## In The Matter Of:

Central Florida Tourism Oversight District

Board of Supervisors Meeting December 6, 2023

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## CENTRAL FLORIDA TOURISM OVERSIGHT DISTRICT BOARD OF SUPERVISORS MEETING

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LOCATION: Central Florida Tourism Oversight

District

1900 Hotel Plaza Boulevard

Lake Buena Vista, Florida 32830

DATE TAKEN: December 6, 2023

TIME: 9:35 a.m. - 1:15 p.m.

REPORTED BY: SANDRA D. BROWN, FPR,

Court Reporter and Notary Public

State of Florida at Large

## PRESENT:

BOARD MEMBERS: Martin Garcia, Chairman; Charbel Barakat, Vice Chairman; Brian Aungst, Jr.; Ron Peri; and Bridget Ziegler (Via Videoconference)

SPEAKERS: Pastor Jamie Stewart, Life Church Florida; Eddie Fernandez, CFTOD Operational Safety Consultant; Bridget Lake, FAVOB; Rose Kemp, Orlando Regional Realtor Association; Bishop Kelvin Cobaris, Cobaris Ministries; Lisa Hill, Orlando Regional Realtor Association; Deidre Graybill, Orlando Realtor Association; Debie McDonald; Chris Wills, Disney Defenders; Mina Robinson, Small Business Advocates of Central Florida; Lorena Torres, Communicate 360; Kevin Fernandez, Premium Construction; Javier Adames, JCQ Services; Jon Shirey, Reedy Creek Professional Firefighters; Jackie Espinosa, Empresas Espinosa; Rod Love, Florida Economic Consortium; William Jennings, Delta Consulting Group; Professor Donald J. Kochan, George Mason University Antonin Scalia Law School; David H. Thompson, Cooper & Kirk

CFTOD STAFF: Glenton Gilzean, Jr., District Administrator; Paula Hoisington, Deputy District Administrator of Administration; Mike Crikis, Deputy District Administrator of Operations; Daniel Langley, Acting Counsel for CFTOD; Kurt Ardaman, Acting Counsel for CFTOD; Eddie Fernandez, Internal Risk Manager; Eric Ferrari, Fire Chief; Alycia Mills, Executive Assistant to Mr. Gilzean; Matthew Oberly, External Affairs Director; Rocky Haag, External Affairs Coordinator; Tanya Naylor, Director of Security and Emergency Management; Ron Zupa, IT Service Delivery Manager; Samarth Thomas, Systems Administrator; Katherine Luetzow, Planning & Engineering Manager; Michele Dicus, Human Resources Director; Craig Sandt, Principal Construction Manager, Facilities; Kenny Locke, Chief Technical Inspector/Interim Manager; Tiffany Kimball, Contracting Officer; Erin O'Donnell, Town Clerk and Public Records Administrator; Jessica Kelleher, Public Records Associate, Communications; Daniel Bollone, GIS Administrator; Nicole Seipp, HR Generalist; Andrew Heithaus; Yenni Hernandez, Chief Information Officer; Jason Herrick, Manager Gas Water & Wastewater Resources; Anthony Kasper, Manager RCES Engineering and Programs; Andrea Osinski, Senior Procurement Analyst

## PROCEEDINGS

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CHAIR GARCIA: Let's call the meeting to order. Sorry about the delay. I was waiting on the public comment cards. Welcome to everybody. Thank you for being here. Thank you for your interest in the work of this Board, and thank you for your interest in the work of the District. We'll start with the opening invocation.

Mr. Gilzean.

MR. GILZEAN: Absolutely. All right. Speak into the mic. Can everybody hear us? Okay, because IT will kill me if I don't speak into the mic.

Good morning, everyone. At this time, I would like to introduce Pastor Jamie Stewart, the lead pastor of the Life Church Florida in Kissimmee.

Pastor Stewart has served in leadership for over 25 years and is an adjunct professor at the Trinity

Bible College. He and his wife, Michelle, have been married for 34 years. They have two sons,

Blake and Graham; three daughters, Erica, Elanna, and Emma. Their beloved Emma awaits their arrival in heaven.

Pastor, would you lead us in prayer?

PASTOR STEWART: Thank you. Thank you for having me, inviting me to participate at this important meeting today. And I would like to just start with a few words of greeting. If it wasn't for the work of this committee, I wouldn't be here today. I hail from Toronto, Canada, and we would vacation down here and fell in love with Central Florida, and we're just thankful for that.

I don't intend on talking for very long, but about six weeks ago I was diagnosed with Bell's Palsy, and the left side of my face was paralyzed. And so I haven't really been preaching much, and when you give a pastor a microphone that hasn't been preaching very long, chances are...

So I said to my wife, When do you think my rugged good looks will come back after this Bell's Palsy? And she said, Well, the bar was set kind of low, so it should be back soon. Married 34 years; interesting, she said it's been the happiest 20 years of her life. But have you ever received a Christmas gift that you just didn't know what -- if you'd ever use it, and where you'd put it. Maybe it would end up -- you thought, I have a good place for this, a shelf in the garage or something.

American Express did a survey, and they came

up with a list of the worst holiday gifts ever.

And I won't take time for guesses, but the number one worst gift ever given at Christmas was fruitcake. And another -- it even finished higher in the rankings than no gift at all. And the conclusion is that maybe at the end of the meeting if you see a refreshment table, and there's fruitcake on it, you'll know that it's re-gifted here at the meeting.

Paul said in 1 Corinthians 9, verse 15,
"Thanks be to God for his indescribable gift."

Christmas is a time, we're all running -- maybe
you're heading out today after the meeting, and
you're going to do some shopping, have to get the
perfect gift. But Paul described Christmas
thanking God for the indescribable gift. The best
gift ever given. It's not wrapped in beautiful
paper or surrounded by a frilly bow or ribbon, but
it was wrapped in swaddling clothes and laid in a
manger. He couldn't even come up with words to
describe how amazing it was. People have tried to
use poetry, song prose.

I was at Epcot not too long ago and heard the candlelight procession that ended in Handel's Messiah, and everybody stood to their feet to honor

that beautiful work of music, which was written to honor this indescribable gift box oratorial. the time of year carols are played everywhere: Joy to the World, Silent Night, O Little Town of Bethlehem. It's just awesome to hear God's indescribable gift. There's a guy named Steve Mays, who was a teacher of preachers, and he described the narrative, and here's the words he wrote, and then I'm going to pray quickly, "A young unmarried girl about to give birth to a child who is destined to lead his people. A man so in love with us betrothed and so confident in God's faithfulness that he defies social customs and marries her anyway. A band of spends years following a star they believe will lead them to a new king. A greedy, insecure ruler commits murderous atrocities in a village in order to protect his thrown. A gang of teenage boys working the night shift watching sheep witness an extraterrestrial worship service, and a little baby born in a stable who would change the course of history."

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You know, those kind of thoughts take the sizzle out of the Miracle on 34th Street. It makes you wonder how a show about Rudolph or Frosty the

Snowman could hold their interest when the real story is so compelling. Thanks be to God for his indescribable gift.

Let me pray, why don't we pray together.

Heavenly Father, we begin this meeting by acknowledging you, your presence, and your goodness. Thank for your indescribable gift. I thank you for everyone gathered here this morning. It's incredible to realize that you know each and every one of us by name. And, beyond that, you have an amazing plan and purpose for each of our lives, and we acknowledge that we are dependent on you, and we trust in you completely.

We ask that you would come and inspire our hearts today in the decisions that have to be made. Come and fill our lives with your love, fill our conversations with your grace, and fill this meeting with your presence. We ask for your guidance, your wisdom, and support as we begin this meeting today. I pray specifically for the members of the Central Florida Tourism Oversight District. I pray that you would help them and give them insight in order to engage in meaningful discussion that will impact people in our community.

Allow the decisions made today to fill people

with peace, with love, with joy and encouragement because with all that's happening in this world these days, Father, we are desperately in need of those things. And we ask all of this in your strong and mighty name, Amen.

ATTENDEES: Amen.

CHAIR GARCIA: Thank you, Pastor, for your blessings. And now let's honor this great nation by saying the pledge of allegiance. Please stand.

ATTENDEES: I pledge allegiance to the flag of the United States of America, and to the Republic, for which it stands, one nation, under God, indivisible, with liberty and justice for all.

CHAIR GARCIA: And could we please review our safety procedures? Thank you.

MR. FERNANDEZ: Absolutely. Thank you,
Mr. Chairman, members of the board, and welcome to
all of our guests and visitors. Thank you for
joining us this morning. We have a few safety
announcements to go over before we start today's
meeting. In the event that we need to evacuate
this room, you can use one of two exits. You can
use the front door exit where you entered this
morning, but if you follow these two doors to my
left, and the left of the front of the room,

there's also an exit on the other side.

We ask that when you exit, please make your way to the ends of the parking lot. We have employees that will also evacuate the building, and put on some safety vests. Make your way towards them until first responders arrive and tell us that it's clear to enter the room again.

We have a first-aid kit and an AED, a defibrillator, at the security desk if they become necessary, and we thank you for joining us this morning.

CHAIR GARCIA: Thank you very much. Okay.

Next, public comments. Let me just advise

everybody that this a special meeting. Our rules

call for public comments only at regular meetings,

but in the spirit of transparency, we are always

going to have public comments. And I think we have

a record number today, and we're going to hear

everybody. So let's start, first, with Bridget

Lake. Please, for the record, state your name, and

if you're here in a representative capacity, please

tell us you who represent.

MS. LAKE: Good morning, everyone, and thank
you for having me come today and speak on this. I
am Bridget Lake. I am the Orlando Board Chair for

the Florida Association of Veteran-Owned

Businesses. I accepted this role as a voluntary

position because I have over ten years' experience

helping small businesses, and I knew as a veteran

myself I needed to be a part of this organization.

Now, there are a lot of messages, obviously, that you are going to be hearing today, but I came to share about who I am because of the service I gave to my country. Failure is not an option. You make it happen or you die trying. That is not a concept in the military. That's reality for many of us.

How many people do you know today that will lay down their life for millions of people they don't know. We served for all of you, all of you in this room. We all have given potentially the ultimate sacrifice. We set aside religious beliefs, we set aside politics, we set aside ethnicities. In the military, we are comrades. We are brothers, we are sisters. So what I would like to say today is that when you hire a business with that kind of leadership, you can't fail.

Bring in veterans who understand how to serve, and you are bringing the best of the best to this district. Thank you very much.

CHAIR GARCIA: Ms. Lake, thank you very much for your comments, thank you for your service, and you certainly sound like someone I want in my foxhole.

MS. LAKE: Thank you.

CHAIR GARCIA: And, of course, you know from your experience that Mr. Gilzean has implemented a policy here for veterans particularly to have opportunities to serve and to work with our district. I presume that's the reason you're here.

MS. LAKE: We greatly appreciate that.

CHAIR GARCIA: Yes. Well, thank you for your comments, as well.

Next, Rose Kemp. Please state your name for the record, and if you're here in a representative capacity, please tell us who you represent.

MS. KEMP: Hello, can you hear me? Hi, good morning, my name is Rose Kemp. I'm a Realtor of 23 years here in Central Florida, including this district, and I'm also president elect for the Orlando Regional Realtor Association for 2023.

So I'm here to talk about obtainable housing.

There's some key factors that impact obtainable housing, so I want to kind of try to go through a couple of the bullet points because there is a lot,

actually.

Only one in four homes during the second quarter of 2022 were considered obtainable. Prices are up 200 percent, and they've increased 200 percent between January of 2012 to January of 2023. The complex interactions within the community tied to housing also pose a myriad of threats to regional competitiveness and quality of life.

An example is cost of living increases, so a lot of your district members here, or community members, cannot enjoy a lower cost of living index. There's also rising house costs. There's surging home prices happening. We have a limited housing supply. We have a lot of investor activity that's buying up a lot of these properties, and it's making it very hard to compete with them because of the demand and the competitiveness in pricing.

You also have a lot of short-term rentals in the area, so a lot of platforms like Airbnb are taking up a portion of the housing stock, inflating rental costs, and limiting long-term options.

Stagnant wages, a couple of examples, income growth falling to match housing cost increases. There's a minimum wage insufficiency.

The economic trend is inflation. We have rising interest rates, so obtainable housing, the number of available obtainable housing units has remained stagnant in recent months, and it's not keeping up with the pace of the rising demand. So this is particularly concerning with first-time homebuyers whose options are already limited.

I'm going to give you an example. A customer may come to me to come buy in this district because they live here -- I'm sorry, because they work here, and, unfortunately, they can't find something. There's just no housing for them. So I have to sell them a home in another area or they need to rent, which then they have to commute. They have long commutes. There's no childcare available for them in the area, making their quality of life very difficult for their families.

So, in closing, this is not just an issue for hospitality workers, it's an issue for the entire district. We need collective action from businesses, policymakers, and residents to support local initiatives and advocate for policies incentivizing obtainable housing developments.

Remember that obtainability, it's not just about price. It's about obtainable access,

opportunity, and building a sustainable future for this district's residents. Thank you.

CHAIR GARCIA: Ms. Kemp, thank you very much for your comments and for that data. I assume you know that our district is 39 square miles, 25,000 acres, and we have virtually no housing in the district for employees. I assume you know that. And you talk about the inflation and the pricing of houses, and you're familiar with supply, the demand dynamics, and so one of the things that this Board will evaluate is the need and the ability to bring housing to the district. And, of course, with that you increase supply, and when you increase supply, the prices are likely to decline.

And so I want you to know that we're very sensitive to your -- your comments and this is something that the Board is going to work diligently on and hopefully make some changes for the district. Thank you very much.

MS. KEMP: I appreciate that on behalf of Realtors but also on behalf of our residents in our community. Thank you.

CHAIR GARCIA: Yes, ma'am. Thank you.

Next, Bishop Kelvin Cobaris. Bishop, please state your name for the record and tell us if

you're here in a representative capacity.

BISHOP COBARIS: Good morning. I am Kelvin Cobaris, and I am representing Cobaris Ministries, along with our community health clergy that make up here our African-American student clergies here in Central Florida.

I want to first say, before I speak, I'm glad to be before this committee and this Board again. I came on the first meeting as a person who offered the invocation, and now I'm back to speak to this robust committee to address you today. I want to thank you for all the work that you're doing to make a difference. And I want to give a special recognition to Glenn Gilzean for his work and his investment that he is making through his leadership that we see the impacts of around this community, so thank you all.

This morning I rise as a native of Orange
County, Florida. There's many in this room that
cannot witness that, but I'm a person who was born
and reared here in Orlando, Florida and watched
this particular city -- or town at once turn into
the city of the place that it is today. Even
looking at the growth of our economy and our city,
as a native I've had an opportunity, and as a

pastor, to work hand-in-hand and stand shoulder-to-shoulder specifically with the impact and impression made upon our young people, which are not just our future but that are even important today.

And with that being said, what I rose to speak about is impact fees. Impact fees are a powerful tool for shaping a brighter future for our communities, and by investing these funds in youth-oriented services, we're not just supporting the next generation, we're laying the groundwork for sustainable workforce and safer neighborhoods.

These services provide our youth with invaluable skills and opportunities empowering them to become active contributing members of society.

This investment in human capital pays dividends. A skilled, engaged workforce is the backbone of a thriving economy. Moreover, by creating safe, nurturing environments for our young people, we're fostering a sense of security and community cohesiveness, cohesion.

This is more than investment in services. It is an investment in our collective future. Every dollar we channel toward these initiatives returns to us manifold in the form of a robust, skilled

workforce and a vibrant, secure community. Let's embrace impact fees as a steppingstone toward a sustainable and prosperous future for all.

I was telling my team just the other day in our team meeting that the sign of mature community -- sign of a mature organization is cooperation. Thank you.

CHAIR GARCIA: Bishop, thank you for your comments. And when I saw your name on the card, remembering the invocation you gave earlier, I was hoping you'd give us another beautiful invocation. And in terms of your comments about youth services, I assume that you're aware of the programs that Mr. Gilzean has implemented at the district that are brand new for the youth.

And let me just alert you, in terms of your comments about impact fees, that you're going to hear more from some of the experts that have put an audit together about that. Okay. But thank you for your comments, Bishop.

And, next, Lisa Hill. Again, Ms. Hill, state your name for the record, and if you're here in a representative capacity, please tell us who you represent.

MS. HILL: Good morning. I am Lisa Hill. I

am the 2023 president of the Orlando Regional Realtor Association, and I'm also a business owner and Realtor in the Orlando area for 37 years. I was born and raised in Orlando, so I'm also a native.

I'm here to speak today about our transportation crisis. While Orlando is globally renowned for its theme parks, entertainment, and hospitality, there exists a growing crisis with its transportation infrastructure. The struggle for reliable and effective transportation is particularly acute to the low-wage workers who form the backbone in the tourism industry in Orlando.

Today we delve into the transportation challenges faced by these essential workers exploring the far-reaching implications of under-funded and inadequate public transportation. For example, the commute times in key areas where these workers must live, Pine Hills, Poinciana, Winter Garden, Kissimmee, can range anywhere by bus from one-and-a-half to three hours.

If you look at the Lynx transportation system, we have 700 -- or 310 buses to cover 2,500 square miles; whereas, a city the size of Pittsburgh, which is very similar to our -- our area, they have

700 buses for 745 square miles. SunRail, it was supposed to be a great option; however, the limitations that SunRail, with their times of service in trains, doesn't work for these workers.

Let us recognize the urgency of creating transportation infrastructure that aligns with the needs of our growing community. Through shared responsibility, innovative solutions, and community-driven initiatives, we can pave the way for more inclusive, efficient, and sustainable transportation system that benefits all of our residents and our workers.

The transportation challenges faced by those living and working in the district corridor are multi-faceted and demand urgent attention. As we delve into the details, let us collectively consider innovative solutions, increased funding, and community support to create a transportation infrastructure that serves the needs of all.

I want to thank you for your time today. As a native of the Orlando area, transportation has always been a problem. Thank you.

CHAIR GARCIA: Ms. Hill, thank you so much for your comments, and your comments are very timely.

You'll hear from some experts that have provided

some reports relative to the district and its historical operations. And one of the things that you will see addressed is the traffic problems that you identified, and so your comments are timely, and we very much appreciate them. Thank you.

MS. HILL: Thank you.

CHAIR GARCIA: Next, Deidre Graybill. Please state your name for the record, and if you're here in a representative capacity, please tell us who you represent, ma'am.

MS. GRAYBILL: Good morning, everyone, and thank you for this opportunity. My name is Deidre Graybill. I'm a real estate broker and property manager. I'm standing here today representing my small business that I own. I'm also a spouse of a disabled veteran in the Army, and I sit as the incoming first VP for the Orlando Realtor Association.

So being a licensed real estate broker and property manager, I have served many residents in this district, in this area, and that commute and work in this particular district, so I'm very abreast to the needs of those residents. My experience has been a lot with renters and the cost burden that they are experiencing with the lack of

income as it relates to the cost of renting. I happen to work for investors that are true investors and allow me to do my job to best serve the residents, so my goal is to keep the rent as low as I can so that I can have a long-term tenant.

Unfortunately, it's -- that's not the case today. The ever-present need for obtainable housing initiatives is highly underserved in the tourism oversight district. The surge in eviction filings in Orange County exposes more families to homelessness. And the homelessness situation in the area surrounding Walt Disney -- the Walt Disney World, is a multi-faceted challenge that demands a coordinated and compassionate response.

Addressing the homelessness crisis goes beyond statistical analysis. It requires a commitment to a systematic change, affordable and obtainable housing solutions. As my colleague spoke previously, obtainable housing plus transportation decreases homelessness. As the Board stated -- you said it earlier, sir, that the Board is exploring ideas for obtainable housing. These concerning facts that I think collectively reflect the urgency of addressing homelessness in this vibrant community. Seeking sustainable solutions to ensure

that the magic within Central Florida extends to every resident providing them with the security of a place to call home. The workers come from near and far, and they're coming to this area to work. Thank you again for the opportunity.

CHAIR GARCIA: Thank you for your comments,

Ms. Graybill. First of all, thank your husband for
his service to our country, and your comments, too,
are very timely. You will hear in -- from some
experts today in terms of the quality of life
issues that have been created because the district
does not have housing within the 39-square-mile
area. And that is an area that this Board is going
to work very hard to resolve. So thank you again
for your comments. They're very timely.

MS. GRAYBILL: Thank you very much.

MR. BARAKAT: Yeah. Mr. Chair, if I might just add, one, I appreciate the presence of the Realtor community. You know, this is -- this is -- you-all are a key cog in sort of the economy of really the State of Florida, Central Florida, and provide a vital service. So thank you for -- and your eyes and ears to inform folks in their obtaining of housing, which is really a fundamental piece of living.

So I personally and professionally appreciate what you do, and I appreciate your comments here.

And I just -- you have my personal reassurance, this -- the crisis of affordable housing is something that we -- I personally take very seriously. I know everyone else on this Board does, and there -- there is only so much that this Board can do, but there is something that this Board can do, and I think it's something that has not been paid enough attention to historically by our predecessors, but it's certainly top of mind going forward. I think you'll hear more about that as we get into it. So we thank you for those comments.

CHAIR GARCIA: Thank you very much for those comments.

And then, next, Debie McDonald. Welcome back, Debie. The floor is yours, ma'am.

MS. MCDONALD: Thank you. Good morning, my name is Debie McDonald, and I'd like to wish the original employees of Reedy Creek, including the over 50 who have left, a very Merry Christmas.

To the Board, and especially to Mrs. Ziegler, who is not present today, I hope 2024 will be a much better year for you.

Free speech is important. Congress will make no law respecting an establishment of religion or prohibiting the free exercise thereof or bridging the freedom of speech or the press or the right of the people peacefully to assemble and to petition the government for a -- address of grievances.

The thing about free speech is we don't get to choose what we want to accept or what we want to hear. If we chip away at it, it starts to erode and our democracy is at risk. There's many things that we don't want to hear, but it's important, and we need to respect that we live in a country where we have the right for those things to be said.

Today a member of our Board, who is attending virtually, perhaps, is a great example of free speech. It is not my place to judge her behavior or that of her husband. They deserve their day in court. The governor has called on her husband, Christian Ziegler, to resign his position with the Florida GOP in the wake of serious criminal allegations. Bridget should follow. The governor has good reason. No matter what, the details surrounding this family's legal trouble, it is a distraction. In her case, it is a distraction from the governance of this Board.

Mrs. Ziegler has not made Florida a better place. She is the face of the Don't Say Gay revolution, which brought this Board to where it is to this place today, and has caused untold harm in our classrooms and in our communities. Many families have left my community of Celebration in fear because they believe that the State -- that the State is persecuting them and their children.

Teachers have lost their jobs over these policies. Her roles in demonizing members of the LGBTQ community is hurting the state, while she has apparently been a part of the letter B in that group. This hypocrisy -- this is hypocrisy at its finest.

Bridget, you need to do what is best for the greater good. We live in a free Florida, not a autocratic pseudo-Christian dictatorship. What Mrs. Ziegler does privately with other consenting adults is no more our business than it is the behavior of the other consenting adults she pretends to find abhorrent. It is the rank -- it is rank hypocrisy of attacking others for what she personally practices that should disqualify her for a position of public trust. Thank you.

CHAIR GARCIA: Yeah. Debie, thank you very

much for your comments, particularly, with respect to free speech. As you know this Board has implemented several new policies, and one of the new policies is we now have a public comment section as part of our agenda for the meetings, which is new. And so we are big proponents of free speech, which has given you an opportunity to speak at almost every one of our meetings.

MS. MCDONALD: And I'm glad to hear also for the housing. I met with Glenn twice about that issue. In October, he said we would have a follow-up for our community and our County of Osceola County with Mary Downing. That was in October, but when you get a chance, we're looking forward to following up on that. Thank you.

CHAIR GARCIA: Thank you for those comments, too.

Next, Chris Wills. And, Mr. Wills, if you're here in a representative capacity, please tell us, sir, who you represent.

MR. WILLS: Good morning, Mr. Chairman. I want to thank you for giving me deference. I know I was a little bit late past the beginning of the meeting, but thank you for giving me the opportunity to speak.

Last meeting I provided you-all with a few documents. I have just one to provide you-all today. I don't know if you-all want to pass that out or give it to them at some point later. So my name is Chris Wills, and, again, I'm here on behalf of Disney Defenders. We are a political action committee that is working to amend Florida's constitution, to restore Reedy Creek, and to prohibit political retaliation in our state.

At last meeting, we provided you-all pink slips, and the purpose of that was to put you-all on notice that once we collect the signatures needed, and this passes on the ballot, your services will no longer be needed. The purpose I'm here today is to provide employment applications. Last meeting was pink slips, today we're providing employment applications. They're not for you, though.

As Board members, I would imagine you-all are as concerned as all of us are, as some of the others that have made public comments have already spoken about, about those who have served this district loyally, have been public servants to make sure that everybody who visits this area have the best possible experience, and many of them have had

to flee their jobs or have been fired. And not being employed over the holidays is particularly difficult, so this employment application is for those former Reedy Creek employees.

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Disney Defenders is working with community partners to help hire those who have had to flee because of the chaos and corruption that have been brought to this district. So we encourage you, if you are, in fact, concerned about the welfare of these folks who have been good public servants, to help us get those employment applications to those folks, and anybody who is a former Reedy Creek employee can email us at the disneydefenders@gmail.com, if they want to send us their resume. And we encourage everybody that is watching, and everybody who is concerned, about the dangers that are being posed to the American dream and make Disney's dream possible to join us in this effort, to sign our petitions at disneydefenders.com. And, again, Mr. Chairman, I really appreciate the opportunity to address you-all again today.

CHAIR GARCIA: So, Mr. Wills --

MR. WILLS: Yes.

CHAIR GARCIA: -- I wanted to let you know

that we've got a rule here that if you're going to make public comments that you need to sign your public comment card before the meeting. And I think you know that this card -- your card was just delivered to me. You know, you just got here ten minutes ago. So it was, you know, 40 minutes late, but I recognized you because at the last meeting you made it very clear that you're promoting pink slips to remove this Board. But I want everybody to know that everybody is welcome to speak here. Okay.

MR. WILLS: I appreciate it.

CHAIR GARCIA: And I knew you were here on behalf of an organization related to Disney. And I knew that your comments would not be favorable to this Board, and I want you and everybody to recognize that I moved you to the top of the list so you could speak immediately when you got here.

MR. WILLS: I truly appreciate that. And, again, just to be clear, I did look over the rules, and there's nothing that stipulates that you have to sign up before the meeting begins, but we appreciate the opportunity to speak. And we want to make sure that the public is aware that we should not just sit back and allow authoritarianism

to take root in our state, and that's why we're working together to undo the damage that's been done.

CHAIR GARCIA: Okay. And thank you for your comments and for your civility, sir.

MR. WILLS: Thank you very much. We appreciate it.

MR. LANGLEY: Mr. Chair, I just wanted to confirm that you're correct, we do have a rule that says exactly what you said. Rule 4.3.2, it says, "Prior to the start of the public comments segment of a meeting, anyone wishing to address the Board shall submit a request for public input to the Clerk of the Board identifying several items of information," so, anyway, just wanted to correct the record, that you're correct on that.

CHAIR GARCIA: The only thing I would ask,
Mr. Wills, is next time just try to be on time
because if you get here late, and we're already out
of the public comments section --

MR. WILLS: That I understand. That is in the rules.

CHAIR GARCIA: -- then, at that point, I don't think we'd let you speak, but so, you know, make -- we're always -- you're always welcome and you're

always welcome to speak your peace.

MR. WILLS: I do appreciate that. Thank you very much.

CHAIR GARCIA: Thank you. Next, Mina
Robinson. And state your name for the record,
ma'am, and if you're here in a representative
capacity, please tell us who you represent.

MS. ROBINSON: Good morning, everyone. I won't take up too much of your time. My name is Mina Robinson. I'm the president of Small Business Advocates of Central Florida. What we do as an organization is advocate for small businesses to have an opportunity to participate in contracting opportunities in the private and public sector; more so in the private sector because we don't see a large array of advocacy for our small businesses in that area.

What you-all are discussing in regards to the policy to allow veteran-owned and small businesses to contract with Disney would be crucial for our small businesses in this area. This will give them hope of the possibility of having an opportunity to do business with Disney, along with out-of-state big corporations and large companies that are currently doing all of the work.

Thank you, board members, and especially
Mr. Gilzean, for considering such a tremendously
valued opportunity to our veteran-owned and small
business community. Thank you.

CHAIR GARCIA: Ms. Robinson, thank you for your comments. And we're going to address this later in the meeting, but I thought it would be appropriate. Mr. Gilzean, could you just mention because of your new policy, procurement policy, the amount of new awards that have gone to small businesses and veteran-owned businesses that never had an opportunity before to bid and get work from the district.

MR. GILZEAN: Absolutely. As of
November 30th, we had over \$51 million worth of
contracts that were deployed. Fifteen million of
that went to brand new vendors, 9 million went to
our Buy Local efforts, where these are companies
that were headquartered in Orange, Osceola, Lake,
Polk, and Seminole Counties. And we're excited
that -- to say that we just got started. In less
than three months, we've achieved that type of
goal. So as we get ready -- I don't want to jump
ahead against my report, but we have some good
stuff as we forecast going forward.

So before you leave here today, let's make sure I get your contact information, not only for yourself, but for your membership, and I will ask you that if it's okay for me to come and speak to your membership, so that way we can continue to get them engaged with our work that we're dong.

MS. ROBINSON: Yes, that would be perfect. Thank you so much.

CHAIR GARCIA: And, Ms. Robinson, please tell your constituents that, thanks to Mr. Gilzean, the district is open for the small businesses that you represent.

MS. ROBINSON: That's wonderful. Thank you, Mr. Gilzean.

CHAIR GARCIA: Next, Lorena Torres. Please state your name for the record, and if you're here in a representative capacity, please tell us who you represent, ma'am.

MS. TORRES: Good morning. Thank you for having me here. My name is Lorena Torres. I'm with Communicate 360. Communicate 360 is a marketing service. We put -- we make your brand look great but also representing small businesses. We came from Colombia in 2001, and since then we acquire a business, and we're growing it. We're

certified minorities. We're women-owned -certified women-owned business, and the importance
to support a small business is huge.

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So I guess the small business, we are passionate about what we do. We want to offer a great service and more personalized. So we have worked with all kind of business, but in terms of -- we've worked with sheriff departments and with cities and different entities. And just having consideration that when you are supporting small business, the community is growing. We give back a lot to the community in different ways. necessarily monetary, but we, as small business, we give a lot back to the community because we believe -- we work with our heart. So I think the opportunity that you are giving to small business is going to make grow not only Central Florida, whoever support small business is making a better Thank you. community.

CHAIR GARCIA: Thanks, Ms. Torres. And as you know, there's a direct relationship between first immigrants and the origination of small businesses, and so thank you for coming to this country. And if Mr. Gilzean doesn't have your card, make sure he has your card, too, because we're now open to those

small businesses you represent. Thank you.

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MS. TORRES: Thank you very much.

CHAIR GARCIA: Kevin Fernandez. Sir, please state your full name for the record and tell us if you represent somebody.

MR. FERNANDEZ: How are you guys doing? Good morning. Kevin Fernandez. Thank you guys for having me today. I'm here representing Premium Construction on behalf of you guys putting out the new order for you guys to do work with small contractors like us with Disney. And, you know, speaking in terms of our experience, we've worked with AdventHealth since 2011, and we've worked, you know, in high traffic volume areas. We've dealt with containment, 24/7 calls, emergency calls, and working with a company like Disney would benefit us a lot because we have the guys who have the experience to work in those type of places, but also to contribute into an area where kids love to experience and kids have a great time. something that our guys would love to do. opportunity for us would be -- would be essential, and, again, thank you for pushing for something like this. Thank you.

CHAIR GARCIA: Thank you, Mr. Fernandez. So

we can't help you in terms of any work with Disney. But, as you know, Mr. Gilzean has opened the door for work with the district, and so that door is open, and if Mr. Gilzean doesn't have your card, make sure he gets it, and thank you for your comments.

MR. FERNANDEZ: Thank you.

CHAIR GARCIA: Next, Javier Adames. Did I pronounce that right, sir?

MR. ADAMES: Yes.

CHAIR GARCIA: And with a name like Garcia, I should pronounce that right. So please state your name for the record and if you represent anyone.

MR. ADAMES: Hi, good morning, my name is
Javier Adames, and I'm president of JCQ Services.
We are a general contractor, certified minority,
based in Orlando. Our company has remarkable
history of being willing, able, and ready, and we
have complete set of projects within the district.

One crucial aspect that we wish to highlight today is the importance of local businesses like us having the opportunity to contract with the district. When small businesses like us secure contracts, it's not just about our growth, it's about the strengthening the fabric of our

community. These contracts allow us to invest in local talent, create job opportunities for our fellow residents, and boost the local economy.

Moreover, small businesses are known for their commitment to the community. We take great pride in giving back to the community. We actively participate in local initiatives, to sponsor community events, and support local charities through our graduate fund. When small businesses thrive, the community flourish, as well. We invite to support small and veteran-owned businesses in the district by making it a requirement rather than a goal, our participation as a prime contract or suppliers.

Let's work together to foster a thriving interconnected and prosperous community. Thank you for your time and attention. We look forward for the discussions that will follow, and just remember, JCQ is always able, willing to do business in the district.

CHAIR GARCIA: Thank you very much for your comments. And it's really awesome to see so many small businesses know that the door is open and attend these meetings. You're welcome at any of these meetings, and thank you for speaking, sir.

Jon Shirey. Jon, we know who you are.

Welcome back. Just for those who may not know who you are, tell them who you are.

MR. SHIREY: Good morning, everybody. My name is Jon Shirey. I'm the president for the Reedy Creek Professional Firefighters. And, yes, I have been here many times, so it's a pleasure, and thank you for having me back and allowing me a few minutes to speak.

I've had the pleasure of working with Mr. Gilzean over the past year, and we've been able to collaboratively work through so many issues that, you know, happens whenever there's leadership change. And, honestly, I think we've worked through them, you know, in a very positive manner. And in a manner that has been beneficial to the employees as a whole.

One of the things I've come to find about

Glenn is that when he makes a commitment to do

something, you can guarantee that it actually gets

done. That's something I'm not used to from

previous leadership, so, certainly, I want to give

credit to you for that.

And with that in mind, there have been a couple of announcements that have been made, you

know, by Glenn that I assume would be on the Board's behalf about additional holidays and bonus things for all the district employees. And so I just wanted to kind of highlight that achievement. I mean, that's something that -- you're giving your employees more time to spend with their families over the holidays and to really take that time to focus on what matters at home so that they can come back, you know, January 1, ready to go and take on all the challenges of the district.

I know you've got big plans, so you need that out of your employees. And so, you know, on November 3rd, there was an announcement you guys were extending Veterans Day to all district employees. On November 14th, you announced that you were adding the day before Thanksgiving for all district employees, and then on the 29th you announce four more holidays, as well as a \$5,000 bonus for all of your employees. And it couldn't come at a better time for most people.

Obviously, the holidays, they're spending money on their families and friends, loved ones. So on behalf of all the employees, we just appreciate you guys doing that for them. It wasn't something that you had to do, but I think you did

out of recognition of the service that all of the employees of the district have made to keep this thing running despite all of the changes, so definitely wanted to say thank you for that.

With that in mind, Glenn, I have an opportunity. I would appreciate it if you would be my guest at the IAFF, which is the International Association of Firefighters. We have our affiliate leadership training summit that will be in January from the 25th to the 28th. There will be leaders of organizations like myself from all over the U.S. and Canada. On average, we see in attendance between 2,500 to 3,000 leaders, and very often --you know, we've hosted the last three times in a row. I'm given an opportunity to speak and also to invite a guest to speak, and if you would consider that, I'd like for you to be our guest speaker for this event. So appreciate that.

And then if you'll bear with me for just one last second. I have some recognition for Ms. Paula. In all of my dealings -- I know she's your right-hand woman, and she does a fantastic job. She has been nothing but the utmost professional. Like Glenn, when she says something is going to get done, it gets done, and, honestly,

with an efficiency that I've probably never seen out of a workplace ever. So definitely appreciate that.

And then to Acting Chief Ferrari. This man has taken the reins of a department that was kind of left adrift by a previous fire chief and has really taking it and run with it as if he is the fire chief. And I think when you look at who you want as a leader, I mean, somebody that's willing to step up and take on the challenges without the official title or pay or anything else that goes with it, I think you've got a real leader there. So thank you guys. Have a Merry Christmas.

CHAIR GARCIA: Thank you, Jon, and Merry
Christmas to you, and thank you for your comments
about recognition of the new leadership and what
it's bringing to the district.

Next, Jackie Espinosa. Please state your full name, and if you're here in a representative capacity, please tell us who you represent, ma'am.

MS. ESPINOSA: My name is Jackie Espinosa, and today I represent Empresas Espinosa, which is a business we established 32 years ago when we moved to Central Florida. We own several businesses in the historic district of downtown Kissimmee, mostly

now in the restaurant industry, hospitality. So we own Matador, Kissimmee Diner, and by virtue of understanding how to obtain procurement, we were able to get the Kissimmee Marina, Big Toho -- Big Lake Toho Marina.

So we understand the importance of procurement for small businesses. It's helped us over the hump after COVID, specifically, which, of course, everyone knows how COVID went through the restaurant industry.

Additionally, I represent the Latin American Chamber of Commerce as their vice chair. And with that I say that I understand the importance for small businesses to thrive, and that will happen with what you've put in place with the procurement opportunities for small businesses. And I'm here today just to thank you for that because if you keep that money local, we, as small businesses, based on the SBA statistics, support two-thirds of employment within our country. And I am honored to be a part of, not just that chamber but of that small part of downtown Kissimmee that helps and guides other businesses, minority businesses, additionally, woman-owned and veteran-owned, to obtain the correct tools to be able to obtain these

procurement opportunities.

So thank you for opening up the door for us. Regardless of the amount of years we've been in business, the nature of all these businesses is sometimes at risk with the current economy. So thank you, all. I just want to commend everyone for the opportunity to speak today.

CHAIR GARCIA: Well, you're welcome, and you can thank Mr. Gilzean for that. And it's wonderful to see a Latina entrepreneur. That's awesome. So thank you for your comments, ma'am.

MS. ESPINOSA: Thank you, sir.

MR. BARAKAT: Yeah, Mr. Chair, I just have to add. I know we tend not to comment on the public comment, but I'm just overwhelmed, frankly, by the turnout from the small business community. I mean, I'm fortunate to be the son of an immigrant small business owner, the husband of an immigrant small business owner. Small businesses are the -- truly the backbone of the economy. This district for a long time was managed for the benefit of one very large corporation, and with the help of other large corporations. And I think the page that we've turned on that front, thanks to Mr. Gilzean's leadership, is truly making -- not just in terms of

our transparency and accountability, but truly moving the needle in the -- in Central Florida's economy. It's one of the things I'm most proudest of, of what we've done, and I'm really looking forward to the impact it's going have going forward. And this feedback is profoundly meaningful, and I would just say, particularly, to the members of the Latin community (Speaking Spanish).

So thank you, all, and that goes for all the other immigrant communities, as well. We're really looking forward to working with you and other small businesses.

CHAIR GARCIA: Thank you for those comments.

Okay. Last but not last, Mr. Love. He needs no introduction, but for the record, just tell us your full name, and if you're here in a representative capacity, sir.

MR. LOVE: Good morning, good morning. My name is Rod Love. I'm the president of the Florida Economic Consortium. Man, I tell you, I'm overwhelmed by what I've heard today. I want to start out by saying to the Board, leadership is not easy, and I'm sitting in this room and I'm listening to what's taking place. I'm listening to

that you're exemplifying is the type of leadership that more people need to know about.

Mr. Gilzean and Ms. Hoisington, Jon mentioned something earlier, and I've never met Jon before, and I want say to Jon, man, I love your spirit of cooperation. I hate speaking after pastors, and there was a pastor that spoke earlier, and I said, man, he's taking all of my talking points here.

But then I listened to other speakers, and what I hear is I hear the spirit of cooperation.

What I hear is I hear that we want to get things done, that we're tired of listening to people talk the talk, we're ready to walk the walk. I hear about affordable housing. I'm listening about services to youth, and I'm excited about what we're talking about here today, but I want to tie it in to some of the other things that are in existence.

When we talk about the Live Local Act and how it ties into privatization, how it ties into contracting, how it builds upon communities. Bishop Cobaris spoke about children services, and that's what I was going to speak about. Everything that he's talking about, I'm sitting back saying, come on, man, cut that, that's my part.

But when we talk about engaging in communities, we're talking about not leading by popularity, we're talking about making the hard, tough decisions. And I'm listening to veteran-owned businesses stand up here and make a plea to this Board that they want to be engaged. They want to be involved, but there's a rippling effect to it. There's a rippling effect that impacts communities. There's a rippling effect that impacts economies, sustainable work forces. And so when we have these conversations -- and I was going to talk about dedicated funding sources.

I was the deputy secretary of the State

Department of Juvenile Justice, \$740 million budget

operation. I was the former Orange County

commissioner. We had to make decisions about a

\$7 billion budget. We had to make hard, tough

decisions, and I see that's no different than what

you guys are sitting up here doing today.

I just want to say to everybody sitting here, and also just address it to the Board, and your leadership. I'm excited. I'm a Florida native. Thirty-three years living in Central Florida, and I've sat in board rooms such as this over my career. I sit on boards. I'm sitting here taking

notes, and I've never been more excited than I am today because I see new opportunity. I see the ability for everybody to come to the table. And when I say everybody, I mean everybody. I just want to say to this Board, thank you for your leadership, leading is not easy, and it doesn't appear that you're leading by popularity, you're making the tough decisions. Thank you.

CHAIR GARCIA: Mr. Love, let me just ask you a question. Did you play baseball?

MR. LOVE: I played football.

CHAIR GARCIA: Okay. Well, from listening to your presentation, if you played baseball, you would have been a great clean-up batter, sir.

MR. LOVE: Thank you. Appreciate it, thank you.

CHAIR GARCIA: Next, that does it for the public comments. And now the consent agenda. The only thing on the consent agenda is our minutes from the last meeting. Is there a motion?

MR. AUNGST: Move approval.

CHAIR GARCIA: Is there a second?

MR. BARAKAT: Second.

CHAIR GARCIA: Any discussion?

All in favor, please indicate by saying aye.

THE BOARD: Aye.

CHAIR GARCIA: Okay. Let the record reflect that the motion passes unanimously.

Next, Mr. Gilzean, management report.

MR. GILZEAN: All right. You know, our awesome union president stole some of my thunder, and then the Chair stole some of my thunder, so this is going to be a relativity quick report.

All right. So our district has several positive developments that I'm proud to report. First, I have a status update on the operations of the fire department's impressive staffing numbers. I will also provide a brief fiscal overview report to the Board regarding the district's significant cost-saving program.

We have positive developments as we work towards a resolution regarding our tax liability for our employees and retirees. And, lastly, I have some personnel consideration for the Board, including our supplemental performance award policy for staff members.

I would like to begin with the fire department. Our acting chief, Eric Ferrari, has been completely dedicated to the mission. His determination to fully staff our fire department

with the very best has led to safety and well-being for all who work and play within the district.

Earlier this year the district include -- increased the starting pay of firefighters/paramedics by \$10,000 to the current salary of \$65,000. This places our fire department as one of the region's top five paid fire departments.

In less than a week our fire department will be fully staffed. Let me say that again. In less than a week we will be fully staffed. It is estimated that the district will be one of only a few regional departments to achieve this status. There are several factors that contributes to this operation excellence. To name a couple, the district will prioritize compensating our firefighters fairly, but it also has a reputation, as you heard earlier, that this is the greatest place to work.

Additionally, our district is unique about -regarding the number of tourists who visit
throughout the world, and their safety is our top
priority. I would like to take a few seconds to
bring up my good acting fire chief, Eric Ferrari,
to say a couple words.

MR. FERRARI: Thank you, Mr. Gilzean. Good

morning, Chairman Garcia, and members of the Board.

I'm Eric Ferrari. I'm the acting fire chief of the Reedy Creek Fire Department. Thank you for those comments. Just a little more detail about that.

So it was just over three months ago I was appointed to the position of acting chief, and, as such, I immediately created a list of priorities for the department knowing exactly where our needs were. You can only have one absolute priority in order to have a priority list, and I made that priority staffing. This department, for pushing almost ten years, has not been fully staffed with all frontline positions.

So I met with my leadership team and set the direction, set the goals. A tough accomplishment because I set the benchmark that I wanted it done by the end of the year. An incredible number of resources, hours, time spent in multiple interviews, physical assessments, practical assessments, multiple levels of leadership team, several hundred applicants across every position in the department. A grueling, grueling task.

Some of the staff even came back and asked could we push the deadline out to January or February. We stayed the course. I told them we'll

reap the reward in the end. And on December 11th, with the onboarding of the 20-plus new hires in the fire department, including 911 dispatch, paramedic, and firefighter/paramedic, we will be completely and fully staffed across all positions. And we will experience the change to our staffing in about six weeks when some of those people will be released from their orientation.

We have a plan to orient them through the holidays. Even that took some creativity on behalf of the leadership team. I must take a moment to commend them and all of the rank and file that contributed to the assessment process because it was a lengthy five-to-six-week process where they were in interview rooms and out on training grounds assessing dozens and dozens and dozens of candidates.

And, ultimately, this will impact our work force because we are experiencing a high volume of forced overtime. People that are expecting to go home at 8:00 in the morning, and then get called and say you can't go home, you have to stay, because we do continue to deliver great service to our community. That was never affected. This ultimately will bring some relief to our workforce,

much needed workforce.

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As their fire chief, I heard them. I knew exactly what they wanted and what we wanted as a department to continue to deliver great service, and, most of all, take care of the great people, the men and women, that make up our fire department. Thank you.

CHAIR GARCIA: Thank you.

MR. AUNGST: Mr. Chair. Chief Ferrari, thank you for your leadership and your service. And, Mr. Gilzean, thank you for your leadership. Mr. Shirey, thank you for your collaborative leadership. When I first got involved about, I guess, ten months ago now, one of the biggest concerns I had in speaking to our men and women in our fire department was that the staffing level had not been increased since the 1980s, which, along with a lot of frontline vehicles that were over 15 years old, really had me concerned. And in a very short period of time, with your leadership and Glenn's leadership and Jon's leadership, we've been able to really accelerate bringing this department where it needs to be as the best department in the State of Florida. So I want to thank you-all, all three of you, and I want to let the men and women

of the fire department and all of our team members know how much we appreciate you. And we're not going to stop until this is the absolute best place to work. So I appreciate it. Thank you.

MR. FERRARI: Thank you very much.

CHAIR GARCIA: Thank you for your comments, Supervisor Aungst, and thank you, Chief, for your comments.

MR. FERRARI: Thank you.

MR. GILZEAN: All right. Next item, so one of our other top priorities of the district has been promoting good financial stewardship of taxpayer dollars. To that end, we restructured our purchasing process. The Board adopted a new procurement policy. We opened every contract up for bidding while prioritizing local and veteran-owned business.

Contained within the economic impact report, as of November 30th, three months in, we have saved all taxpayers \$4.2 million. Let me say that again, \$4.2 million. And I couldn't have done this without the help of Tiffany Kimball and her procurement team because they worked diligently to ensure that taxpayer dollars are being spent in the most efficient, and ensuring that also we have the

highest quality of service, as well.

So in addition to that, as you heard from some of the public speakers, we have over \$15 million worth of new vendors to the district. We know that when you bring competition in, prices go down. And of that 15 million, 9 million went to companies that were headquartered right here in our backyard.

I'm proud to say, we're just getting started.

And to that end, I'm going to put us some breaking news, breaking news. I have a goal that I'm going to go on the record and say that we're going to save this district, we're going to save all taxpayers, roughly \$8 million, just through our procurement policy. Take that to the bank. I want you to hold me accountable to make sure that we achieve that before the end of this fiscal year.

So in addition to fairly bidding these contracts, with the help of our procurement team, we've launched a new bidding website in partnership of PlanetBids. This website -- and also our awesome IT team, who has gone up and beyond to make this happen prior to the deadline, so kudos to Yenni and her amazing team.

This website includes a cutting edge transparency that, that way, anyone from the public

may access all bidding documents, all contracts that the bid -- the district solicits. If that's not transparency, I don't know what it is. With this platform, our Buy Local now, veteran-owned, opportunity vendors can also be shared with other local governments to strengthen our ties within the community. So kudos to everyone involved with that. For the record, you have -- oh, there it is, \$4.2 million saved. Voila.

All right. Moving on. The next item I'd like to discuss, our proposed resolution to outstanding -- outstanding tax liabilities. And through the review of our previous operations at the district, it was discovered that the previous leadership decided not to collect the legally taxes obligated from employees for receiving the seasonal pass benefits. Even though this is owned by employees, it didn't seem fair that our great employees should be hit with several thousand dollars due to poor decisions by the previous leadership.

Since discovering the issues, we've worked with our legal counsel, our financial team, and a tax expert to find a resolution that didn't punish our employees and retirees. I would like to thank

Susan and our finance department. I am pleased to present to the Board that we found a resolution to this matter that will take care of this issue. We have submitted a proposal -- proposed resolution to the IRS and awaiting their response. As soon as we have word from the IRS, we will alert our employees and retirees that this matter is fully resolved.

I want to be clear when I say this. The concerns about the prior Board and district administration is not a representative view of my view of all of CFTOD employees. I deeply appreciate the hard work and dedication of almost all 400 of our employees who have -- who are here and who are showing up each and every day and dedicated to the work and the mission, and I -- to that, I thank you.

The next order of business to talk about is the end-of-year holidays off. Our good friend, Jon Shirey, has already beat me to the punch. So thank you, sir. But the district administration -- I want to thank also Governor Ron DeSantis for prioritizing the well-being of State employees. In line with the Governor's granted -- in line with what the Governor granted to State employees, CFTOD staff will be granted the same holidays, as well.

These days are off in addition to the regular office closures at the end-of-the-year break. I also want to thank the Board and district administration team for assuring the safety, wellbeing and work-life balance for all employees and keeping that as top of mind as we transition to an independent government.

This brings me to our new supplemental policy for your review, members of the board. Over the past several months, staff has risen to the occasion ensuring that the transition of this new leadership is seamless, despite what the media tries to sensationalize, and our operations are stronger than ever. And that is because the -- our most valuable resource are staff. Every employee in the district shows up to work, putting all into making sure that this government functions efficiently, precisely, and excellently, in the interest of our taxpayers and the millions of visitors.

I want to leave you with this, Mr. Chairman, and members of the board: We have the brightest, the most talented people in the world coming together to form what is going to be -- I will argue and say now -- the best government in Florida

here at CFTOD. I am proud of our employees and everything that they've accomplished through their collective and individual service.

Those who want a copy of the items presented today, they may retrieve them on oversightdistrict-newsroom after 2:00 p.m. today.

Now I want to formally deliver you the supplemental performance award policy to the Board, and I ask that you vote in favor of this award.

The floor is yours, Mr. Chairman.

CHAIR GARCIA: I see that Supervisor Aungst has something to say. The floor is yours.

MR. AUNGST: Mr. Chair, as usual. I'll try and keep it concise, but, again, Mr. Gilzean, the product of your leadership is evident, and that is that we are creating, in my view, the example for local involvement in the State of Florida, and that's our goal, and we're getting there. We're getting there a lot quicker than a lot of people think we are or from what you read.

The best example -- one of the best examples is the website. That procurement website is fully transparent. When I first walked in this room, one of the things I asked the old leadership was why isn't anything on the website, why can't I find the

documents, why can't I find the Board packet, why can't I find the minutes? And the answer was, Well, we get a lot of public records requests, and we don't really want people to know what Disney is doing.

And so I think when you see the accessibility of this Board, the accessibility of Mr. Gilzean, the fact that we're building relationships, not just with our employees, not just with our taxpayers, but also with the community and the communities that surround us, getting involved with chambers of commerce, engaging business leaders, engaging people, that can help us take this district to the next level.

All that brings me to say, I have the privilege of dealing with local government employees throughout the state every day in what I do for work, and I can tell you that we have the best employees in the state. And this supplemental performance award that Mr. Gilzean has come up with, this is his idea, is something that is well deserved and is earned. You-all are valued, and that you-all have a significant impact on the quality of this very, very special place. And we appreciate each and every one of you, and I am very

excited to be able to provide this to you-all, and I appreciate Mr. Gilzean bringing it to us for a vote.

CHAIR GARCIA: Well, does that conclude your management report?

MR. GILZEAN: Yes, sir.

CHAIR GARCIA: Well, thank you for the report, and, more importantly, thank you for your leadership, sir.

That takes us to new business. First item is 8.1, which is the supplemental performance award policy that Supervisor Aungst and Mr. Gilzean just spoke to. So let me just comment briefly on this.

Mr. Gilzean has asked the Board to approve a one-time supplemental performance award for the staff. I'm in favor of it. Let me explain why. When the Board was appointed ten months ago, no one could have predicted that we would inherit a public policy mess, let alone a colossal one. We quickly discovered that the district had conflicting general counsel, no Board policies, and even lacked a chief financial officer. Straight away we went to work to right the ship.

First, we hired a leading law firm that specializes in representing municipalities to serve

as our general counsel. Next, we hired a registered financial and municipal advisor that specializes in representing state and local governments. After additional discoveries involving the deficiencies in internal operations, we hired a new district administrator, Mr. Gilzean.

He, together with our general counsel, helped us design and implement an array of policies that will finally, after 55 years, promote the public good by governing the district as an independent government agency. These policies immediately succeeded producing greater transparency over district operations, a system for more accurate and honest financial reporting, and a channel for employees to report any grievances.

They also established this procurement process that we're so proud of, and you just heard the numbers, \$4.2 million in savings. Over \$15 million for new contracts to people that never had an opportunity to bid on district work and are now receiving it. You've seen the small businesses that have come out to express their gratitude, and all that is due to Mr. Gilzean's leadership and of the work of our staff here at the district. He didn't do it by himself. And it's his idea, this

performance award is Mr. Gilzean's idea.

So to despite -- despite efforts, both within and outside of the district to undermine some of this essential progress, many -- many members of our staff proudly and eagerly welcomed these changes. To recognize their efforts during this initial period of significant change, the Board is going to consider Mr. Gilzean's proposal for a one-time supplemental performance award. Do you have anything further to say other than what you've already said in your management report?

MR. GILZEAN: No, sir.

CHAIR GARCIA: Are there any other comments before I ask for a motion on the performance award?

Hearing none, is there a motion that we

MR. PERI: So moved.

approve it?

MR. BARAKAT: I'll second.

CHAIR GARCIA: Any further discussion?

Hearing none, all in favor, indicate by saying aye.

THE BOARD: Aye.

CHAIR GARCIA: Let the record reflect that the motion passes unanimously. Thank you again,
Mr. Gilzean.

MR. GILZEAN: Thank you.

CHAIR GARCIA: Okay. Now we turn to Item 8.2, and this relates to the audit report that was posted on our website Monday night. So let me give you just a little bit of perspective about this independent audit report. Legislation passed earlier this year obligating to the board of supervisors to submit to the Governor and Florida legislature an audit report by February 24th that, "A report that includes a review of all remaining powers and authorities," vested in the district.

The board prepared to comply with this statutory obligation. First, we sought the advice of our general counsel. He outlined the substance and form of the appropriate independent audit to be submitted to the elected officials in Tallahassee.

Next, we worked with the district's legal team to conduct a nationwide search to evaluate, interview, and ultimately select leading experts in pertinent fields to contribute to the audit. Those experts included the following: one, a renowned legal scholar with expertise in property law, land-use planning, and economics.

Two, a national land-use firm with extensive planning experience here in Central Florida.

Three, a forensic accountant with prolific

experience conducting investigations for the U.S. Securities and Exchange Commission, the U.S. Department of Justice, and the U.S. Marshal Service.

Four, a prominent municipal adviser to both the municipal securities, rule-making board, and the U.S. Securities and Exchange Commission.

And then, finally, several imminent law firms with collective experience in investigations, Florida general law, municipal law, governance, conflicts of interest, and civil and criminal malfeasance.

The Board successfully met its obligations.

These experts prepared an independent audit, which was posted on our website Monday evening, and will be delivered to the appropriate Florida elected officials this week if the Board approves it today.

This audit, this independent audit, is 80 pages containing history, forensic results, analysis, policy recommendations, several independent expert reports, as well as 77 exhibits. So this comprehensive report, here it is (indicating). It's posted on the website, and you're -- you're welcome to visit it.

In addition to our general counsel, I've asked

three of the experts who contributed to the audit to make recommendation at our meeting today. And I will now turn it over to our general counsel, who spearheaded this effort to generate this independent audit for the district. Mr. Ardaman.

MR. ARDAMAN: Thank you, Mr. Chairman, board members. I've been asked to identify the qualifications of the experts. I'd like to kick that off -- the way I'm going to do it with your permission is to talk about the qualifications of the three experts in the order that they will appear before you.

The experts and the attorneys and the legal scholars that researched and investigated and prepared their reports. Their insights and their assistance in compiling this report or audit are some of the most highly qualified and renowned individuals and firms in the country, as alluded to by our chairman.

The first expert that you will hear from this morning is William Jennings. The district hired William Jennings, senior director at Delta Consulting Group, to review accounting information and related financial policies and practices, and to conduct an independent review and forensic

accounting investigation of the district's past and present financial and related matters.

Mr. Jennings has more than 40 years of in-depth experience in forensic accounting, fraud investigation, and asset recovery services. He has provided expert testimony in numerous domestic and international courts. Bill has conducted investigations for the United States Securities and Exchange Commission, the SEC. He's done the same for the United States Department of Justice and the United States Marshals Service.

Excuse me. Mr. Jennings has a bachelor of science in accounting, and he has an MBA. He is a certified public accountant, accredited in business valuation, ABV. He's certified in financial forensics as a CFF. All designations issued by the American Institute of Certified Public Accountants. The CFF credential signifies the existence of specialized forensic accounting skills and experience that include forensic accounting investigation.

He is a certified fraud examiner, CFE, through the Association of Certified Fraud Examiners, which signifies a requisite expertise in the prevention and detection of fraud. Also, he is a private detective licensed in the State of Illinois.

Mr. Jennings has provided expert testimony before
federal courts throughout the country: The U.S.

Bankruptcy Courts and Securities and Exchange
Commission, and multiple other regulatory agencies.

Bill Jennings has written the textbook, Fraud
Investigation and Forensic Accounting in the Real
World, for the largest textbook publishing house in
the United Kingdom. That's the first one you'll
hear from.

The second one is Professor Donald J. Kochan, K-O-C-H-A-N. Sounds like ocean, when I first met Professor Kochan. The district hired Donald J. Kochan, a professor of law, and executive director of the law and economics center at George Mason University Antonin Scalia Law School to produce a report to identify whether there were any constitutional and structural strengths or infirmities existed in the former RCID.

Professor Kochan previously was the associate dean for research and faculty development and the Parker S. Kennedy professor in law at Chapman University's Dale E. Fowler School of Law. And an Olin, O-L-I-N, fellow at the universal -- University of Virginia School of Law, and visiting

assistant professor of law at George Mason's Scalia Law School.

Professor Kochan is an elected member of the highly selective American Law Institute, ALI, and serves as an adviser to ALI's Restatement of the Law Fourth Property project, by appointment by the executive director of the ALI. He is also an elected life fellow of the American Bar Foundation. Professor Kochan has an extensive set of presidential appointments to leadership positions and committees and councils at the American Bar Association.

Professor Kochan's scholarship focuses on areas of property law, constitutional law, administrative law, local government law, natural resources and environmental law, and law in economics. He has published several books, including the treatise on property and law use titled, The Law of Neighbors, and more than 50 scholarly articles and essays. Professor Kochan's work has been cited and/or quoted in more than 800 scholarly articles written by his academic peers. Professor Kochan has been cited and quoted favorably in dozens of books, including in leading textbooks and treatises on land use law, local

government law, property law, administrative law, constitutional law, law in economics, agency law, business associations, civil procedure, and environmental and natural resources law.

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Professor Kochan's scholarship and research has been cited and/or quoted in more than a dozen state and federal court opinions, and in more than 75 briefs filed in state and federal courts, including more than 25 filed in the United States Supreme Court.

I have to make this one last point, it's pretty impressive, of recognition of Professor In an amicus brief from Dr. James Kochan. Buchanan -- he was the economist who won the Nobel Prize for economic studies for his development of public choice theory, otherwise known as the interest group theory of governance -- points critical to the analysis in Professor Kochan's report presented here today. In Dr. Buchanan's own brief to the United States Supreme Court in the famous Kelo versus City of New London case, many of you here, even if you're not lawyers, know about this case. It's been covered by the media for Dr. Buchanan endorsed, quoted, and cited Professor Kochan's expertise and innovative work in this field of law and economics. Dr. Buchanan relied upon Professor Kochan's work in that brief because Professor Kochan was the first scholar to apply public choice theory, the theory Dr. Buchanan fathered and for which he won the Nobel Prize, to reveal the real world dynamics behind private interest capture of eminent domain power.

The third individual expert you'll hear today is an attorney, but not just any attorney. His name is David H. Thompson. He is the managing partner of Cooper and Kirk. Mr. Thompson joined that firm as its founding -- at its founding.

Mr. Thompson has extensive trial and appellate experience in a wide range of matters, has secured victories worth billions of dollars. He has litigated cases in over 30 Federal District Courts, argued in each of the 13 Federal Circuit Courts of Appeal in the country, and argued before the United States Supreme Court, as well as many state courts.

Mr. Thompson was awarded an A.B. degree, magna cum laude, from Harvard University in 1991 where he was elected to Phi Beta Kappa. In 1994,
Mr. Thompson received a J.D. degree, cum laude,
from Harvard Law School.

Those are the three that you'll hear from

today, Mr. Chairman, vice chairman, and board members, and members of the public and team, but I would like to touch on three other experts briefly that were integral in to this report and the district's work.

The district hired Kimley-Horn to develop an urban planning report on the RCID in cities of Bay Lake and Lake Buena Vista to prepare the Kimley-Horn report for this overall report.

Kimley-Horn is one of the premiere planning, engineering and design consulting firms in the United States with over 7,000 employees. In 2022, the firm ranked number one among building, design, and construction's top 80 engineering firms in their 2022 Giant's 400 report. Every year since 2008, Kimley-Horn has been recognized by Engineering News Record as one of the nation's top green design firms with more than 100 of the firm's professionals earning LEED, L-E-E-D, all caps, accreditations.

Kimley-Horn assembled a team of experts, including urban planners, civil and environmental engineers, and transportation planners to contribute to their report. Kimley-Horn also has worked with Professor Kochan on providing Professor

Kochan with information for Professor Kochan's report.

The district also hired Public Resources
Advisory Group, PRAG, P-R-A-G, to serve as an
independent financial adviser to the district.

PRAG is a nationally recognized independent
financial adviser that serves state and local
governments. It is registered as a municipal
adviser with the securities rule-making board and
with the U.S. Securities and Exchange Commission as
a registered investment adviser. Memoranda
relating to their work are contained in the report.

The district also hired Raftelis to serve as a utility rate setting expert in relation to the district's labor services agreement with Reedy Creek Energy Services, RCES, a wholly owned subsidiary of the Walt Disney Company. Raftelis provides management consulting expertise to local governments and utilities, including in the areas of finance assessment, technology, and strategic planning.

These are the principals, Mr. Chairman, vice chairman, and board members, but there were others. These are the ones I wanted you to hear about, and the public to hear about, as well.

CHAIR GARCIA: And, Mr. Ardaman, from your comments, I understand Mr. Jennings will present first.

MR. ARDAMAN: Yes, Mr. Chairman. The thought is Bill Jennings will present to the Board first, then Professor Donald J. Kochan, and then Attorney David Thompson from the Cooper Kirk firm.

CHAIR GARCIA: Okay. Mr. Jennings.

MR. JENNINGS: Good morning. Good morning,
Mr. Chairman, and thank you, Mr. Ardaman, for your
kind remarks. My name is Bill Jennings. I am, as
Mr. Artaman said, a senior director at Delta
Consulting Group. I do have more than 40 years'
experience in conducting forensic accounting
investigations, and was contacted by attorneys
representing the Board to conduct a forensic
accounting investigation of the district.

The only instructions I was given were that I was not to speak to the other experts who had been retained by the Board, and that I was to conduct my investigation in a complete and independent manner without any interference from the attorneys or others, and so I was given pretty wide reign.

I originally came out in August of this year and met with Mr. Gilzean and other employees of the

district, and the primary purpose of that first encounter was to identify issues that myself and my team would then investigate.

We sat down with a number of the employees of the district in that initial meeting. We gathered documents. We did a lot of independent research and then developed a plan. We identified certain issues that we thought required further investigation, and we developed procedures to investigate those issues. Those procedures included a massive collection of both hard copy and electronic data and evidence.

Also, we did a lot of independent research consulting not only publicly available information but other public records that were also accessed or available to us. We had -- we also then -- following those steps, we interviewed many employees of the district, and we worked on that second phase from September through the end of November, and spent a fair amount of time here at the district office, and also touring the entirety of the district to actually make physical observations and photograph the various manifestations of the district's responsibilities, including roads, water-controlled projects,

utilities, and the like.

We have a number of findings. They're included in a written report that we submitted to the attorneys on November 24th. It's quite extensive. It runs well past 80 pages in terms of its narrative, and then, of course, there are numerous attached exhibits. So I'm not going to be able to go page-by-page, but I did want to highlight some of the more significant findings.

One of the things we looked at were the use of American Express cards, district American Express cards, by district employees. We selected Mr. Classe and several other employees and got the records related to their American Express expenditures going back to 2021. We didn't find very much except with respect to expenditures by Mr. Classe.

During the period from 2021 through 2023,
Mr. Classe spent approximately a hundred thousand
dollars on what were described as public
relations -- or, sorry, not public relations,
personnel relations activities. These would be a
variety of parties in remembrance of staff that
were past staff, current staff, members who are
being recognized for a variety of reasons. And

then also in a separate category, spent about \$80,000 on events. These included town hall meetings, parties for residents of the cities of Bay Lake and Lake Buena Vista and other related events. And then approximately 20 -- I'm sorry, \$27,000 on entertainment. This included various golfing activities, as well as local sporting events.

We noted that the existing written policies and procedures related to American Express, district American Express expenditures, were followed except in one instance, but that, essentially, Mr. Classe had the ability to override any of the procedures.

We then identified another, more significant matter, which was this thing that Mr. Gilzean talked about related to Disney park passes and discounts at Disney venues given to district employees. I think it's important to understand, and we didn't realize this at the beginning of our work, but, actually, originally, all the district employees were Disney employees. There wasn't a separate district payroll until 1998, and so these employees had received, as Disney employees, just as other Disney employees all received, park passes

and discounts at Disney venues. When the separate payroll was created, a process was initiated, and we were unable to find an agreement that required this or supported this practice, but what Disney would do is it would calculate all of the amounts that were given to district employees in park passes and discounts and then bill those back to the district, several million dollars a year.

This is very important, and, you know, again, all -- we have no opinions about things. Our -- our job was simply to report the facts. But the fact is that in many of the situations that I've investigated, you know, people tend to function in terms of their own best interest. And so one of the problems that we noted with the park passes and the discounts was that that would give the district employees a sense of being beholdened to Disney, you know, that they were receiving these things from Disney and would, therefore, owe some loyalty to Disney.

The other problem, though, was a more immediate problem, and I raised it to Mr. Gilzean's attention when I first discovered it, and that is this notion that these benefits actually represented taxable income for the employees which

was not reported to the IRS. Now, this wouldn't have been so bad except there were two district employees, the former CFO and the former human resources manager, who raised this issue back in 2018 with Mr. Classe and were told that they should put aside their concerns and not raise the issue again because the passes and the discounts were given to -- as a training device for district employees. Of course, that leaves out the fact that they also included other household members. And we did raise this issue, and Mr. Gilzean dealt with it very promptly in his own way.

Another thing that we found related to the way that the district procured products and services, so this is the procurement process Mr. Gilzean referred to earlier. What we found was that there were very few written policies around procurement, and the ones that we discovered had some odd elements to them. For instance, with respect to items that would be, in total, less than \$200,000, the departments, essentially, could make their procurement decisions. They did not have to follow any process that included the district's procurement department.

The other thing was that certain types of

products and services, and, of course, this was really at the discretion of the departments, could be classified as a type-A contract. And, in that situation, the contract could be given to anyone that, among other things, the district -- or the department leader or department members felt good about. That's a very strange concept in procurement. And the problem with that type of process is that it -- you know, and, again, my other work over the past 40 years, creates the opportunity for corruption. So, in other words, this creates an opportunity for people to receive gifts from vendors in exchange for their agreement to feel good about them.

But there's a bigger problem here, and one of the things we also found was that even in the cases where the contract amounts exceeded \$200,000, when they were put out to bid, they were put out to bid to a closed vendor list that had not been expanded in many, many years. And so it was essentially a closed loop. This creates that same problem. In other words, if you want to stay in the closed loop, you do what's necessary to make sure the department heads and the other department employees feel good. And that, again, raises the -- the

opportunity for corruption, bribery, that sort of thing, but also it creates a bigger problem, which is, it suppresses competition.

And that has two effects. One is from the district standpoint, as the victim of this, the products and services that you're receiving from this closed loop of vendors may not be the highest quality products and services that you could obtain. The other problem is that you may not be obtaining them at the best price, that you're paying a price that's higher than you would pay if you were able to obtain these things in an arm's length fashion.

Further, a closed loop like that, especially in a large, geographic area, suppresses competition. So you have no ability for other businesses to be able to participate in that -- in that economic opportunity. And so they don't -- they simply don't come to the district because they're not welcome. They're not in the closed loop, and so by definition they're out. They're outside looking in, and so we -- we thought that was a pretty significant problem.

Another thing that we identified related to the -- there's a project that's called the World

Drive North Extension project, and the World Drive North Extension project, essentially, is designed to address some of these traffic problems that you're talking about, but part of it -- part of this -- the third phase of it, in any case, requires there to be a -- a crossing of three holes on a Disney-owned golf course. And so in a situation like that, you know, there are two ways that you can go. You can either negotiate with the land owner to obtain the right to, you know, use that land for the roadway, or you can go through what I would think of as a condemnation proceeding. In other words, for a governmental -- sovereign governmental unit goes to court, basically, to be able to -- to be able to access land that is owned by a private citizen.

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We talked to a number of employees, and we looked at all the records that were available. As it turns out, this was a negotiated agreement between RCID and Disney in which RCID agreed to pay \$7.7 million for the cost of moving those three holes on the golf course. And, in fairness, we were told by the employees that this was a great economic deal, but the one thing we didn't find anywhere was any sort of independent economic

evaluation that had been performed by anyone to determine whether the 7.7 million would be the best way to proceed, or if it would have been better to go through a condemnation proceeding.

In that regard, another thing that we found associated with roadways is that there were over \$21 million of budgeted road improvements that were never made between 2020, I believe, and 2023. And we asked about that, and we were told that there were environmental conditions and over-aggressiveness by the head of the department that would have been responsible for making the improvements. But what we ultimately discovered is that money actually became an \$18 million surplus for the general fund, which is obviously a more easily accessed fund for other purposes that might be carried out under the auspices of the Board, the RCID Board.

The other thing we found out, and this was also by direct observation, was that of the money spent, the money that was spent for road improvements was spent to improve roads that would be used by Disney customers. The roads that were not the roads that would be used by Disney customers were left unattended. And, in fact,

independent evaluations of their -- their current condition revealed a decline in performance -- or a decline in condition, rather, following in 2017.

Now, there's a further problem with this because the district adopted an accounting methodology that essentially, without boring you with the details, requires that if you adopt this methodology, you are agreeing to maintain the assets that you are accounting for in this way in their best condition. And so if you fail to do that, you would likely be required to change the accounting method. And if that happened, that would have an impact on -- potentially, potentially, on bond ratings and interest rates paid by the district. And so we thought that was a fairly significant thing.

The other thing that we identified was that there was -- so this is a little bit of a nerdy accounting thing, but the way things work in accounting, is when you're constructing an asset -- in other words, before it's completed -- you account for it as something called construction in progress, meaning that you don't depreciate it.

And it's not viewed as an asset that is expected to produce anything until you complete it.

We found a number of assets -- so this would have been something -- tens of millions of dollars in construction in progress that had not moved out of construction in process (sic) since 2021. A lot of the records we were given were 2021 forward.

Among these things was a very expensive, a multi-million dollar piece of equipment that was purchased for something called a typhoon substation, but the building that it was supposed to be housed in, in which it was supposed to be function, had never been built, and so the equipment is sitting in a warehouse.

We weren't -- a lot of the other equipment related to utilities, and I'll explain why in a minute that we weren't able to do much with that, but a lot of the utility equipment also is in construction process -- or progress and has not moved to completed status.

The problem with that -- and, of course, I've done a lot of work all over the world, especially with utilities, electric utilities, is -- there's a huge, incidentally, a nuclear power plant on the island of Taiwan that has an enormous amount of equipment, you know, billions of dollars of equipment, that is sitting there becoming obsolete

and rusting. Water is pumped through it, but it hasn't generated one bolt of electricity. And so that's the problem is that it's not like this equipment is, you know, permanent, that it can always be placed into service, and so that's a concern with that, as well.

One of the things that we were asked about that produced an interesting answer, but was not a problem for the district, related to who was paying for policing in the district. And as it turns out that when we first identified this issue in August, we thought the district was paying for the policing. Of course, that would be forbidden by the district, the RCID's charter. And we did learn that, in fact, that charter had not been violated; that the policing was being paid for by Bay Lake and Lake Buena Vista.

The problem is, is that the reason we thought it was a problem to begin with is all of that information, all of that accounting information, for the cities and for the district, is actually in the same general ledger, so the same accounting records at the district. So the district does all the accounting for the cities. Now, for the policing payments, those were all made from bank

accounts that were owned by Bay Lake and Lake Buena Vista, and so everything was fine from the, "Who paid for the policing part."

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But what we then discovered was that actually the district provides all of the services for the cities, for Bay Lake and Lake Buena Vista, under an interlocal agreement that was entered into in 2022, it's a 40-year agreement, and literally pays for everything that the cities require in terms of services except policing by the district. problem with that is not everybody in the district lives in Bay Lake or Lake Buena Vista. the people live in Bay Lake -- residents of Bay Lake and Lake Buena Vista are either current or former Disney employees who were employed by Disney for more than ten years and their family members. And so the people who aren't those people are paying taxes but not receiving the benefits because those are actually going to the residents of the cities.

The other thing that we discovered was that the district actually has eight utilities that, to a greater or lesser extent, provide critical services to the district. So, naturally, we wanted to investigate the utilities to see, you know, how

they were set up, how they were operating, and perform the same sorts of procedures that we did with the other manifestations of the district.

Unfortunately, I created quite the firestorm when I asked the human resources manager to set up an interview with the first utility employee. As it turns out, the utility employees are all employees of Disney. They are not district employees. And I discovered that actually there's not an easy way for Mr. Gilzean or other employees of the district to interact with the employees of the utilities. And we, in fact, were not permitted to speak to any of them, nor were we permitted to enter any of the physical manifestations of the utilities.

One of the things I wanted to look at was the electric generation plant. The thing that I did discover indirectly was that actually the district generates no electricity from that plant. It's a co-generation plant. The district generates no electricity from it. All the electricity in the district is purchased from third parties and delivered to the grid. And I was asking, well, why are they maintaining this plant? And I was told by one of the district employees that the reason for

the plant was that it would be there in case of emergency.

Well, again, I didn't get to speak to anybody. I certainly did not -- was not allowed to enter the plant, but one thing I can tell you is unless it's generating electricity using gas turbines, the time to bring online any steam-generated electric plant is -- is significant. And so the extent to which it would be available in an emergency, in my opinion, is highly questionable.

The one thing I will say, though, is that all of the district employees were highly cooperative with us and took great pains to get us the information that we were requesting as part of our investigation. And, you know, I found it to be an entirely -- an entirely cooperative and effective -- effective environment to work in. Thank you very much, Mr. Chairman.

CHAIR GARCIA: Mr. Jennings, thank you for your comments. And I think what makes the most sense is let's hear from our other two experts, and then we'll ask questions at the end. The only thing I want to make clear, Mr. Jennings, is that the utilities that you refer to are owned by the district, correct?

MR. JENNINGS: That's correct. The assets, the assets. The power plant I talked about and the other assets that are the utility assets are actually owned by the district. It's only the employees that are Disney employees.

CHAIR GARCIA: Yes. And despite the fact that the district owns those assets, Disney did not give you access to them; is that correct?

MR. JENNINGS: That is correct.

CHAIR GARCIA: Okay. Thank you.

Professor Kochan, you're up next.

PROFESSOR KOCHAN: Thank you. I want to just confirm everyone can hear me.

CHAIR GARCIA: We can.

PROFESSOR KOCHAN: Great. Thank you,
Mr. Ardaman. Thank you, Mr. Chairman,
Mr. Administrator, and Board members for the
opportunity to complete this important study and
for the chance to present to you today my summary
if its key findings.

I regret that I could not travel to be with all of you today in person due to health issues, but I'm glad for this virtual alternative and look forward to seeing you-all in person soon.

I'd also like to thank Bill Jennings for the

summary of his report. As Mr. Jennings mentioned, our investigations proceeded independently, yet, what I think you'll see by the conclusion of my remarks and by reading my reports, is that they are highly complementary.

Indeed, to a scholar like myself, the detailed investigative work that Mr. Jennings did provided supporting facts for what are my theoretical predictions and then what are the theoretical predictions that the fields of my research would provide is extremely useful. It also helped prove the validity of the theories in a way that add significant power to this report.

So I feel that the factual findings I was able to develop, as well as the theoretical backdrop, combined with Mr. Jennings' own findings as well, as well as those by the other experts in the district itself, are quite enlightening.

As noted, I am Donald Kochan, and I'm a professor of law at George Mason University's Antonin Scalia Law School. I've been a professor there for more than 21 years -- I've been a law professor, excuse me, for more than 21 years, and I've been professionally studying the issues of land use, state and local government, and property

and governance issues for nearly 30 years.

I also serve at Scalia Law School as the executive director of the law and economics center. It is in -- you know, at the law and economic center is about to celebrate its 50th anniversary. In our flagship judicial education program, the LEC is the nation's preeminent provider of high quality balanced judicial education institutes and seminars that focus on economics, finance, accounting, statistics, and the scientific method. And we've been training federal and state judges, as I mentioned, as well as state attorneys, general law professors, economics professors, and a variety of other policymakers on these subjects for nearly 50 years.

All of this, the role that I have in the law and economics center is, in part, to -- furthered by the research that I do in law and economics, which would be a big part of the discussion that I present to you today.

The goal of my 59-page study, for which I will provide highlights today, is a study titled, "A Legal and Instructional Analysis of the Legitimacy and Consequences of the Governance Regimes
Established by the State of Florida's 1967 Reedy

Creek Improvement Act and Associated Laws." The goal of this study was to evaluate the Reedy Creek Improvement Act of 1967, and the governance systems that are put in place by it, as well as to use my expertise in evaluating institutions and the means of influencing them to conduct independent research to compare the level of influence of private interests in the establishment of governance of the Reedy Creek Improvement District, and to determine whether there are notable deviations from the norm of good governance.

From the very start of Disney's relationship with Florida including by drafting the language the legislature would enact in the Reedy Creek
Improvement Act of 1967, Disney is engaged in a well orchestrated and sophisticated lobbying effort to secure what, in effect, is its own private governance regime insulated from the traditional elements of democratic accountability, good governance, and the rule of law that operate everywhere else in the state of Florida, as well as throughout the country.

The 1967 Act is extraordinary. It deviates from good governance norms and creates a path for capture and control by private interest groups that

threatens the public interest. Ordinary institutional design and limits, democratic accountability mechanisms, and constitutionally grounded processes of good governance serve important purposes. They exist to ensure that government powers remain limited, democratic principles remain protected, citizens remain empowered, and powerful interest groups like Disney are thwarted from capturing the strong arm of the state to advance their private purposes. It is about grounding public purposes in public institutions that are controlled by the public.

Indeed, the preservation of these principles of limited governance and the rule of law requires erecting and respecting hurdles to government intervention to, one, ensure that government interference in private affairs is limited to serving the public interest and to those actions truly necessary and requiring such public intervention.

And, two, to maximize the space for private ordering and market competition free of special privileges so that economic freedom, competition, innovation, and growth may flourish. That means that governance is intentionally difficult and

time-consuming with the opportunity for the kind of broad public participation and scrutiny that leads to optimal decision-making, including balance and competing interests, and recognizing that the neutrality principle grounding good governance prohibits picking favorites.

This idea that governance is meant to be hard will be discussed in my presentation, and it is discussed in my report, as a contrast to the claim that there was a need for flexibility and easy governance by Disney in getting the special privileges it received in the Reedy Creek Improvement Act of 1967.

Legislation that sets the framework risking the relaxation of the norms that I have discussed should be re-evaluated. The report provided to you concludes that the 1967 Act, the political environment surrounding its creation, and the maintenance of authorities under the Act, and governance pursuant to the Act, have all surely accomplished a dangerous relaxation of normal limits on governmental power and the structures of democratic accountability.

To reach these conclusions, this report brings expertise and scholarly insights to bear upon the

inquiry from constitutional law, statutory interpretation, democratic governance, and institution analysis from law and political science, land use planning, local government law, urban planning, administrative law and regulatory policy, and the interdisciplinary work animating positive political theory explaining how politics actually works rather than the idealistic ways we wished it worked, including some key insights from the public choice theory at the intersection of law and economics, which I've already mentioned and will detail in just a bit a little more.

When Disney scoped out Central Florida as a potential site for Walt Disney World, the evidence reveals that it was unwilling to locate there unless it could fundamentally alter the legal regime within which it would operate -- be required to operate. Disney wanted a governance structure overseeing its operations with broad jurisdiction, discretion, and flexibility to approve projects. And it wanted a governing authority that was sufficiently in line with Disney's interest, so as to effectively give Disney control. This is what it was seeking when it drafted the 1967 Act and what it achieved by getting the legislation it

requested.

Somewhat, paradoxically, this meant creating jurisdiction with wider authority independence, yet less power over its principal developer on the part of the actual governing authority. Notably, statements from Disney's consultants working for the development of the RCID describe the motivation for seeking more authority as including to overcome what they described as a, "governance problem."

The answer from Disney's consultants included limiting the scope of democracy. Based -- in one statement, they said, "New community developers should be exempted from processing their plans and development across through local governing bodies."

It was all a part of this concept that they were selling in getting the Reedy Creek Improvement Act in which they claimed to be authorities that were -- from which they were seeking the Act that they needed to constantly be in, "a state of becoming," and that the only way you could constantly be in this evolutionary state of becoming would be, "To be freed from the impediments to change." And these -- this is Disney's actual language.

They considered impediments to change to

include things that were "rigid building codes, traditional property rights, and elected political officials." So, again, they were seeking to be unconstrained, and this was the goal from the outset in the 1960s. The ask, therefore, was for the near absence of anticipated traditional government control by creating a government district that Disney effectively controlled.

Before proceeding to discuss developments in the legislation, I do want to point out that the RCID, despite using the word "district," and despite the Act using the word "district," the RCID is sui generis, i.e., it does not fit the mold of special districts and should not be compared to most other special districts so classified under Florida or other state laws.

Normally, when we use the term, "special district," we're referring to a single and specific purpose, or, in some cases, multi but still limited purpose jurisdiction, such as for fire protection, water supply, drainage, soil and water conservation, sewage, or housing and community development. This special district would then have authority limited to what was necessary to serve the limited purposes, including sometimes the

ability to raise revenue for a specific purpose and not generalized jurisdiction, generalized planning, or generalized lawmaking powers.

Almost all special districts are defined by
the purpose which is determined by the type of
service or public need that is being fulfilled by
its creation. Entirely atypical is to create a
special district motivated to create a mostly
general purpose governance structure to carve out a
jurisdiction that will serve the needs of a
particular constituent or designed to advance a
particular industry or particular private purpose.

Yet, arguably, this atypical design for a special district was what Disney drafted and proposed to the legislature leading to the 1967 Act. And getting its own private jurisdiction was, indeed, the driving force behind Disney's lobbying efforts leading to the 1967 Act. Again, in part, because being a true special district, as a limited purpose special district for drainage, for example, which they started as, was not enough.

Special districts are supposed to be created for special limited public purposes. They are not created to serve the needs of a private interest who needs -- claims the need for its own system of

governance. Nonetheless, the 1967 Act, in it, the RCID was given extraordinary powers not shared with other special districts in Florida.

It created a jurisdiction that unlike municipalities and counties in Florida, it does not have the kind of diverse citizenry and voting public that generates a check on governmental abuse, largesse, or favoritism. The RCID has no residential or voting basis to any significance given the population consisted less than a hundred residents district-wide, almost all of whom are picked by or arguably beholden to or indebted to Disney in some of the ways that Mr. Jennings already identified.

And aside from the low numbers, these residents may vote for municipal officials, but the municipalities inside the RCID have few powers to the point they are often called paper cities.

There's more detail on that also in the Kimley-Horn reports.

And the residents generally are not land owners capable of voting for the RCID board. All this means is that even the residents in the RCID cannot act as an active force to check abuses of power or transgression of prudence. And despite

promises to populate the RCID and give residents a futuristic environment in which to live, Disney has regularly and repeatedly found ways to avoid new residents or landowners from counting within the RCID, often just carving out through de-annexation to ensure they could not become effective checks on Disney's capture of RCID power.

The 1967 Act rather shockingly exempts the RCID from application of later-passed land use regulations, zoning, or building codes, insulating it from control of general changes in these areas from the state and its authorities unless a law expressly removes the exemption.

It's hard for the state to exercise continuing control over the RCID once a path-dependent presumption of independence is set. Disney was available to convince the RCID -- excuse me, convince the Florida legislature in 1967 to give the RCID these extraordinary powers with little attention to preserving facets of democratic accountability and structural limitations. Without any binding obligations to compensate for the negative externalities imposed on the region, including externalities through pressure on roads and transportation, affordable housing, schools,

law enforcement and other social services.

A brief note on what I mean by externalities is useful here. The idea in the economics literature is that normally individuals are required to internalize the cost of their action, be responsible for the cost of their action, if they impose harm through their actions, if their actions cause harms of others, they are usually responsible for paying for those harms. Those negative externalities are things that would typically require some kind of impact fee or compensation for.

But the ideal for any one of us is to be able to internalize all the benefits for actions that externalize all the costs. And what has really been developed through this legislation is a way in which, indeed, Disney is able to internalize all the profits and benefits of its actions while not internalizing all of the costs, and, therefore, causing these kinds of negative externalities.

In later -- in addition, we -- the one thing to recognize in terms of the extraordinariness of the legislature is that there is a perpetuity clause in Section 23(1) of the 1967 Act that allows for this failure to apply future land use laws to

the RCID.

In later years, Disney would seek an advisory ruling from the Florida Attorney General on whether certain laws passed after 1967 applied to the Epcot expansion, for example. The question was whether or not Disney should have an account -- have to account for the regional impact expansion cost like other developers in other counties who are being required to do under new statewide laws.

Disney succeeded, however, in getting an attorney general opinion that ruled in their favor finding nothing objectionable about the perpetuity clause in the 1967 Act and explaining that it should be enforceable on its plain terms.

This provision exempting the RCID from changes in law is particularly troublesome because it lacks -- or locks in place the status quo rather than encouraging political adaptability to changed conditions as would be expected from most regulatory regimes. It also means that the 1967 Act gave Disney near perpetual protection from future intrusions upon the RCID's independence and insulation from traditional accountability measures in these enumerated areas of authority.

Beyond the generally troubling nature that

Disney was able to embed in the 1967 Act a near perpetual exemption from the application of certain categories of future laws unless the legislature expressly applies them to the RCID.

This attorney general ruling has had severe consequences for the communities surrounding the RCID because it means that Disney could expand without paying for all those negative externalities it imposed upon the region.

The decision to exempt Disney from typical regional impact obligations also meant that Disney had successfully lobbied for a substantial cost advantage over competitors who would need to comply with new statutes, including mitigation obligations to offset regional impacts while Disney would not. And this is precisely what interest group theory would predict would happen.

Both the Florida legislature creating the powers in the 1967 Act, and the Supreme Court of Florida, finding them constitutional based on their decisions on reliance on the belief that the RCID would eventually have inhabitants that would make this authority subject to the powerful checks provided by democratic accountability all contributed to this.

The Preamble to the 1967 Act specifically -it expected a different regime -- a different
environment to emerge. It specifically noted that
the broad powers that were being conferred in the
RCID were "necessary for the convenience of the
district and all its inhabitants and landowners,"
again, anticipating the existence of future
inhabitants.

The Supreme Court of Florida has over time blessed the Reedy Creek Improvement Act, but they've done so, including in the State versus Reedy Creek Improvement District decision in 1967 Act -- in 1967, on the expectation that the contemplated benefits the district will inure to the numerous inhabitants. And this is the quote from them, "the contemplated benefits by the district will inure to numerous inhabitants of the district, in addition to the persons in the Disney complex."

Nonetheless, what we've seen is that in -without those inhabitants, the result is that it is
largely served almost exclusively for private
purpose and private interest of a private
corporation. Disney, in the 1967 Act, was seeking
out these special advantages but needed to sell the

story that there would be inhabitants. Because only a popularly elected government could regulate land use and building, they consistently promised in the days leading up to the passage of the 1967 Act that it would create a model city, "functioning community where 20,000 people would live and work and play."

The record reveals that Disney never intended; however, to follow through on this promise because it indeed had a disdain for voters. From the earliest days of strategic planning for Disney World, Walt Disney on several occasions in several points of documented evidence sought to avoid being controlled by voters. To get the 1967 Act passed; however, they needed to say they would create a normal city, but once the 1967 Act was passed, pretense slowly disappeared.

Please note I do not conclude that the RCID would be normal and consistent with good governance if Disney prompts -- if the Disney promises had been fulfilled. It would not. The 1967 Act is fundamentally flawed from a good governance standpoint either way. But the fact that the promises were a ruse makes the situation all the more concerning from a political economy

standpoint, i.e., the study of the consequences of severe interest group influence in governance regimes.

Today the facts are clear that the social contract Disney entered into in the 1967 Act has been broken. And one question for future legislature is what should be done for the continuation of the authority as granted in 1967. The 1967 Act created an unenforceable legislative bargain. However, despite the promises made by Disney to create housing and to populate the RCID with citizens and voters, promises made to induce the legislature to grant Disney special privileges that Disney claimed were necessary to effectively accomplish their grand plan including housing.

There are no built-in ways to hold Disney accountable for the failure to fulfill their promise. In other words, if legislative action was induced by Disney's promises in the legislature before, but has not been able to get the full benefit of the bargain.

In fact, Disney appears to regularly find ways to have a continued absence of voters, de-annexation efforts including what we saw with Celebration are all good illustrations. The

insulation then of the RCID and a lack of obligation to offset regional impacts is meant that Disney is not required to internalize the negative effects its operation has, yet able to internalize its profit. That is meant -- that is what is meant by uncompensated externalities that harmed individuals and must bear the cost actions of another who was not responsible for payment and complete cost of the harms they impose.

As the report that has been submitted to you details, much of the rationale driving the 1967

Act, from the lobbyist advocating for it and from the legislature supporting the new paradigm, was based on the sales pitch that told about the escape to a magic world where barriers of action normally imposed by democratic governance would disappear to better pave the way to a shiny new prospect for regional prosperity.

This bright, alluring new object of innovative governance was masked as necessary and appropriate to the desired ends. That distractive nature -- narrative -- that distractive narrative, furthered by what were later revealed as false promises of consideration from Disney allowed for the capture of governmental power by a private entity and the

abandonment of key principles of good governance and democratic accountability. A robust appreciation for the valuable role these principles play to create purposeful barriers to governmental action was missing.

This is entirely predictable from an analysis of afield in the discipline of law and economics known as public choice or interest group theory, which Mr. Ardaman already explained to you came from Nobel Prize winning economist, James Buchanan. He was known for categorizing public choice as, "Politics without romance." Indeed, it is precisely for this groundbreaking work in this analysis of interest group influence that he won the Nobel Prize in economic studies in 1986.

These insights, as applied to the 1967 Act, the RCID and Disney, for the first time in any substantial way, as a matter of academic analysis of these entities and structures form the heart of the final sections of the report that's been submitted to you. Public choice reveals that we cannot necessarily count on political decision-makers to act in the public interest if they become co-opted or deceived by interest groups. And we should expect that private interest

groups will expand substantial -- expend substantial resources to influence politics so that they can gain special interest deals and savings from what they would need to spend to get similar benefits in the open market, if they could get a substitute through the market at all.

Interest groups have strong incentives to co-opt the course of power of the state and even persuade public actors that they are doing public good despite reality, doing the private bidding of a private entity such as that of Disney. The positive political theories that seek to explain and demonstrate why institutions operate, including public choice and other aspects of law and economics discipline, operate from the perspective of analyzing limited-purpose governmental entities, limited constituency public entities, the impact of repeat player phenomenon, and the conditions that make public entities susceptible to capture by private interest.

Disney had an interest in creating the type of special district over which it would increasingly exert control. Again, the law and economics literature predicts that regulatory entities with highly narrow and limited constituencies can be

easily captured. They can easily be captured by those constituencies, those limited constituencies, such that the entity starts to serve the interest of the regulated rather than the public interest or rather than its statutory mandate.

The RCID from the start, with its structure set up in the 1967 Act, had a design flaw.

Captured from the outset by the dominating interest group that lobbied it -- and lobbied to create it,

Disney. That design flaw allows Disney to act in the interest group's private -- as the interest group's private government.

Capture dynamics, this field of law and economics studies, predict that the RCID is unlikely to be independent and will be incapable of adequately considering policy choices that are against Disney's interest, as Disney is a dominant constituency, repeat player, that absent adequate safeguards built into the system or injected back into the system, will always have built-in disproportionate influence and the capacity to capture the RCID/CFTOD's powers for private gain. Only by injecting more process and diversifying the constituent base in the CFTOD can this kind of capture be guarded against. Any considered reforms

should take these and other insights from positive political theory into account.

Applying these insights, we can see the creation of single-interest districts, especially, when the legislation creating them is drafted and lobbied for by a private interest, such as Disney did here, predictably lead to a governing entity driven to serve the private concerns of private government -- private companies it regulates.

In fact, in several empirical studies that have looked at very narrow purpose regulatory entities show that those entities become easily captured when they have a narrow group of constituencies. Because Disney can use the leverage of government to get the resources other private entities would need to pay for, it obtains an artificial competitive advantage and insulates itself from paying the kinds of taxes on property, for example, that would normally apply to privately owned properties.

Consider, for example, the parking garages in Disney Springs, which were provided by the district but serve entirely the profit-making enterprise of Disney rather than a public purpose. Not only did Disney get the cost savings of not having to pay

for those garages itself, the fact that they were owned by the government means the parking garages do not generate tax revenues. Billions of dollars of assets kick off no public community benefits when structured this way. That would not be the norm absent such kind -- this kind of unique and extraordinary arrangement.

As a consequence of the RCID's insulation from regular governance practices elsewhere in Florida, Disney has been able to gain a significant artificially manufactured competitive advantage as created by the RCID privilege granting legislation, and being able to impose externalities upon surrounding communities without legal consequences.

The pressure that Disney's growth has placed on the transportation system, affordable housing, and social services in Orange County and Osceola County, in particular, have been borne by those counties with only partial contribution for those affects from Disney's tax obligations.

It has negatively affected the quality of life for Disney employees, and yet Disney has not had full responsibility for those effects. These findings in my report are also supported by the expert reports submitted by the Kimley-Horn firm

and attached to the overall under consideration today.

The Kimley-Horn report concludes, for example,
"The RCID, with all the powers granted of the 1967
Act, function entirely to support Disney's resort
operations and is not accountable to surrounding
counties or to the general public in the district.
This structure seems to primarily self -- seems to
be primarily self-serving and was one of the
reasons the plan was not -- has not permitted
residents to live in the district and have an
active role in the governance role in the
district."

Furthermore, the Kimley-Horn report concludes,
"The two cities in the RCID are essentially paper
cities. They do not have individual comprehensive
plans or elected representatives supported by a
resident population. There's no provision for
employee housing in either of these cities, nor is
there any provision for other residents who are not
employees but support or are part of the activities
and businesses in the district. The district
itself did not function as a typical Florida
governmental body."

Kimley-Horn also states, "Given the

substantial level of Walt Disney World's impact on the regional transportation system, it is surprising the company has not taken more of a leadership role in or responsibility for or addressing regional traffic and other transportation problems."

And, finally, Kimley-Horn concludes,
"Normally, planning within Florida, including the
development of comprehensive plans, land use -land development regulations, and actions related
to particular development proposals requiring
official action is mediated by a public
accountability system consisting of elected
officials and legally required public involvement.
The unusual make up of the district's governing
body complicates the efficacy of any public
participation process. Because the district does
not hold elections by residents, any planning
performed by the district is devoid of the normal
mechanism of accountability that would underpin
public participation efforts."

"Historically, RCID has de-annexed any residential development within its historic borders. Even if the district held public meetings on long term or current planning issues, the

process lacks the typical feedback mechanism of a regular, local elections cycle."

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And I did say finally, but I have one last quote from Kimley-Horn's report, which is consistent with my findings. That says, "The breadth of authority and unity of ownership result in a situation where planning decisions are accountable primarily to a single private business interest and not accountable to the typical range of community stakeholders. Furthermore, this preferential situation is not similarly afforded to other businesses in the same industry. Essentially, the largest and primary business interest in the district has been in control of its own approving body as it relates to land development without meaningful accountability to other stakeholders or a clear incentive to serve the public interest. This could be considered a major plan infirmity."

A democracy deficit exists whenever a powerful special interest drafts the legislation that ultimately defines how that private entity will be regulated, as Disney did with the 1967 Act, with little to no resistence in getting their preferred package passed by the legislature. While Disney

accepted certain limits on its authority, and after some objections from Orange County, there were otherwise few changes from what Disney proposed and what the Florida legislature swiftly passed.

Indeed, despite the dramatic power shift at issue in the legislation, it was swept up in popular appeal. The consequences of a successful lobbying campaign. There are a variety of other reasons why Disney was able to accomplish this that are described in the report, and how Disney was able to sustain its level of power and influence over time is also in that report. The other thing that is described there is the importance of the ways in which process-driven protections for good governance all serve important purposes.

Finally, it's important to point out this idea of masking, which is another way in which this kind of lobbying becomes very successful. Part of the reason why Disney's influence has been sustained, why the belief that Disney is vital to the community has become so embedded, and why the use of the governmental resources to benefit Disney has been so deeply accepted as legitimate stems from its highly successful masking that has covered the blemishes in the 1967 Act, and hidden the

wealth-transferring nature of Disney's influence.

Disney clearly deployed several masks in its public relation campaign posturing the 1967 Act, RCID powers, and Disney privileges as in the public interest. Many of these masks hid the private benefits it receives from the public entities over which it exerts substantial influence and control. Those masks are all detailed in the report, and I'd be happy to answer questions about them.

In addition to the masking, there are other ways -- means of coloring the perspectives of potential critics decreasing the likelihood that they might vocalize an opposition, and there are other tactics from motivating others to become allies.

Some mechanisms have been deployed by Disney to make it harder for the members of the RCID and the community to appreciate the dangers of Disney's vast influence over irregular governing processes or to generate biases in Disney's favor. Disney has a constant incentive to manufacture alignment of interest between it and the political decision-makers in and around the RCID in Florida generally. That's what we would expect from an interest group, and that's what we see in the facts

demonstrating as evidence of the theory.

And Disney has a constant incentive to influence the public narrative in its favor.

Disney has planned the demographics and conditions of residency to make the existing "voters" in the RCID, and the employees of the RCID purposely align with Disney rather than truly independent voters.

These and other measures create a natural constituency for Disney. They make individuals feel indebted to Disney, and Disney officials make conscious efforts to make people, including RCID, employees feel proud to feel like they are public service responsibilities are aligned with acting as agents of Disney.

Each of those consequences of Disney's influence efforts are threats to independent decision-making grounded in the public interest. There's a concerning level of influence and control in the structure and culture of governance, making the circumstances worthy of scrutiny and reform by the CFTOD Board or the Florida legislature.

This report also adds insight on the idea of -- from the law and economics literature on single-interest entities. But I'll conclude by pointing out that in light of the insights of this

report, combined with that provided by other parts of this overall -- overall audit, government actors should recognize that they have an obligation to correct flaws in governance regimes.

Here, the governance problems and the inherent flaws creating high susceptibility to interest group influence in the 1967 Act, and the RCID structure, demand legislative attention. The one thing we realized in studying these facts is that there's no real way to prevent this kind of interest group influence but for actions to be taken in the governing authorities to create barriers to that kind of influence.

In a system of constitutional government, legislative actors therefore have a duty to take corrective action when they become aware of the public interest that's been sold out to a private interest, especially, when the system itself, as here, is set up to ensure that the normal accountability mechanisms are missing, such as in the 1967 Act doing that, and there are no self-correcting checks or mechanisms that will be capable of doing so.

Research reveals that institutional safeguards raise the cost of decision-making in a purposeful

and useful manner. They are most effective at curbing the use and guarding against infiltration of a public system by a private interest.

In direct contrast, the 1967 Act attempts to, instead, smooth the way for interest group influence by making decision-making easier for the RCID by dismantling process checks, regular systems and democratic accountability by reducing limits on power and by eliminating space for other countervailing auxiliary measures to operate that might otherwise act as institutional or systematic checks.

Thus, the legislature and the CFTOD Board are in a position to evaluate how to restore and create the kinds of checks that ensure better and more accountable governance and to make it more difficult for private interest groups like Disney to capture public power.

While this report has already identified substantial infirmities and factual support to test the predictions that the academic literature supports, a continuation of this valued process should be a major focus of future investigative efforts to develop an even more complete record regarding RCID and Disney operations on the ground

across the past 50-plus years.

The standards of good governance and democratic accountability can be restored in this area, but doing so will require an analysis of the infirmities in the system across those metrics, and would require an acknowledgement of the duty to take corrective actions to infuse the system with these features and to excise from the system the undo private influence that is propped up the 1967 Act, by the RCID structure set forth in that act, and by the failure to expose and publically acknowledge the infirmities brought by private interest dominance that has occurred for too many years.

With that, I commend to you the complete report, and I look forward to answering any questions you might have. Thank you for the time.

CHAIR GARCIA: Thank you very much for that comprehensive presentation, Professor Kochan.

And now we'll ask Mr. Thompson to address the group.

MR. THOMPSON: Yes. Good afternoon,
Mr. Chairman. It is a pleasure to be with you.
Thank you for the opportunity to address the Board today. I'd like to highlight a few of the most

troubling findings of the audit, and I'd like to start by addressing the consistent pattern of the prior board of approving actions that only benefited Disney. And there are many examples in the audit, but I'll touch on just a few.

One of them relates to the Disney Spring garages. These are three garages that are constructed by Disney Springs, and they cost hundreds of millions of dollars to build. In fact, it was \$700 million to build the three garages, and Disney is the only one benefiting from these garages. There's no other taxpayer in the district that's benefiting. Now, Disney may say, well, we're the biggest taxpayer, so what's the big deal?

Well, the reality is, as the audit shows, there are 57 other taxpayers in the district, and they pay at least 13 percent of the district's taxes, so 13 percent of \$700 million, that's \$91 million of obligations and liabilities that were hoisted upon the other taxpayers in this district for something that did not benefit them.

And the story is actually even worse than that because Disney in many of its leases, also passes through these tax obligations to the district to many of their tenants. They do so with provisions

that are called, "Central area maintenance payments," so-called CAM provisions that are built into commercial leases and require the tenants to pay the property taxes associated with that property.

Disney has stonewalled us. We have tried to figure out the extent to which they are passing on their tax obligations to their tenants, and they have refused to provide us with that information. But the bottom line is whether it's 91 million or, you know, well over a hundred million dollars of value that was siphoned off by Disney with the will and cooperation of prior boards in the district.

That's not only the benefit that accrued solely to Disney's advantage. As has been mentioned before, Disney was also paying on an annual basis millions of dollars to Disney for tickets and merchandise and subsidizing cruises that employees took. And Disney was the only taxpayer in the district to receive these benefits. Benefits that over time amounted to tens of millions of dollars. And here again the other taxpayers in the district were being forced to pay for this perk.

It was also pernicious, those passes, because

they created a so-called discount, the illusion that Disney was doing something to benefit the employees. But the passes were paid for, not by Disney, but by the taxpayers of the district, and the quote-unquote discounts that employees receive; 40 percent on cruises, large discount on merchandise and food from Disney stores, those were -- they amounted to a significant amount of money, and they were paid for -- they weren't a true discount, they were paid for by the district back to Disney.

And Disney benefited from this arrangement in a myriad of ways, but one of the ways was that its views on contested questions within the district would prevail. One example I would give you is the Shades of Green resort. This is a resort that is operated for the benefit of U.S. service members and their families, those who are currently serving and veterans. And many of the veteran service members who stayed there wanted to get access to the Magic Kingdom by crossing a street and going through the Polynesian Village to a ferry.

And, in fact, Disney did not want the guests at the Shades of Green to have a pedestrian crossing with a signal. They did not want --

Disney certainly did not want a bridge, a pedestrian bridge, to be built to facilitate access to the Polynesian Village and the ferry boat, and Disney's views have prevailed. They prevailed under the prior management and the prior board. When Disney said jump, the prior board often said, How high.

Another troubling aspect of the audit that we've heard a little bit about is the vendor preferences, and the fact that it was a walled garden, and that it was a short list of authorized contractors. There was not a formal binding bidding process. There was a complete lack of transparency, and we've heard today that under the current Board now there is transparency, and the contracts that are being bid out are open for the public to see, but that certainly was not the case under the prior regime.

Another aspect of the audit that I'd like to touch upon relates to the utility facilities.

Under the old act, the district was able to own its own utility, and, in fact, could even build a nuclear power plant if it wanted to. And up until 2003 Disney owned the utilities, the utility facilities. But, in 2003, the decision was made

for Disney to offload those assets on to the district, and the purchase price was significant. It was \$70 million that the district paid to Disney in 2003 financed by bonds.

And as far as we could tell, based on the investigation that was taken in connection with the audit, there was no evidence of any formal evaluation process. Obviously, in a transaction worth \$70 million, would one expect to see due diligence, to see a formal evaluation process, and there was none of that that we've been able to find any evidence of, and it would be highly irregular for a transaction of this magnitude to proceed without any of those safeguards.

Disney also was able to engage in an extraordinary degree of regulatory capture over the prior board. As you may know, to be a Board member under the prior regime, the Board members had to own land. Well, Disney would give them the land that would permit them to serve and fulfill that requirement. And Disney would give it to them for the period of time while they were board members, and then Disney went so far for many of the board members to actually pay their property taxes.

These are personal obligations of the prior board

members and yet for many of them, Disney went so far as to cut the checks on Disney bank accounts to pay these taxes.

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One can't imagine really in any other part of the country a private, regulated entity paying the personal taxes of a city mayor, a council member. It's just extraordinary, and that's what happened in the prior regime.

Disney, in light of what we've been hearing about from Mr. Jennings and Professor Kochan, and the items I've highlighted, it's hardly surprising that in a governmental system where they could avoid hundreds of millions of dollars of impact fees as they went on a building spree, that Disney wanted to try to preserve that type of sweetheart arrangement, and they did so by entering into a series of 11th hour deals to try to extend the status quo. They entered into a development agreement which purported to confer on Disney the ability to decide what was going to be built in the They entered into a restrictive covenant district. agreement which purported to restrict the district's ability to use its own property as it saw fit. And it all did so in a way that certainly was not an arm's lengths transaction.

As we previously detailed, these agreements were dead on arrival. They were riddled with procedural and substantive irregularities.

Irregularities that rendered them null and void from the beginning, including the fact that they lacked proper notice, that the district had not followed the steps necessary to adopt. These development agreements, that they were so one-sided that they lacked any consideration for the district, which is a requirement of any contract, and that they constituted improper delegation of government power to Disney, among other shortcomings and flaws.

And rather than simply accepting that, Disney went out and launched a campaign of litigation.

They went to federal court, and they had a myriad of different claims. And now all of those claims have been dismissed with one exception, and that one remaining count is foreclosed by binding circuit precedent. And now there's litigation in the state court that the district commenced in response to Disney's improperly going to federal court with many of the issues. And this is a dispute where there are many dispositive legal issues, and instead of allowing the court to simply

assess those dispositive legal questions based on the briefing, Disney launched a round of invasive discovery, which is expensive and wasteful, and is a further example of Disney driving up the cost for the other taxpayers in the district.

Disney has said that, "We are extremely proud of our impact on the Central Florida economy over the past century," but one wonders what they are proud of. Are they proud of a hundred thousand workers who have to sit in traffic and commute every day because there's little or no workforce housing? Are they proud of a district in which there's not a single school, in which there's not a single public library, in which there's not a single hospital? Are they proud of evading hundreds of millions of dollars of impact fees that could have ameliorated the transportation situation.

The bottom line is Disney has put forth a fairytale in which the prior governance structure was a model of good governance, but the audit shows that the exact opposite is true. And we know that the audit's conclusion is correct. How do we know that? Because throughout the United States, throughout the last 55 years, there is not one

single jurisdiction that has decided to emulate and replicate this system of governance. And that is proof positive that the prior model was indeed a failure. Thank you, Mr. Chairman.

CHAIR GARCIA: Thank you, Mr. Thompson. Do my fellow Board members have any questions or comments?

MR. BARAKAT: Mr. Chairman, would this be appropriate for, I guess, questions to all the presentations?

CHAIR GARCIA: Yes, sir.

MR. BARAKAT: Okay. I've got a few. I don't know, maybe we should hop around, but I guess I'll just start with Mr. Jennings. So, first of all, thank you-all for the presentations and the thoroughness which you engaged in your task of working along side you-all is really -- I mean, your reputations all preceded you, but I'm certainly thankful and not surprised, and even my high expectations were exceeded in the process.

So Mr. Jennings, a couple questions. You mentioned that prior to 1978 all of the employees of the district were Disney employees. What -- so by my math that's the first 30 years of the district all of its employees were on Disney books.

So what -- first of all, is that right, and what changed -- can we tell what changed in -- I'm sorry, it was 1998. What changed in 1998?

MR. JENNINGS: Unfortunately, I don't know.

It's lost a little bit in the sands of time, but my understanding was that Disney made the decision to have a separate payroll set up for the district in '98, and so all of the people who were Disney employees, who working for the district, were then transferred to the separate district payroll, but I don't know the reason for that.

MR. BARAKAT: Is it fair to say that's somewhat uncommon in terms of -- in your observations, have you observed that in other special districts where there's that kind of overlap?

MR. JENNINGS: I've never encountered anything like it, actually.

MR. BARAKAT: Okay. You mentioned that there was no independent evaluation for \$7.7 million impact cost of the Disney-owned golf course. It sounded like there was some editorial comments made, "This is a great economic deal." I wonder absent a economic -- independent economic valuation, on what basis do we have for that

observation, or do we have any?

MR. JENNINGS: No basis that we could find.

MR. BARAKAT: Okay. 18 million in roadway repairs reallocated to the general fund. And it sounds like you said that the roads predominantly -- the efforts were really, in terms of road upkeep and repairs were emphasized on roads used by visitors, by guests to the parks. That suggests to me that maybe roadways used predominantly by employees or by neighboring residents were ignored in the process; is that fair?

MR. JENNINGS: That's what we observed and physically observed. Took some photographs that are included in our report.

MR. BARAKAT: Those are my questions for you.

I'll let all the other folks go. I'll reserve some
time for questions for the other experts.

CHAIR GARCIA: Supervisor Aungst.

MR. AUNGST: Thank you, Mr. Chairman. And kind of picking up where vice chair Barakat,
Mr. Jennings, first, I very much appreciate your expertise and your report, and I very much appreciate your just-the-facts approach to your tasks. It was extremely helpful to me. I think it

was extremely objective and is certainly supported by a significant amount of data that you have included as exhibits in the report.

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I wanted to pick up on the deferred maintenance for the roads. That is a narrative that we've heard, and so I want to dig into that a little bit. Everyone, of course, is entitled to their own opinions, but they're not entitled to their own facts. And one of the things that people are saying about this Board is that we have deferred road maintenance out of some nefarious -nefarious motivation to somehow hurt the district, and nothing could be further from the truth. I can tell you that this Board takes public safety extremely seriously. It was one of the top, if not the top, priority. You can see that through the fire department staffing. You can see that through the new vehicles. You can see that through the FDOT, DOT, railway safeguards that we've installed that were cut out of old budgets.

But I want to just dig into this because I was shocked to find out that this deferred road maintenance problem is something that we inherited that was intentionally done by the prior Board. Is that accurate?

MR. JENNINGS: That's what we found.

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MR. AUNGST: Can you explain that just a little bit more detail? So instead of us creating a problem, we have inherited a problem that we are now digging out of a hole, and the problem has been compounded by the fact that you have supply chain issues, and you have labor issues that make it more difficult for us to now catch up on the road maintenance. Is everything I said, do you agree with that, and can you expound on that a little bit?

MR. JENNINGS: Yeah, that's correct. The problem actually dates to 2018. Unfortunately, I don't know what precipitated the decision in 2018 to -- it appears to us to intentionally divert money from road projects to the general fund to create this sort of surplus in the general fund. But that process started in 2018. And, in fairness, we were told by employees a variety of things. That there were, you know, weather issues. The person who was the head of the department responsible for the road maintenance was over-aggressive in making budget requests, supply chain issues, et cetera.

Once again, we saw no evidence of any of that.

And the fact of the matter is, when you say someone is overly aggressive, you know, what I hear from my many years of experience is that the road maintenance requirements that were put forth as part of the budget were necessary. If that's true, the person who was responsible for executing those budgets was simply unable to complete the work, but that should have been defected in 2019 and corrected then, and it was not. It was allowed to persist, and you can see -- if you look in our report, we actually have the empirical analyses of the road conditions. And you'll notice that they deteriorate after 2017, so starting into this 2018 period.

And remember the supply chain issues that they're referring to have to do with the pandemic. That was late 2019, early 2020 phenomenon. It would not have affected 2018 or 2019. And so we just simply didn't see any evidence of, you know, a series of underlying natural causes for the deficiencies in road maintenance. And, you know, on the other hand, it does appear that there was an intent to create this surplus in the general fund, although we don't know the reason for that.

MR. AUNGST: I have one question that I want

to ask of all three of our experts, so I'll ask
Mr. Jennings first, then Professor Kochan and
Attorney Thompson can think about it when it's
their turn to answer questions.

I think that you used the word

anti-competitive when you discuss the procurement,

the closed loop that you discuss. And that to me

also means anti-innovation in terms of a

government, because this a government.

And so the government naturally innovates and evolves as new best practices arise. For example, affordable housing, public transportation. This government didn't to that. The RCID didn't do that because it wasn't incentivized to do that by people at the top, of course, and the Board and, you know, by the special purpose of serving only one corporation's interest. So my question to you is: This new act has been described by some as anti-business, and I wanted to get your reaction to someone claiming that the new structure is anti-business and somehow the old structure was not anti-business?

MR. JENNINGS: Well, I don't know what they mean by anti-business. I would say that the empirical evidence that we collected suggests that

the prior structure was certainly anti-competitive, meaning, there were significant barriers to new businesses being able to operate in the district. What's changed about that, and, of course, we've interviewed a number of employees who are directly involved in this process, is a concerted effort to increase the number of vendors who are able to bid to provide products and services to the district. My -- again, my own definition of business would be that's pro-business when you're inviting new people to participate in the economic opportunity in the district.

MR. AUNGST: Thank you, sir. That's all I have, Mr. Chair.

CHAIR GARCIA: Any other comments, questions from my fellow Board members?

MR. PERI: Yes. Several of you -- I think certainly Mr. Kochan and Mr. Thompson mentioned the issue with regards to regional transportation and the lack of contribution coming from Disney that could have come had the structure of governance been different. I'm wondering if you might be able to elaborate on that a little bit because here in the district, if you're in the district the roads are typically fantastic, traffic is easy, it's

beautiful.

The moment you get off, you're on 192, or you get on one of the surrounding roads, it might take an hour and a half to go a mile and a half. And, you know, it's an interesting thought -- more than interesting, disappointing -- that, perhaps, far more funds could have been invested and far more thought could have been invested if the governance had been different here.

MR. THOMPSON: Certainly, I think that's right. If we look at those impact fees, I believe there's something like 36,000 hotel rooms that Disney has in the district. Those were located in Orange County or Osceola County or pretty much anywhere else, there's an acknowledgment that when you build hotel rooms, then you create traffic. And that has to be taken into account, and that's what the impact fees are for. And Disney has been able to weasel out of over 130 million of transportation impact fees alone, and there are other impact fees for the fire department, police, et cetera.

So it's not just -- it's well more than \$130 million. How were they able to get out of that? Regulatory capture. I mention the fact that

Disney was paying the personal tax obligations of many of the prior Board members and giving them land, too, and showering them with perks, et cetera, 40 percent discounts on Disney cruises and the like. And so when you put that all together, you've got a extreme example of regulatory capture, and the result is terrible.

PROFESSOR KOCHAN: And I'll add that one of the issues we have here is certainly financing, and the failure to require the internalization of the cost of the actions. Another is the governance structure itself not requiring the level of coordination that otherwise might occur if there was no insulation of governing authority inside the district for Disney.

The other problem is just a physical one, and that is because the -- Disney has made sure that the district never has any significant amount of housing, certainly no significant affordable housing for its employees, Disney has created a physical reality outside of the district, which includes a lot of stressors on those transportation systems from the vast work force that is required to live outside the district. And that, too, is a direct result of Disney's level of power and

influence and continued insulation.

MR. PERI: Thank you.

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CHAIR GARCIA: Any other --

MR. JENNINGS: That was not really a subject in our investigation.

MR. AUNGST: I did have a couple for Professor Kochan. I didn't know we were going to take them one at a time. And, Vice Chair, I don't know if you wanted to take the lead on that.

MR. BARAKAT: Actually, why don't you go ahead. I have a few.

MR. AUNGST: Okay. Thank you, sir. Just briefly, Professor Kochan, I believe in your report you brought up the Shades of Green pedestrian bridge example, and it's -- I think there's emails that are included as exhibits in the report, which were very interesting to me, because when we first got on the Board, when I was first appointed, I received several emails from veterans saying that they stayed at Shades of Green. And one veteran, who was a disabled veteran, that said that it was extremely convenient for him to be able to get to the monorail and the ferries across the walkway that was being eliminated by whatever project was going on, and that he wanted us to revisit that as

a Board and to correct that, and to provide some type of pedestrian access for our veterans from Shades of Green to the monorail and to the ferries. It was essentially being removed, eliminated, taken away of being impossible for them to get there by those means.

And I asked the old leadership about that at the time, and the answer I got was, Well, there's nothing we can do. It's not within our jurisdiction. It's between the federal government and Disney. And, essentially, what they were saying was that the federal government had the lease for Shades of Green, and it was really between the federal government and Disney.

What I've come to find out, based on your report, that it actually was under our jurisdiction, and it was something our planning department had, essentially, advocated for the pedestrian bridge, and they were eventually overruled.

And so I take that as an opportunity. You know, for me, this is much more about informing the future and the future direction and opportunities that this Board has and that this district has, so I want to thank you for pointing that out. And I

know I've already talked to Mr. Gilzean about putting that on our short-term list to evaluate the district constructing a pedestrian bridge or provide some type of way for those veterans to get to the monorails and to the ferries in the manner that they used to be able to do prior to that being taken away.

So that's more of just a comment to you to thank you for that. And then I did want to just give you and Mr. Thompson an opportunity to answer that question in terms of the anti-competitive nature of the old Act, one of the things I think that's brought up in Dr. Kochan's report -- Professor Kochan's report is the fact that a lot of businesses popped up on 192 and I-4 in the 1970s and 1980s on the promise of the investment of Disney in this area. And then in the 1980s and 1990s and 2000s, Disney essentially was given carte blanche to compete with those businesses within the district with advantages that you-all outlined, not having to pay impact fees.

You know, I have a client that wanted to change 5,000 square foot retail store to a cross-fit gym, and the City wanted to charge him \$21,000 in transportation impact fees for that.

That is common. He had to hire a traffic engineer to do a traffic study, and then we were only able to knock it down to \$17,000. And that was just to change to the use from a store to a cross-fit gym. Every property owner, every developer in the state of Florida has to pay impact fees.

Many jurisdictions have impact fees for parts and recreation, for schools, for fire services. So it's not just transportation, but the businesses on 192 and I-4, they had to pay all the application fees. They had to go through a true development review process so that whatever local jurisdiction they had to go through, and yet, as we see in the report, a lot of those businesses went out of business as a result of the competition.

So from -- my question to Mr. Jennings was more focused on the procurement side. I'd like to ask you guys more focused on that element of the nature of having a corporation, particularly, one of the more powerful, successful corporations in the world owning its own government and having the ability to exercise governmental functionalities, is that -- is the new act anti-business compared to that set up, and let me know your thoughts on that?

PROFESSOR KOCHAN: Sure. I'll start, and you

are highlighting a lot of great points here.

One -- let me start with just a bit of an explanation of why interest groups do what they do and what the law and economics literature calls rent-seeking behavior, is what we're seeing at play here. It's when you're trying to seek some kind of advantage from the channels of governmental power that you could not otherwise get from the marketplace.

In other words, you get some kind of exemption, such as exemption from paying the fees that your competitors do. That yields an advantage because your costs are lowered; whereas, your competitors don't have the same lowering of their cost which means you have a now artificially created advantage over your competitors. So this rent-seeking is a way to normally just get some kind of legislation that might be beneficial to you, a subsidy or something else.

Here, they've got an entire governing structure to serve your interest that do this, coupled with exemptions and exceptions that give you these competitive advantages. And what that means is that you're able to operate at a lower cost than your competitors, not because you

innovated, not because you realize cost savings, not because you are somehow producing something more efficiently, but simply because you've received government favor. And that is why Disney has been able to drive out other businesses and get competitive edge of their own.

The second consequence of that, then, is that it does drive out competition, and it, therefore, means that you do not have the natural forces of competition that make all of us better off, including the citizens of Central Florida, including the people who might be wanting to visit Disney facilities. They are all worse off because there are not these competitive pressures on Disney to, in fact, improve, innovate, and otherwise provide a better product.

So one of the things that we often describe when we're teaching economics to policymakers, to judges and other things is you need to take into account all of the unintended consequences of your actions. And when you give someone a competitive advantage, artificially, you decrease the amount of competitive pressures that normally lead to innovation and improvement.

And so we should expect not only does that

mean that we don't know what kind of industry might have come into the district or surrounding areas but for this lack of competition -- this ability to suppress competition that Disney has obtained by gaining RCID favor, but we also need to understand that we don't know how the products of the dominant monopoly here could have been better if they were subject to competitive forces.

So my point is we might have had people competing with Disney on all kinds of levels: at the hotel level, even at the amusement park level; otherwise, that might have brought a better product into the mix. But we also might just have a better Disney as a result of them being forced to compete. So we don't know. The consumers of Disney's products don't know that they might not be -- actually a much better company if they were forced to compete.

So that all leads to my final answer to your -- to your major question, which is, was the Reedy Creek Improvement Act of 1967 a pro-business act. Absolutely not. Nothing that embeds a -- a private entity with public authority like that is pro-business. Simply because it gave a business an advantage does not make it pro-business because it

is anti-competitive, because it is pro-capture, because it is providing special privileges.

There's no right -- I've heard it described by some in Disney as we are losing our rights to the governance regime. There's no right to a governance regime on the part of business.

And so a pro-business environment is one that respects neutrality, respects governance, principles which provide accountability, and keep out the ability for any company to seek a competitive advantage over another through the auspices of government.

So really I see nothing that is pro-business about how a system which simply gives an entitlement to a particular business and everything that's pro-business about a system that provides a neutral and level playing field for all of business to thrive.

MR. THOMPSON: And I agree with everything the professor has just said. He said it far more eloquently than I would, but I would add one thing, which is, governments are not bound by the anti-trust laws. They engage in anti-competitive conduct. So it's particularly pernicious when you have a corporation that totally captures the

government because they can then use those powers free and clear of the anti-trust laws to, you know, crush local competition, and that's exactly what we're seeing here.

MR. JENNINGS: One real world example I'd like to offer, because I was struck by Professor Kochan's remarks, is many of you won't remember this, but there was a time when the only company that was allowed to provide telephone service in the United States was AT&T, and I remember it well. We had these big giant phones that were on the wall with a coiled wire in a giant receiver, and that was the only telephone service able in the United States.

In fact, if you went back a little earlier, because AT&T wasn't willing to invest in expanding its infrastructure, a lot of those people that had the phones on the walls also had what were called party lines where they had to share their phone service with unknown other customers of AT&T, sometimes while engaged in a phone call.

And so the point of me saying that is to -- I want to reinforce Professor Kochan's point, this structure isn't really even good for Disney. You know, the -- your question, Mr. Aungst, about

competition, competition is a good thing.

Competition brings better goods and services to all

of us at better prices.

CHAIR GARCIA: Thank you, sir.

MR. BARAKAT: All right. I'll take a -- I'll jump back in, Mr. Chair. Just a couple questions for Professor Kochan. Now, you use the phrased -- in describing this district, you used the phrase, "sui generis"; is that right?

PROFESSOR KOCHAN: Correct, yes.

PROFESSOR KOCHAN:

MR. BARAKAT: Now, I'm not a -- not a Latin scholar. I don't have a Harvard degree. I only have a University of Florida, but I think that means, essentially, one of kind sprung forth from no like example and maybe no future; is that right?

Excellent, yes.

MR. BARAKAT: Okay. My -- the one thing I do know, I account for probably hundreds of community development districts in the state of Florida in my career, and I noticed that in sometimes examples are given of pointing to other CD-type district, maybe -- there's Universal or elsewhere where their boards are solely controlled by -- or appointed by the land owners, and some view that as though maybe Disney is being treated unfairly.

Now, you talked about most districts, CDDs, in particular, tend to be for a very narrow purpose, a very narrow scope, specific purpose, specific limits in time. This district, I think you highlighted a -- uniquely generalized purpose and powers, no limit in time, no voting power.

I just want to underline, is it fair to say this is a uniquely powerful special district, not just in the state of Florida, but in your observation throughout the United States?

PROFESSOR KOCHAN: Yes, absolutely. It is uniquely powerful. It is distinguished from the CDDs in others despite the fact that land owners -- you know, the election process, it may be different. And there may be similar limitations on the elected -- election process in other districts, but the level of authority and the diversity of constituents are quite different in this.

And so it is not only unique in Florida, and I think David Thompson pointed it, as well, it's unique throughout the entire United States. No one -- I think probably not just that no one has adopted it because it doesn't seem like a good level of governance, but it's extraordinary that this was ever able to be accepted as a legitimate

form of governance in the first place. So highly unique.

MR. BARAKAT: Probably not -- I mean, I know that Disney and other large land owners subsequent where Disney has attempted to sort of expand this operations in other areas. Is it fair to say that it's, at least, attempted to duplicate or maybe haven't been successful?

PROFESSOR KOCHAN: I think -- I don't know the full facts on Disney's operations elsewhere, but I do know generally some of what you're describing, and the attempts have been unsuccessful, I would assume, because of the extraordinary ask that's being made and the wisdom of those who've rejected it.

MR. BARAKAT: And I guess last question, or last piece for you, in terms of -- you talked a lot about negative externalities. I think, you know, another word for that is impact, right? We've had a lot of discussion of impact fees. That's a fairly quantifiable number. But I can't help but wonder, do you think it goes -- when we take out the number of impact fees that maybe had been left unpaid, do you think that fully captures the monetary impact of these negative externalities

impact when you take into account a hundred thousand employees, and the true sort of negative economic impact, is it really fully captured by that impact fee figure, or is this a subject that might need deserve some further inquiry to fully determine the impact?

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PROFESSOR KOCHAN: No, I think it's an imperfect compensation for the overall impact that's being made, especially the impact on the community condition or the human condition of people who are forced to live long distances from their workplace simply because the work -- the employer itself is prohibiting housing near the location of the activity. There are other impacts which just aren't calculating the impact fee that are imposing negative harm and externalities on the community that wouldn't be captured by the impact fees. There's the impact on the absence of competition that would provide better services to -- and more opportunities throughout the region if there were higher levels of competition.

So I think further study needs to be done into the overall economic impact of the Disney operation and its imposition of those negative externalities beyond what would be compensated for by the impact fees.

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I'll ask if there are any follow-ups on that question, but I do want to say one thing about your prior question, as well, which I neglected to say. And its -- you know, there's quite a bit of evidence that Disney sought out the extraordinary authority in Florida precisely because they were frustrated by the inability to have that in Disneyland. And the frustrations -- the costs that were imposed upon them, the costs of complying with government. And so Walt Disney had a real plan to avoid all the things he wished he had done in Disneyland and the surrounding communities by not replicating the need to deal with the pesky systems of governance that he had to deal with in California when we came to Florida. And that's -there's -- there are stories as to why other cities were rejected precisely because they were unwilling to provide Walt Disney with those kinds of special privileges that ultimately Florida did provide.

MR. BARAKAT: Thank you. You know what? One last thing. I'm sorry, Mr. Chair. I appreciate the indulgence. Professor Kochan, I really just wanted to thank you for your thorough, I'll say, original analysis of this district theory. But I

wonder -- you know, you also in your report acknowledged sort of a debt paid, prior academics who have looked into this issue. I'm not sure if he's still here, Professor Foglesong, and his book, Married to the Mouse, 20 years ago. Is it fair to say that you are not the first academic to identify these flaws? My sense is that these are not new -- wholly new identifications. These have been flaws that have been identified for some time, but maybe you can expand on that.

PROFESSOR KOCHAN: Yes, that's absolutely true. It is -- and Folgesong's work was extremely useful in -- and thorough, and in his overall methodology and study was extremely valuable to not only my work but also to I think exposing many of these problems. And there are other academics cited in my scholarship. We've also identified this over time. I would -- and I tried to collect some of them together in their insights into the study, and also then apply my own expertise in law and economics to show why what they were explaining fits this broader literature, as well.

MR. BARAKAT: And it sounds like what you're saying is even though these flaws have been publically identified, part of this sort of this

capture of the district is the economic benefit, is it fair to say because it was so heavily concentrated in one -- the benefit was so heavily concentrated in one entity, but maybe negative impacts were sort of more disparate, that's part of the challenge that made the reform so difficult.

PROFESSOR KOCHAN: Yes. So when you have concentrated benefits on one entity like Disney, they have every -- they are willing to invest a lot to secure and sustain their level of influence. When you have dispersed cost, it's much harder for anyone to come and challenge them. So I'll give you an example.

If -- if Disney gets a hundred units of -\$100, right, worth of benefit out of a particular
decision, they are able to spread that across, say,
a community which may not even have voting
authority or access to any levels of power
whatsoever. But putting that aside, they're able
to spread a 10 cent for this one thing. Obviously,
there are multiples of this that Disney is getting
in terms of perks, but they are able to spread that
across so everyone loses at 10 cents.

Well, the people who lose at 10 cents aren't even going to spend up to 10 cents to save 10

cents. Disney is going to spend up to a hundred dollars to get a hundred dollars. And so who's going to win in that kind of situation? It's always going to be the more powerful interest group who has the concentrated benefit rather than those who have the dispersed cost.

Now, on top of that there's an incentive on the part of those who have this access to power to get the concentrated benefits to also decrease the level of information available to people to even know that they're being harmed or how they're being harmed. In other words, how they're being harmed, that they're being harmed because Disney has special advantages.

So they have an incentive to keep that information or to prevent that information from even flowing to the people who otherwise might resist. And so there's going to be an investment in control over information flows, as well as public relations campaigns that convince everyone that what's good for Disney is good for them, and that's why we see such a sophisticated operation.

And this was -- you know, the level of sophistication on the part of the Disney PR department from the point of creating the district

in the first place and through legislation in 1967 all the way through today is extraordinary and has been a major contributor to the success, as well as this differential -- this dynamic of the differential in benefits versus burdens.

MR. BARAKAT: Okay. Thank you.

CHAIR GARCIA: Any other questions or comments from my fellow board members? I have some brief closing comments before we vote, but I just want to make two really basic observations. Disney published a report about two weeks ago about all of the revenues that are generated from their businesses, and I want to make something very clear. We're thankful for that. Okay. Bringing in businesses that generate revenues is a wonderful thing.

But as Charlie Munger, one of the wisest men ever lived, Warren Buffet's right-hand man used to always say is that revenues aren't free. You have to spend to generate revenues. And the way government deals with the revenues generated by big businesses is that they charge them impacts fees, and impact fees are then used for the public good like schools, roads, affordable housing, all the things that are problematic around the district.

And so we're grateful to Disney for their revenues, but you understand that for 57 years, as my fellow directors and these experts have pointed out, surrounding businesses outside of the district were paying impact fees. No impact fees were paid within the district. Hundreds and hundreds of millions of dollars.

And let me just share an anecdotal story. I got a call after our audit was published yesterday from a very successful investor, and he said, Hey, Martin, I'm not surprised at all the problems from the governance standpoints that I've seen in that report from the old Reedy Creek board. And I said, How do you know anything about the old Reedy Creek board? And he said, Are you seeing what is currently going on with respect to the Disney board? Do you see the number of sophisticated stockholders that are saying that there's a leadership problem at Disney currently?

And so last night I just looked up and did a little bit of research and found a letter from an institutional investor, a substantial investor, in Disney. It's an investor called Ancora,

A-N-C-O-R-A. And I quote from his letter to the board of directors of Disney. He said, "A degree

of shareholder-driven change is certainly warranted in Disney's board room following an extended period of absent-minded governance."

That is the poor governance that we were experiencing in this district. Disney controlled the old Reedy Creek board, and so it's the trickle-down effect. As shareholders of Disney currently recognize, there's a leadership problem there, that trickled down to the old board. And so I have a few closing brief comments, and they are responsive to the presentations of our experts today, and they also relate to other things that are in this audit.

So the audit is indeed comprehensive. It is also illuminating and not infrequently shocking. The audit features a litary of revelations about the district and its observations. They will astonish me but none of them should surprise Disney. The audit indicates that Disney pulled a bait-and-switch at the very outset. It sold the Reedy Creek Act of Florida in the mid '60s as one thing, but proceeded to do something almost entirely different like Professor Kochan outlined.

Above all, the company failed or, perhaps, rather neglected to fulfill critical promises it

made to Florida. For almost a half century, Disney used its enormous influence to defend and fortify the unprecedented government entitlements for which it as a company exclusively benefited as our experts have outlined today.

The audit documents the clever, creative, and even inappropriate tactics that were used over decades to, yes, outmaneuver and co-opted politicians. At \$82 billion in revenue a year.

One of the world's biggest companies.

The company cleverly no -- clearly no longer needed the entitlements to prosper a long time ago. Did shareholders were the winners, and the losers were, as you've heard here today, the district itself, its employees, its taxpayers, local vendors, who spoke here today, citizens of Central Florida, and even the federal government.

The audit indicates that Disney never delivered on its century-old promise to create housing in the district. And this has caused avoidable quality of life issues for district employees. The failure to collect impact fees by the district for so many years has exacerbated traffic and environmental problems for Central Florida according to the report.

The audit documents how obstructions were created to favor Disney vendors over the other vendors, some that spoke here today, that are now available thanks Mr. Gilzean because of the new policies, and they're now doing business with the district. Disney sold its utility operation, as Mr. Thompson noted, to the district for many, many millions of dollars, and our experts have not been able to validate that a fair price was paid to the district.

Even tax income was hidden for years from the federal government. From the \$700 million parking garages that Mr. Thompson talked about to millions of dollars in inappropriate government perks that Mr. Jennings talked about, the audit shows how Disney benefited to the exclusion of many other taxpayers in the district. This district money taxpayer money that were paid by other taxpayers, non-Disney companies were used for the exclusive benefit of Disney's properties.

The audit shows that Disney even paid for real estate taxes for some of the government officials who were charged with regulating its business practices. I've got to repeat that. Where have you seen that? The audit shows that Disney even

paid real estate taxes for some of the government officials who were charged with regulating its business practices.

Given the stunning facts in the audit, it is especially shameful that Disney is still trying to preserve its entitlements, let alone through unlawful, 11th hour agreements. As is revealed in those lawsuits against the district, Disney, to this day, to this day, refuses to acknowledge any infirmities, any. They're saying that 1967 Act that they tried to stick us in the mud with is good for day -- good today. What do you know -- have any business for government that's functioning the same today as they were in 1967? It just isn't the case.

So they refuse to acknowledge any infirmities with respect to those one-sided agreements that they had years ago. The Reedy Creek Act was a Pandora's Box. A curse disguised in the form of a beautiful gift. Now that the truth is out, Florida lawmakers and government officials should expel the curse with more reforms to the district. There are many referenced in the audit in terms of reforms that should be welcomed on a bipartisan basis: traffic solutions, schools, affordable housing.

Who argues against that? Disney.

So as the audit demonstrates, the district was indeed in dire need of reform and thus legislature was amply warranted in passing the new legislation this year to begin reforming the district, to be begin reforming the district. This has enabled our Board to implement a myriad of reforms. We look forward to working with other government officials to continue reform the district to serve the public good that Professor Kochan, Mr. Jennings, and Mr. Thompson outlined and are which are more -- discussed in more detail in this 80-page report that, with its supplements, is hundreds of pages.

So that's all I have to say. If my fellow directors don't have anymore questions or comments, or if our experts have nothing else to add, I would like to ask if there is a motion to approve the independent audit prepared by a number of very qualified experts. Is there such a motion?

MR. BARAKAT: I will proudly so motion.

MR. AUNGST: Second.

CHAIR GARCIA: Any further discussion?

All in favor, indicate by saying aye.

THE BOARD: Aye.

CHAIR GARCIA: Any oppose? So let the record

that that motion passes unanimously.

We're now down to unfinished business or other business, and I would ask my fellow directors and general counsel and Mr. Gilzean, is there any unfinished business or other business to be discussed today?

MR. AUNGST: Mr. Chair, if I might, just briefly. I know we've had a very long meeting, but we're coming to the end of the year, and at the beginning of this Board, we were kind of looking for some structure before Mr. Gilzean, and we used to talk about things at the end of the meeting about things that we'd like to see coming up. And with the eye towards the future and the new year, I think that housing affordability is a huge issue and so is public transaction.

In that -- in line with that, one of the things the legislature required us to do, along with the report that we just accepted, was to develop a new comprehensive plan by 2026. And so I believe that we need to start that process in earnest. I think the report, the historical context of the report gives us a good opportunity to start that process. Obviously, the comprehensive planning process takes awhile and is

inclusive and collaborative of all of our taxpayers. That would be an outstanding opportunity to start developing and adopting some state-of-the-art policies and practices on affordable housing and public transportation.

One thing that is extremely important to note about the new Act is that it empowers the district to invest in projects outside of the district, and so it is entirely possible and entirely feasible for the district to provide insensitive-s for affordable housing developments and public transportation that are even not within the district. And so collaborating with our counsel, our planning staff, and Mr. Gilzean, I'd like to kind of launch that effort and do it enthusiastically, and then look at this as a springboard to the future on actually delivering on those things and doing it over the next year, maybe even sooner.

Another comment, I'm super excited about swearing in our new firefighters. I think we have 21, 22?

MR. FERRARI: It is 23.

MR. AUNGST: Twenty-three new firefighters, and I would highly encourage Mr. Gilzean public

swearing in ceremony, and let's really celebrate that accomplishment for the fire department and for the district.

And I think that -- the only other comment, and, hopefully, Mr. Gilzean, please don't kill me, but, again, looking forward to things, I know that you're working on maternity/paternity leave policy. My wife and I did not get maternity or paternity leave for either of our children; our daughter and our adopted son. So I know that you're also looking at an adoption leave policy, and so that's really important for me. So, our employees, I want you to know, we're not stopping thinking about you. We're always thinking about you, we're always thinking about ways to make your experience here the best possible experience, and that's something I'm looking forward to in the coming months to talk about this, this policy. Thank you, sir.

CHAIR GARCIA: Yeah, thank you for those comments. Any further comments?

MR. BARAKAT: Mr. Chair, I'll have to just -I appreciate Supervisor Aungst raising these
issues. I too am looking forward, we really truly
in terms of the opportunities to help foster, and I
appreciate the public comments earlier. And I

think from the public comments from the report, the need for this district to address affordable housing issues, transportation issues, our -- I think it's been abundantly clear for a long time that anybody has sat, whether you're an employ or a visitor who's sat in traffic on I-4 trying to access this district, you're sitting in a parking lot that is I-4, I think it's obviously not -there's room for improvement, particularly, as the surrounding suburbs around this district have grown significantly over the last 15 to 20 years. There's an overwhelming need, and I think as going forward basis, I think one is important looking -one, trying to identify further use into the negative externalities, true monetary cost of what maybe failed as a district to address in the past.

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And, two, maybe using that as an opportunity to launch ourselves forward and develop a plan moving forward. So I wanted to -- those comments, and I'm looking forward to having to work with the rest of this team along with Mr. Gilzean, of course, to engage on those issues in the coming year. And, also, Merry Christmas and Happy Hanukkah and Happy New Year. Thank you.

CHAIR GARCIA: Anything further? If not,

## CERTIFICATE STATE OF FLORIDA COUNTY OF ORANGE I, SANDRA D. BROWN, Florida Professional Reporter, certify that I was authorized to and did stenographically report the foregoing proceedings and that the transcript is a true and complete record of my stenographic notes. Dated this 8th day of December, 2023. Landra D. Brown SANDRA D. BROWN FLORIDA PROFESSIONAL REPORTER

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