the other provisions that allow the District to regulate telecommunications and other things in

its right of way. Thank you.

CHAIR GARCIA: Thank you. Is there a motion we adopt this resolution?

MR. BARAKAT: I will so motion.

MR. AUNGST: Second.

CHAIR GARCIA: All in favor indicate by saying aye.

THE BOARD: Aye.

CHAIR GARCIA: Any opposed?

Let the record reflect, the motion passes unanimously.

Resolution 651?

MR. ARDAMAN: Yes, Resolution No. 651, final millage rate. This a request for the Board to consider and adopt a millage rate for fiscal year 2024 and adoption of Resolution of No. 651. The Central Florida Tourism Oversight District through you all as the Board of supervisors hereby intends to levy and operate a millage rate of \$8.9900 per \$1,000 of assessed value for fiscal year 2024, which is 8.82 percent more than the rollback rate of 8.2610 computed pursuant to Florida Statute 200.065, and that the Central Florida Tourism

Oversight District through its Board of

1	supervisors intends to level a debt hereby
2	intends to level a debt a debt service
3	millage rate of \$3.9600 per \$1,000 of assessed
4	value for fiscal year 2024, thereby levying a
5	total millage rate of \$12.9500 per \$1,000 of
6	assessed value for the fiscal year 2024.
7	And this is a public hearing,
8	Mr. Chairman.
9	CHAIR GARCIA: Yeah, this issue has been
10	discussed extensively by the Board and others
11	for the past several meetings, but are there
12	any public comments on this resolution?
13	Seeing none, is there a motion?
14	MR. AUNGST: Mr. Chair, a move to approve
15	Resolution No. 651.
16	CHAIR GARCIA: Is there a second?
17	MS. ZIEGLER: Second.
18	CHAIR GARCIA: All in favor indicate
19	saying aye.
20	THE BOARD: Aye.
21	CHAIR GARCIA: Any opposed?
22	Let the record reflect the motion passes
23	unanimously.
24	Next, Resolution No. 652, Mr. Ardaman.
25	MR. ARDAMAN: Yes, sir, Resolution
	<b>1</b>

No. 652, final budget, this is request for the Board's consideration and adoption of the final fiscal year 2024 budget for the Central Florida Tourism Oversight District as presented and adoption of Resolution No. 652, the Central Florida Tourism Oversight District set forth the appropriations and revenue estimate for the final budget of fiscal year 2024 in the amount of \$228,329,542, and that the Central Florida Tourism Oversight District hereby through its Board of supervisors adopts a final budget for the fiscal year 2024.

This is also a public hearing, Mr. chairman.

CHAIR GARCIA: We discussed this extensively too for the past several meetings.

Is there any public comment on this?

MS. McDONALD: Apology. I know you discussed it. I just had a couple questions from the printout online.

The security and emergency management showed nothing for the fiscal year 2023, and 2.3 million for 2024. I didn't know if that was just a typo, or that's a new area?

CHAIR GARCIA: So you come to several of

1 our meetings, and you have heard me say this before, but this is a time for public comments. 2 If you have questions, we will meet with you, 3 Mr. Gilzean or someone from his staff, but this 4 5 is not a time for questions. You have heard me say it before. 6 7 MS. McDONALD: Okay. Then I will just 8 make my last public comment. 9 I did notice that the planning and emergency roadways were reduced by 3.1 million, 10 and I just wanted to express concern for our 11 12 area because that's a very large cut. 13 you. CHAIR GARCIA: Thank you for your 14 15 comments. Is there a motion on this resolution? 16 MR. AUNGST: I will so motion. 17 CHAIR GARCIA: Is there a second? 18 MS. ZIEGLER: 19 Second. CHAIR GARCIA: All in favor indicate by 20 21 saying aye. 22 THE BOARD: Aye. 23 CHAIR GARCIA: Any opposed? Let the record reflect that motion passes 24 25 unanimously.

Resolution 653, Mr. Ardaman.

MR. ARDAMAN: Yes, sir, Resolution 653, final utility rates. This is a public hearing to consider adoption of proposed utility rates and budget for the Central Florida Tourism Oversight District utilities division. Request for the Board's consideration and adoption of proposed rates for water, chilled water, electric, hot water, reclaimed water, solid waste, natural gas and sewer for customers served by the Central Florida Tourism Oversight District effective for the first meter reading after September 17, 2023.

Resolution 653 as a public hearing, Mr. Chairman.

CHAIR GARCIA: This resolution was discussed extensively by our consultants and the Board here earlier. Are there any other public comments?

Hearing none, is there a motion to adopt the resolution?

MR. AUNGST: Move to approve agenda 9.4.

CHAIR GARCIA: Is there a second?

MS. ZIEGLER: Second.

CHAIR GARCIA: All in favor indicate by

1	saying aye.
2	THE BOARD: Aye.
3	CHAIR GARCIA: Any opposed?
4	Let the record reflect, the resolution
5	passes unanimously.
6	Resolution 654, Mr. Ardaman.
7	MR. ARDAMAN: Yes, sir, Resolution 654,
8	final utility budget, request that the Board
9	consider and adopt final fiscal year 2024
10	utility budget for the Central Florida Tourism
11	Oversight District as presented.
12	Resolution 654 also a public hearing.
13	CHAIR GARCIA: This, as well, has been
14	discussed extensively already, but are there
15	any public comments?
16	Hearing none, is there a motion to adopt
17	this resolution?
18	MR. PERI: So moved.
19	CHAIR GARCIA: Is there a second?
20	MR. BARAKAT: Second.
21	CHAIR GARCIA: All in favor indicate
22	saying aye.
23	THE BOARD: Aye.
24	CHAIR GARCIA: Any opposed?
25	Let the record reflect the motion passes

unanimously.

Next, resolution 655, Mr. Ardaman.

MR. ARDAMAN: Resolution No. 655, a resolution of the Central Florida Tourism Oversight District adopting an emergency management plan.

MR. GILZEAN: Mr. Chairman, at this time,
I would like to call Tanya Naylor to come up
and give some commentary on this resolution.

MS. NAYLOR: Good evening, distinguished Board Chair, Board members, Mr. Gilzean, Mr. Ardaman.

Today I am pleased to present a hurricane emergency preparedness plan for your approval.

The District's commitment to preparedness has all of the wellness to officially face impending storms and recover, thus allowing and enabling our taxpayers to resume normal operations.

As Chris Ferraro said, our Central Florida residents often turn to the District during a storm. They feel safe here to bring their families. Our hotels remain fully powered. We have, you know, facilities that allow for the strength of the hurricane winds. We have

provisions of food and water that are readily available to our guests. This responsibility is one we hold with utmost gravity, which is why we diligently formulated our comprehensive emergency management plan for the hurricane.

It's purpose is to guarantee that our taxpayers can continue to receive essential services during these extraordinary weather events.

Over the past nine years, this plan has involved through rigorous post event evaluations with the District team playing pivotal role in its success. This marks the first emergency management plan brought before the Board underscoring our unwavering dedication to our community's safety and well-being. Thank you for your consideration.

Do you have any questions?

CHAIR GARCIA: No, just thank you for an excellent presentation, and for always keeping us safe, Tanya. We appreciate all your good work, and that was a fabulous presentation.

Any comments from my fellow Board members?

MR. PERI: Yes, I would like to just say
that I have had the opportunity to tour and get
involved a little bit in understanding the

1	emergency management plan and what we do and
2	the services. It is incredibly, incredibly
3	impressive. You should be teaching a course to
4	most of the companies in this area on how to
5	prepare. I just think it's fantastic. Thank
6	you for what you have done.
7	MS. ZIEGLER: Thank you very much.
8	CHAIR GARCIA: Any other comments or
9	questions from my fellow Board members?
10	Hearing none, thank you very much Tanya.
11	MS. NAYLOR: Thank you.
12	CHAIR GARCIA: And this also is open for
13	public comment. Any public comments?
14	Any further discussion by Board members?
15	If not, is there a motion we approve the
16	resolution?
17	MS. ZIEGLER: I move we approve Resolution
18	No. 655.
19	CHAIR GARCIA: Is there a second?
20	MR. AUNGST: Second.
21	CHAIR GARCIA: All in favor indicate by
22	saying aye.
23	THE BOARD: Aye.
24	CHAIR GARCIA: Any opposed?
25	Let the record reflect that the resolution

passes unanimously.

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Any unfinished business or other business that needs to come before the Board?

MR. BARAKAT: Mr. Chair, if I could just have a couple minutes to comment on a few things.

So first of all, I just wanted to publicly thank -- I was fortunate today to spend some time with Mike Crikis and the entire environmental services team Craig Saint from the construction team, and I want to circle back and absolutely echo what was said earlier. Mike, you and your team are an absolutely first class operation. I think it's important to mention for many, many years that team and this District is well regarded throughout the entire state as kind of best in class from the mosquito control to the overwhelmingly healthy and productive fish ponds. Top to bottom, it is a first class -- we have first class environmentally quality standards. preserving the quality of an ecosystem, it's really central -- these are the headwaters of the Everglades we are talking about, and it's truly a tremendous public trust in this

District's hands. And, Mike, you and your entire team carry that torch, and I want you and your team to know that's appreciated by this Board, and I think throughout the state, and thank you for your efforts.

And as to Craig and his team on the construction side, it is no easy task to run a construction operation anywhere, but certainly not in one of the most high traffic and highly visible tourist destinations or destinations of any kind in the entire world. It is truly a high degree of difficulty job top to bottom, and Craig and his team do it first class.

So thank you, Craig, for that.

And I just want to underline, for all of this Board's criticisms of the prior Board's actions, none of that should be taken as a -- as any kind of a criticism, and I stand by them, and none of that should be taken as a -- any kind of reflection, other than absolutely appreciation of what the employees of this District have done. I, at least, speaking for myself, and I think I would say certainly for the rest of the Board, as we said earlier, it is just a tremendous operation in this

District, and from those that have been with the District from one year to 40 years, we appreciate you all. So thank you so much.

And finally, just to thank -- I was also privileged to speak with leadership from the Celebration CBD and from South Florida State College about future partnerships with Citicon and their organizations, and sort of a potential maximizing of the land use potential, as well as potential partnerships, and I want to thank them for their time.

And certainly a specific thanks to Senator Dennis Baxley, who represents this District ably, very ably in Tallahassee to speak -- who had some questions and talk about our duty as a Board to report to the legislature on our activities and future goals, and specifically sort of our best practices in governance. And we have got a really exciting opportunity to set a new standard for a blueprint for efficient and transparent government and effective and accountable public and private partnership, and I would say -- so thank you to the senator his time.

And what I would say again to the

employees, No. 1, you can take great pride in providing tremendous level of services to -- as has been said, a -- the District is a destination that makes memories for families all around the world, but also in this new era, we are going to be creating the blueprint for best practices in government that will I think be a blueprint not just throughout the State of Florida but throughout the country. So you can all take great pride in being part of that new effort.

So thank you all.

Thank you, Mr. Chair.

CHAIR GARCIA: Thank you, Supervisor

Barakat, for those very appropriate comments,

and I endorse everything you said, and thank

you for making those comments.

Any other comments from the Board? Any other unfinished business or new business that needs to come before the Board?

Hearing none, we will stand adjourned.

Thank you all for coming to today's meeting.

(Time ended 7:30 p.m.)

## CERTIFICATE OF REPORTER

STATE OF FLORIDA: COUNTY OF ORANGE:

I, TARA K. SLOCUM, RPR, CRR, CSR, Court Reporter and Notary Public, certify that I was authorized to and did stenographically report the foregoing proceedings and the transcript is a true and accurate record of my stenographic notes.

DATED this 1st day of OCTOBER 2023.

Sara Spocom

TARA K. SLOCUM, RPR, CRR, CSR Court Reporter

				<b>September 27, 2023</b>
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